



Press and Corporate Affairs

Media Information

23 April 2008

BMW India brings the passion of the BMW M3 at opening of OSL Prestige in Kolkata

Kolkata. BMW India today announced opening of OSL Prestige, its dealership facility in Kolkata. OSL Prestige brings to Kolkata the BMW standards of sales and service and the same international experience as any BMW dealership worldwide.

The showroom is located on Eastern Metropolitan (EM) Bypass and a fully equipped workshop is located at Sarkarpool. The showroom and workshop is headed by Mr. Charchit Mishra, Managing Director, OSL Prestige.

BMW India today also announced the Kolkata debut of the BMW M Cars by showcasing, the pure thrill of unmistakable power and supreme responsiveness, the BMW M3 Coupé.

Speaking on the occasion, Mr. Peter Kronschnabl, President, BMW India said, "Kolkata is clearly one of India's most historic and vibrant cities representing a great confluence between traditional values and modern society and hence is an important market for BMW. With our partnership with OSL Prestige we will be able to reach out to our customers in the right manner and consistently provide them with the best products and services from BMW India that are at par with international BMW standards."

The showroom covers 4300 sq ft of space and offers the customers a unique retail environment. The showroom is evolved on the signature-BMW concept of street display and the pavement flanking alongside as the customer area. All operations related to sales are efficiently covered from the space, which ensures comfort to the customer at the point of sales.

Company
BMW India
Private Limited

A BMW Group Company

Postal address
BMW India

DLF Cyber City – Phase II
Building No. 8 – Tower B
7th Floor

Gurgaon 122002
Haryana, India

Telephone
+ 91 124 4566 600

Internet
www.bmw.in

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The approximate area of the workshop of OSL Prestige is 16000 Sq. Ft. respectively. The workshop has 6 service bays and can service 12 vehicles a day.

Mr. Charchit Mishra, Managing Director, OSL Prestige said, "We take great pride in our partnership with BMW India and look forward to an exciting relationship. We are fully committed to this partnership and look forward to set new standards in sales and service of premium automobiles in Kolkata."

As with every other BMW dealership, OSL Prestige has been provided intense training in management of sales, service, spare parts and business systems to ensure its customers the best-in-class pre and post sales ownership experience. Kun Exclusive's team of service engineers has trained at BMW's Training centers in Singapore, Malaysia and Germany.

Mr. Peter Kronschnabl, President, BMW India further added "The BMW M Cars are a successful synthesis of unobtrusive yet powerful appearance, combined with a high-performance power unit - a sports car featuring Formula 1 technology and at the same time offering premium comfort for everyday use. In terms of driving dynamics; the BMW M Cars always set standards in its segment."

The BMW M Cars not only excel due to their high performance, but due to the way in which M power is produced and developed. The M car's inexhaustible power reserves create a new dimension in effortlessness. The heart of a BMW M Car is its high-revving naturally aspirated engine. Built with passion, BMW M engines offer turbine-like performance, instant responses at all engine speeds and a step yet smooth power curve. The result is breathtaking speed whenever you need it. For even greater agility, BMW M uses intelligent lightweight materials throughout, helping to maximise the power-to-weight ratio and allowing you to make the most of the engine's power.

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The New BMW M3 Coupé, BMW M5 Sedan, BMW M6 Coupé, BMW M6 Convertible can be ordered at OSL Prestige

BMW India Private Limited

Headquartered in Gurgaon (National Capital Region) BMW India is a 100% subsidiary of the BMW Group. The initial investment in India is 1.1 billion Indian Rupees.

The wide range of BMW in India include the establishment of a production plant in Chennai (Tamil Nadu) and development of a dealer organisation across all metropolitan centres of the country.

In medium term, BMW India will employ around 200 people; up to 600 additional jobs will be created in the dealer and service network.

On 29 March 2007, BMW India officially opened its production plant in Chennai (Tamil Nadu) in the presence of Dr. Norbert Reithofer, Chairman of the Board of Management, BMW AG and Dr. Frank Peter Arndt, Member of the Board of Management, Production, BMW AG. The BMW Plant Chennai produces the BMW 3 Series and BMW 5 Series Sedans in petrol and diesel variants. The BMW Plant Chennai has a capacity to produce 3000 units per year on a single shift basis.

Presently, ten dealers represent BMW in the Indian market; Bird Automotive (Gurgaon, NCR), Deutschen Motoren (New Delhi); Navnit Motors (Mumbai), Infinity Cars (South Mumbai); Krishna Automobiles (Chandigarh); Navnit Motors (Bangalore), Delta Motors (Hyderabad), Kun Exclusive (Chennai), Bavaria Motors (Pune) and OSL Prestige (Kolkata). Owing to an exuberant growth potential, BMW is hopeful of multiplying its annual sales volume and has already chalked out an extensive dealer strategy to support its plans. Phase I of

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the Dealer network expansion plan includes 12 dealers covering all metropolitan centres of the country by the end of 2008.

BMW dealerships will display the BMW 3 Series (325i, 320i and 320d, 320d Highline) and BMW 5 Series (523i, 525i, 530i and 525d) that are produced at the BMW Plant Chennai, and BMW 6 Series (650i Coupé and 650i Convertible), BMW 7 Series (740Li, 750Li, 760Li and 730Ld), BMW X3 (X3 2.5 si) and the BMW X5 (X5 3.0d and X5 4.8i) which are available in the country as CBU's (completely built-up units). The New BMW M3 Coupé, BMW M5 Sedan, BMW M6 Coupé, BMW M6 Convertible, BMW 7 Series Individual and BMW 6 Series Individual can be ordered at BMW India dealerships.

BMW India has partnered with Bajaj Allianz General Insurance for offering motor insurance and with ICICI Bank to offer customised financial solutions for its customers. These products and services are offered through the BMW Financial Services.

BMW India has also established an International Purchasing Office (IPO) at its Headquarters in Gurgaon. The IPO will focus on the development of exports from India to the BMW Group International Production Network and there work towards increasing the sourcing share from India over the next years. The activities include the identification and assessment of potential suppliers taking into account BMW's requirements for quality, technology and logistics. The IPO will explore procurement of production material (components) as well as IT and Engineering Services.

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If you have any queries, please contact:

Corporate Communications

Abhay Dange, General Manager Press and Corporate Affairs, BMW India Private Limited
Cell: +91 9910481013 Telephone: + 91 124 4566 600 Fax: + 91 124 4566 612,
Email: Abhay.Dange@bmw.in

Preeti Gupta, Vox Public Relations
Telephone: + 91 11 2620 7612 Extn: 1528, Cell: +91 9871401722, Fax: + 91 11 2693 3458,
Email: Preetig@voxpr.co.in

Mr. Suprotim Mukherjee, Mindshare India Cell: 9830033555
Email: mail@mindshareindia.com

Ms. Nivedita Mukherjee Mindshare India Cell: +91 9830073555
Email: mail@mindshareindia.com

Internet: www.bmw.in