

Media information  
05 August 2019

## **“Choose your X” and “Unplug and Play”: new communication campaigns for the BMW X family and the new BMW plug-in hybrid models.**

**Internationally homogeneous appearance in TV and print marketing underscores the diversity in the range of Sports Activity Vehicles and Sports Activity Coupés – Electrically powered driving pleasure is the focus of emotive series of short films for use on social media.**

**Munich.** With two new communication campaigns, the premium automobile manufacturer BMW is directing attention to the growing diversity in its range of Sports Activity Vehicles and plug-in hybrid models. The TV commercials and online films produced under the motto “Choose your X” convey a sense of the different living environments in which one of the BMW X models – of which there are now seven in total – is the perfect choice. The short film series “Unplug & Play” shows how straightforward it is to enjoy electrically powered driving pleasure in a BMW plug-in hybrid model – literally simple enough for a child to understand.

Both campaigns are designed for international use. The start of the “Choose your X” campaign coincides with the market launch of the new BMW X1 and the new BMW X6 and is set to dominate presentation of the BMW X models in TV, online and print communication over the course of the next three years. The short films under the title “Unplug & Play” will be shown on YouTube as well as being used for other social media activities.

### **The letter X as a symbol of independence.**

The world of mobility is full of decisions to be made: left or right, laid back or sporty, on-road or off-road? The BMW X models provide the perfect answer to many of these questions: everything is possible. They offer driving pleasure without compromise, combining dynamic performance, comfort and agility with generous space and unbridled forward thrust with exemplary efficiency. As such, the letter X has come to symbolise freedom of choice and independence, which is why it is the focus of the new communication campaign “Choose your X”. Of course it’s up to viewers themselves to decide which of the BMW Sports Activity Vehicles and Sports Activity Coupés – of which there are now seven in total – best meets their needs.

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The internationally homogeneous communication instruments will be deployed across all automobile markets worldwide, focusing on the shared character elements of the BMW X models. Three TV commercials, two online launch films and eight additional films of varying lengths have been produced for this purpose. The campaign motifs derived from these also serve as a basis for the presentation of the BMW X models in the online and print areas.

The modular structure of the campaign makes it possible to highlight individual models and the entire BMW X family. Striking emotional imagery and a powerful musical background express the core characteristics that enable the BMW X models to individually fulfil the desire for independence and freedom: a supreme appearance, versatile driving characteristics and progressive technology in the areas of operation and connectivity.

The BMW X5 was the first model of its kind to combine the versatile qualities of an all-wheel drive vehicle with hallmark BMW sporty flair on the road: 20 years after its debut, the unmistakable characteristics of a BMW X model can now be experienced in a range of different segments. In the premium compact segment, the BMW X1 Sports Activity Vehicle and the BMW X2 Sports Activity Coupé have become established as globally successful entry-level models. Meanwhile, the BMW X3 and BMW X4 in the mid-size segment and the BMW X5 and BMW X6 in the luxury performance segment also provide a diverse choice.

**Sustainable mobility – simpler than ever.**

In the short films in the series "Unplug & Play", BMW entertainingly showcases the fascination of purely electrically powered and therefore locally emissions-free mobility. The main protagonist of the commercial is a little boy who is already very familiar with the straightforward procedure for using a BMW plug-in hybrid model – simply take out the plug and the fun begins. In a range of different situations, his pulling of a plug sets in motion an action-packed chain of events. At the end of the film, he pulls the charging plug of his mother's BMW 330e Sedan (combined fuel consumption 1.9 – 1.6 l/100 km; combined power consumption 15.4 – 14.8 kWh/100 km; combined CO<sub>2</sub> emissions 43 – 37 g/km) out of the Wallbox, and the two of them set off to enjoy electrically powered driving pleasure in the plug-hybrid model together.

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This humorous film focuses on the ease and peace-of-mind that is offered by using electrical energy for sustainable driving pleasure. A 75-second version of the commercial can be seen on the [international BMW YouTube channel](#). Shorter versions have also been produced for use on social media.

In the area of plug-in hybrid models, BMW offers a level of diversity that is unique within the competitive environment. The spectrum ranges from the highly versatile BMW 225xe Active Tourer (combined fuel consumption 2.1 – 1.9 l/100 km; combined power consumption 14.2 – 13.5 kWh/100 km; combined CO<sub>2</sub> emissions 47 – 42 g/km) in the compact segment through to the plug-in hybrid sedans of the BMW 3 Series, BMW 5 Series and BMW 7 Series and the BMW X5 xDrive45e (combined fuel consumption 2.0 – 1.7 l/100 km; combined power consumption 23.5 – 20.3 kWh/100 km; combined CO<sub>2</sub> emissions 47 – 39 g/km) as well as the sports cars BMW i8 Coupé (combined fuel consumption 1.8 l/100 km; combined power consumption 14.0 kWh/100 km; combined CO<sub>2</sub> emissions 42 g/km) and BMW i8 Roadster (combined fuel consumption 2.0 l/100 km; combined power consumption 14.5 kWh/100 km; combined CO<sub>2</sub> emissions 46 g/km). Production of the BMW X3 xDrive30e is due to begin before the end of this year. It will be followed next year by plug-in hybrid variants of the BMW X1 and the BMW 3 Series Touring. By 2025 the BMW Group's range will comprise a total of 25 models with electric drive.

In Germany, the BMW Group is the market leader in the segment of electrically powered automobiles with a share of nearly 20 per cent. In the first six months of 2019 the company was able to sell more than 10,000 vehicles in its home market which are either purely electrically powered or fitted with plug-in hybrid drive. This was an increase of some 60 per cent over the previous year. The BMW Group's worldwide share of the segment of electrically powered automobiles is approximately 13 per cent.

## Corporate Communication

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The figures for fuel consumption, CO<sub>2</sub> emissions and power consumption are calculated based on the measurement methods stipulated in the current version of Regulation (EU) 2007/715. The figures are calculated using a vehicle fitted with basic equipment in Germany, the ranges stated take into account differences in selected wheel and tyre sizes as well as the optional equipment. They may change during configuration.

The figures have already been calculated based on the new WLTP test cycle and adapted to NEDC for comparison purposes. In these vehicles, different figures than those published here may apply for the assessment of taxes and other vehicle-related duties which are (also) based on CO<sub>2</sub> emissions.

For further details of the official fuel consumption figures and official specific CO<sub>2</sub> emissions of new cars, please refer to the "Manual on fuel consumption, CO<sub>2</sub> emissions and power consumption of new cars", available at sales outlets, from Deutsche Automobil Treuhand GmbH (DAT), Hellmuth-Hirth-Str. 1, 73760 Ostfildern-Scharnhausen and at <https://www.dat.de/co2/> free of charge.

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**The BMW Group**

With its four brands BMW, MINI, Rolls-Royce and BMW Motorrad, the BMW Group is the world's leading premium manufacturer of automobiles and motorcycles and also provides premium financial and mobility services. The BMW Group production network comprises 31 production and assembly facilities in 15 countries; the company has a global sales network in more than 140 countries.

In 2018, the BMW Group sold over 2,490,000 passenger vehicles and more than 165,000 motorcycles worldwide. The profit before tax in the financial year 2018 was € 9,815 billion on revenues amounting to € 97,480 billion. As of 31 December 2018, the BMW Group had a workforce of 134,682 employees.

The success of the BMW Group has always been based on long-term thinking and responsible action. The company has therefore established ecological and social sustainability throughout the value chain, comprehensive product responsibility and a clear commitment to conserving resources as an integral part of its strategy.

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