## BMW Press and PR



December 5th 2014

# BMW Motorrad already outperforms the previous year's record sales as of November 2014.

116,463 vehicles supplied to customers worldwide.

**Munich.** As of November, BMW Motorrad has sold 7,0 % more vehicles than in the equivalent period of the previous year. 116,463 (prev. yr.: 108,872) motorcycles and maxi scooters were supplied to customers worldwide. As of November 2014, this already puts sales above the record figure achieved in 2013 overall (as of December 2013: 115,215 units). In November BMW Motorrad sold 7,411 units (prev. yr.: 7,342 units). This is an increase of 0,9 % as compared to an already strong showing in November 2013.

Heiner Faust, BMW Motorrad Head of Sales and Marketing: "One month before the end of the year we have supplied 116,463 vehicles to our customers, thereby already surpassing last year's record sales figure. This excellent retail result is mainly due to solid growth in the European markets, Asia and the USA. The sales figure for Germany, our largest individual market, is just above last year's high level."

Demand continues to be strong for our R series models launched in 2014 with the new air/liquid-cooled boxer engine, as well as for the purist boxer roadster BMW R nineT and the sporty 4-cylinder roadster BMW S 1000 R. As Heiner Faust adds: "Clearly we are appealing very effectively to our customers with all our new models. Our shooting star is the R nine T, which has made it from zero to fourth place on our bestseller list as of November. Meanwhile, our new supersports bike for model year 2015 - the S 1000 RR - has received outstanding reviews in the motorcycle press. We are very much looking forward to seeing the first comparative tests among current competitors. We are also getting very positive market signals for our other four new motorshow presentations, the R 1200 R roadster, the sports touring bike R 1200 RS and the S 1000 XR in the new Adventure-Sport segment, as well as the mid-range model F 800 R. So as the year draws to a close we are not only looking at a new sales record but also excellent prospects for further growth in 2015."

Firma Bayerische Motoren Werke Aktiengesellschaft

Postanschrift BMW AG 80788 München

> Telefon +49 89 382-0

Internet www.bmwgroup.com

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Bitte wenden Sie sich bei Rückfragen an:

Rudolf Probst, Kommunikation BMW Motorrad Telefon: +49 89 382-22088, Fax: +49 89 382-23927

Internet: www.press.bmw.de E-mail: presse@bmw.de

#### The BMW Group

With its three brands BMW, MINI and Rolls-Royce, the BMW Group is the world's leading premium manufacturer of automobiles and motorcycles and also provides premium financial and mobility services. As a global company, the BMW Group operates 28 production and assembly facilities in 13 countries and has a global sales network in more than 140 countries.

In 2013, the BMW Group sold approximately 1.963 million cars and 115,215 motorcycles worldwide. The profit before tax for the financial year 2013 was  $\in$  7.91 billion on revenues amounting to approximately  $\in$  76.06 billion. As of 31 December 2013, the BMW Group had a workforce of 110,351 employees.

The success of the BMW Group has always been based on long-term thinking and responsible action. The company has therefore established ecological and social sustainability throughout the value chain, comprehensive product responsibility and a clear commitment to conserving resources as an integral part of its strategy.

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