BMW Group
Corporate and Governmental Affairs

Media Information

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BMW Group reports best October sales ever

BMW brand volumes up 12.4%

Strong demand for MINI Countryman

BMW 7 Series beats previous models’ sales record

**Munich.** BMW Group sales recorded double-digit growth once again in October. With 128,593 BMW, MINI and Rolls-Royce brand automobiles sold worldwide (+11.6%, prev. yr. 115,278 units), the BMW Group achieved its best-ever October sales result. A total of 1,190,796 (prev. yr. 1,054,841) vehicles have been delivered to customers since the start of the year – an increase of 12.9% compared with the first ten months of the previous year.

“Our new models, like the BMW X1, the BMW 5 Series Sedan, the BMW 5 Series Touring and the MINI Countryman, continued to report strong gains in October and made a positive contribution to our sales performance,” said Ian Robertson, member of the Board of Management of BMW AG, responsible for Sales and Marketing. “New orders have been strong for all of these models, and based on the steady recovery of many markets, we continue to expect double-digit sales growth through the end of the year.”

The BMW brand sold 107,789 (prev. yr. 95,867) vehicles in October and grew at a rate of 12.4% year-on-year. More than one million BMW vehicles have been delivered to customers (1,000,514 units, +14.6%) since January 2010. October sales were largely driven by the continued strong growth in sales of the 5 Series (+54.8% to 23,810 units compared to October 2009); the 5 Series GT (2,480 units); and the new X1, which was delivered to 10,162 customers last month.

The other members of the X family also remained on course for success. Sales of the BMW X5 increased 8.5% to 8,578 vehicles, while deliveries of the BMW X6 were 11.7% higher at 3,827 units.

The BMW 7 Series beat the previous model’s sales record in October: Since its market launch exactly two years ago, this luxury class model has been delivered to more than 100,000 customers – that is more than any previous 7 Series model within the first 24 months of its market launch. Sales of the BMW 7 Series have risen 36% to 51,936 vehicles since January 2010.

The MINI brand was also able to increase its sales in October: Volumes rose 6.1% to 20,525 units. The MINI Countryman – newly introduced in September – played a significant part in this development. With 3,525 units sold in October, it already accounted for almost a fifth of all MINI sales. The company delivered a total of 188,275 MINI brand vehicles to customers in the first ten months of the year (+4% year-on-year).

Robertson: “The MINI Countryman is well on its way to becoming a highly successful model. Demand is stronger than our already optimistic plans. This model will launch according to plan in other key export markets, such as the US, over the next few weeks and further contribute to the positive sales performance of the MINI brand over the coming months.”

The BMW Group once again increased its sales volumes in its largest markets of Germany, the US and China in the month under review. In Germany, new vehicle registrations increased by 4.8% to 23,220 vehicles. In an overall market that has shrunk by 27% since the start of the year, the BMW Group expanded its market share by 2.4 percentage points over the same period to reach 9%.

The BMW Group also continued on its growth track in the US despite the economic uncertainties in North America. In October, BMW Group retail volumes climbed 12.6% to 23,222 units. In the year to the end of October, sales of the BMW and MINI brands increased 7.7% to 215,274 vehicles. The BMW Group’s third-largest market, China, also remained a strong driving force behind the company’s growth in October. Sales to customers in the People’s Republic leapt 43.7% to reach 13,738 units. After the first ten months of the year, sales totalled 135,564 vehicles – an increase of 88.4% over the previous year.

The Rolls-Royce brand’s strong growth continued in October: With 279 deliveries, sales quadrupled year-on-year (+298.6%, prev. yr. 70 units). Since the start of the year, deliveries to customers have climbed to 2,007 vehicles (+278%, prev. yr. 531).

BMW Motorrad delivered 6,845 motorcycles to customers worldwide in October, exceeding the already strong sales result of the previous October by 1.7%. In the year to the end of October, deliveries rose to 88,353 motorcycles (prev. yr. 76,443). This represents an increase of 15.6% over the previous year. BMW Motorrad presented a large number of new models at the autumn shows in Cologne and Milan and is expanding its attractive range of models for the 2011 motorcycle season with its first six-cylinder touring bikes, the K 1600 GT and the K 1600 GTL; the two Boxer models, R 1200 R and R 1200 R Classic; and the G 650 GS, the new BMW one-cylinder entry-level model.

**BMW Group sales in / up to October 2010 at a glance**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | In October 2010 | Comp. to previous year | Up to/incl. October 2010 | Comp. to previous year |
| BMW Group Automobiles | 128,593 | +11.6% | 1,190,796 | +12.9% |
| BMW | 107,789 | +12.4% | 1,000,514 | +14.6% |
| MINI | 20,525 | +6.1% | 188,275 | +4% |
| Rolls-Royce Motor Cars | 279 | +298.6% | 2,007 | +278% |
| BMW Motorcycles | 6,845 | +1.7% | 88,353 | +15.6% |

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**The BMW Group**

The BMW Group is one of the most successful manufacturers of automobiles and motorcycles in the world with its BMW, MINI and Rolls-Royce brands. As a global company, the BMW Group operates 24 production facilities in 13 countries and has a global sales network in more than 140 countries.

The BMW Group achieved a global sales volume of approximately 1.29 million automobiles and over 87,000 motorcycles for the 2009 financial year. Revenues totalled euro 50.68 billion. At 31 December 2009, the company employed a global workforce of approximately 96,000 associates.

The success of the BMW Group has always been built on long-term thinking and responsible action. The company has therefore established ecological and social sustainability throughout the value chain, comprehensive product responsibility and a clear commitment to conserving resources as an integral part of its strategy. As a result of its efforts, the BMW Group has been ranked industry leader in the Dow Jones Sustainability Indexes for the last six years.