# MINI Corporate Communications



Press release 1 April 2012

#### Bring on the summer! MINI goes camping.

Time-honoured British brand adds a compact luxury caravan and suitably stylish roof-top tent to its product range – Formula: maximum touring pleasure on a minimal footprint – Premiere on 1 April 2012.

**Munich.** The MINI feels very much at home just about anywhere on the planet. And soon the world will also be the oyster of MINI drivers and their entourages. 12 days on from the "official" start of spring, MINI can announce its arrival among the ranks of camping outfitters. A sumptuously appointed caravan with two sleeping bays and a rooftop tent (also designed for two) in the classic John Cooper Works colour scheme will whet the appetite for do-it-yourself summer holidays peppered with spur-of-the-moment detours along the way. The British premium car maker is very literally inviting us all to dream, while reinforcing its status as a universal supplier of stylish mobility solutions. Its aim is clear: following the unveiling of the MINI Clubvan Concept – the first MINI for everyday business use – at the Geneva Motor Show in early March 2012, come 1 April it will be time to offer customers a very MINI holiday experience as well.

As style-conscious globetrotters have long recognised, the MINI gets a warm welcome wherever it goes. And the MINI Countryman reaches those parts even its siblings hesitate to venture. Having found that perfect spot, however, what we've been lacking has been a suitably MINI, suitably impromptu way of bedding down for the night. Enter the "Cowley" caravan, offering everything you need to pitch camp in comfort: two welcoming sleeping berths, a twin-burner gas-stove, a water tank with pump and dish-washing facility, a solar module to charge the on-board battery and a 230-volt power connection to supply the refrigerator, TV/DVD and hi-fi stereo system.

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Internet www.bmwgroup.com "Maximum touring pleasure on a minimal footprint" is the formula for this exclusive pied-à-terre on wheels, very much in the spirit of the creative use of space for which MINI is renowned. The silhouette of

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the Cowley brings to mind the sweeping circular curves of the door trim inside a MINI. Plus, both side doors have sliding windows, as was the way of things in the Classic Mini up to 1969. The eyecatching trailer is only 12 centimetres (under five inches) wider than a MINI Clubman mirror to mirror and weighs just under 300 kilograms (661 lb). Indeed, with its outstanding agility and fleetness of foot, there's no danger of the hallmark MINI driving fun being left behind over long journeys.

For cars like the John Cooper Works top sports models where a trailer coupling is not an option, the "Swindon" roof-top tent provides a neat solution. The tent can be fitted easily to the roof of a MINI, MINI Clubman or MINI Countryman, and likewise offers sleeping space for two people. All of which makes those stressful last-minute searches for accommodation "so last holiday". Having found a fittingly dreamy place to catch a stylish night's shut-eye, it's just a case of climbing up onto the roof of the MINI, lifting up the upper half of the roof-top tent box and plumping your pillows ready for impact. The roof-top tent works a treat, whether the location for your beauty sleep is the English shires or the foothills of Kilimanjaro. Indeed, should you have chosen one of nature's livelier spots to spend the night, the elevated sleeping position will keep passers-by from the animal world at arm's length.

The design of the roof-top tent box allows it to blend in seamlessly with the MINI when closed. Its lower shell is painted Midnight Black, the upper opening section in Chili Red – a combination previously the preserve of John Cooper Works models.

This is not the first time that MINI has come up with an eyebrowraising take on overnight accommodation. During the 2006 football World Cup in Germany, MINI "fan hotels" laid on a whole new dimension in hospitality. MINI cars were converted into comfortable destinations of slumber for followers of the Italian, French and Brazilian national teams – and painted in the respective national

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colours. Neutral fans, meanwhile, could find refuge in the MINI Hotel International.

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#### The BMW Group

The BMW Group is one of the most successful manufacturers of automobiles and motorcycles in the world with its BMW, MINI, Husqvarna Motorcycles and Rolls-Royce brands. As a global company, the BMW Group operates 25 production and assembly facilities in 14 countries and has a global sales network in more than 140 countries.

In 2011, the BMW Group sold about 1.67 million cars and more than 113,000 motorcycles worldwide. The profit before tax for the financial year 2011 was euro 7.38 billion on revenues amounting to euro 68.82 billion. At 31 December 2011, the BMW Group had a workforce of approximately 100,000 employees.

The success of the BMW Group has always been built on long-term thinking and responsible action. The company has therefore established ecological and social sustainability throughout the value chain, comprehensive product responsibility and a clear commitment to conserving resources as an integral part of its strategy. As a result of its efforts, the BMW Group has been ranked industry leader in the Dow Jones Sustainability Indexes for the last seven years.

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