BMW Group Canada Corporate Communications



Media Information November 1, 2011

BMW Group Canada achieves best-ever October.

BMW and MINI brands maintain significant year-to-date edge over 2010.

Richmond Hill, ON. BMW Group Canada (BMW and MINI brands combined) reported 2,863 retails in October, an increase of 1.1 per cent over October, 2010. A total of 28,757 units have been sold so far this year, an increase of 9.8 per cent over last year.

BMW.

The BMW brand achieved its best ever October with 2,432 sales, an increase of 0.3 per cent over the same month last year. Year-to-date sales of 24,556 units represent an increase of 9.4 per cent compared to the same period last year.

MINI.

MINI reported sales of 431 units in October, an increase of 6.1 per cent over October, 2010. MINI has sold 4,201 units year-to-date, an increase of 12.3 per cent over the same period last year.

Motorrad.

BMW Motorrad Canada reported October sales of 105 units, an increase of 1.0 per cent compared to October, 2010. The year-to-date figure for the brand is 1,579 units, a decrease of 15.3 per cent compared to the same period last year.

Pre-owned.

BMW pre-owned reported 1,296 units retailed in October, an increase of 3.3 per cent over October, 2010. Year-to-date, a total of 11,104 units have been sold, marking an increase of 3.8 per cent compared to the same period last year.

On the MINI pre-owned front, 172 units were sold, an increase of 67 per cent over October, 2010. Year-to-date, MINI pre-owned has sold 1,763 units, an increase of 47 per cent over the same period last year.

BMW Canada Inc. a BMW Group Company

> BMW Canada Inc. une compagnie du BMW Group

Head Office/ Siège social 50 Ultimate Drive Richmond Hill, Ontario Canada L4S 0C8

> Telephone/ Téléphone (905) 683-1200

Facsimile/ Télécopieur (905) 428-5668

Internet www.bmw.ca www.mini.ca BMW Group Canada Corporate Communications



BMW Group in Canada

BMW Group Canada, based in Richmond Hill, Ontario, is a wholly-owned subsidiary of BMW AG and is responsible for the distribution of BMW luxury performance automobiles, Sports Activity Vehicles, Motorcycles, and MINI. BMW Group Financial Services Canada is a division of BMW Group Canada and offers retail financing and leasing programs and protection products on new and pre-owned BMW and MINI automobiles, as well as retail financing for new and pre-owned BMW Motorcycles. A total network of 44 BMW automobile retail centres, 20 BMW motorcycle retailers, and 29 MINI retailers represents the BMW Group across the country.

-30-

For more information, please contact:

Barb Pitblado Director, Corporate Communications BMW Group Canada Office: 905-428-5005 / Cell: 416-627-0436 / Email: <u>barb.pitblado@bmwgroup.ca</u>