

Media Information
12 July 2016

BMW Group sales achieve best-ever June result

227,849 automobiles sold worldwide, up 9.1%

Year-to-date sales up 5.8% with 1,163,139 vehicles delivered

BMW sales up 9.7% in June: 189,097 vehicles sold

MINI delivers 38,282 in June, increase of 6.3%

Double-digit growth in Asia and Europe

Over 6,000 new BMW 7 Series sold in June

BMW iPerformance records strong sales in Europe

Munich. Sales at the BMW Group set a new June record with a total of 227,849 vehicles delivered to customers around the world, an increase of 9.1% on the same month last year. This latest record month means that the company has achieved its best ever first half-year sales: year-to-date deliveries are 5.8% up on the same period last year with a total of 1,163,139 vehicles sold.

“With our three premium brands, we’ve achieved good first half-year growth, with sales in Europe and Asia showing particularly strong results,” said Dr Ian Robertson, Member of the BMW AG Board of Management with responsibility for Sales and Marketing BMW. “Our focus continues to be on ensuring sustainable, profitable growth in sales and despite headwinds in some markets, our June results confirm that we are achieving just that,” he continued.

A record total of 189,097 (+9.7%) **BMW** brand vehicles were delivered to customers in June, bringing year-to-date sales for the brand up to 986,557, an increase of 5.8% compared with the first six months of last year. June saw strong growth in the sales of many BMW models such as the BMW 2 Series (21,720 / +49.6%), the BMW X1 (17,031 / +79.8%), the BMW X3 (15,489 / +27.2%) and BMW 5 Series (29,965 / +5.4%). The BMW 7 Series almost doubled its monthly sales year-on-year with a total of 6,301 delivered to customers worldwide (+92.6%).

There continues to be an increasing demand for BMW i and iPerformance vehicles, especially in Europe. In June, four percent of all BMW sales in Western Europe were electrified cars, with that percentage increasing significantly in markets where

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e-mobility is supported by financial and infrastructure measures. For example, in the Netherlands, 14.9% of all BMWs sold in June were BMW i or BMW iPerformance models while in Scandinavia, the figure is 13.2%. In July, the new BMW i3 94A will celebrate its market launch; this version of the i3 has a significantly increased battery capacity and offers customers a range of up to 200km under everyday conditions (300km in the standard NEDC cycle. BMW i3 (94 Ah)/BMW i3 (60 Ah): combined fuel consumption 0.6/0.6l/100 km; combined electricity consumption: 11.3/13.5 kWh/100 km; combined CO2 emissions: 12/13 g/km)*. Ahead of the launch, pre-orders of the new i3 model in Europe are already close to the 5,000 mark.

MINI achieved its best-ever June with 38,282 (+6.3%) vehicles delivered to customers around the world. A total of 174,898 MINIs were sold in the first half of the year, an increase of 5.4% compared with the same period last year.

“This is MINIs best first-half-year performance to date,” commented Peter Schwarzenbauer, BMW AG Management Board member responsible for MINI, Rolls-Royce, BMW Motorrad. “Our newest two premium models are proving to be strong growth drivers. We are delighted to see that the third generation of the MINI Convertible is proving so popular, while the MINI Clubman’s offering of every-day practicality in the larger compact class has won many new fans for the brand,” he continued. The new MINI Convertible has been delivered to a total of 14,136 customers in the first six months of the year (+54.5%), while 27,511 customers worldwide have received the keys to their new MINI Clubman.

Rolls-Royce Motor Cars announced the best ever June sales performance in the history of the company and very strong Q2 results, up 14.7% on the previous year. Record demand for the recently launched Dawn, combined with significant interest in Black Badge Wraith and Black Badge Ghost, contributed to strong sales across all model families. Sales in the first half of the year totalled 1,684 units, down 4.8% on the previous year. This result is according to plan and follows the



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successful rebalancing of production assets within the Goodwood plant due to the introduction of Dawn. The marque remains optimistic for a strong year in 2016.

In **Europe**, combined monthly sales of BMW and MINI totalled 110,303 in June, up 15.0% compared with the same month last year. Registrations in Germany increased 14.8% (32,775), while a total of 8,288 MINI and BMW vehicles were delivered to customers in France (+10.9%) and a total of 7,867 vehicles were sold in Italy (+19.8%). Overall year-to-date sales for BMW and MINI in Europe total 542,851, an increase of 11.2% and the first time more than half a million vehicles have been sold in the region in the first six months of the year.

Sales of BMW and MINI vehicles in **Asia** also saw strong growth last month with a total of 67,723 vehicles delivered to customers in June (+12.3%). The region's biggest market, Mainland China, achieved a 12.8% increase compared to the same month last year, with a total of 45,300 vehicles sold. Monthly sales in Japan increased 12.6% to total 8,300 in the month. In the first six months of the year, a total of 360,910 BMW and MINI vehicles were sold in Asia, an increase of 7.3% compared to the same period last year.

Sales of BMW and MINI in the **Americas** decreased 8.4% in June compared with the same month last year, with a total of 42,425 vehicles delivered to customers in the region. Monthly sales in the USA are down 11.9% (33,769). Year-to-date sales of BMW and MINI vehicles in the Americas region total 222,524, which is down 8.0% compared with the same period last year.

It's been a successful first half-year for **BMW Motorrad** – for the first time ever, more than 80,000 motorcycles and maxi-scooters have been delivered to customers in the first six months of the year. Year-to-date sales have increased 3.0% compared with the same period last year, with 80,754 two-wheelers sold globally. Monthly sales at BMW Motorrad were 3.2% down on last year's record June, with a total of 14,993 units delivered to customers.

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BMW Group sales in / ytd June 2016 at a glance

	In June 2016	Compared with previous year	YTD 06/2016	Compared with previous year
BMW Group Automobiles	227,849	+9.1%	1,163,139	+5.8%
BMW	189,097	+9.7%	986,557	+5.8%
MINI	38,282	+6.3%	174,898	+5.4%
Rolls-Royce Motor Cars	470	+33.9%	1,684	-4.8%
BMW Motorrad	14,993	-3.2%	80,754	+3.0%

* For further details on official fuel consumption figures, official specific CO₂ emissions and power consumption of new cars, please refer to the "Manual on fuel consumption, CO₂ emissions and power consumption of new cars", available at all sales outlets, from Deutsche Automobil Treuhand GmbH (DAT), Hellmuth-Hirth-Str. 1, 73760 Ostfildern-Scharnhausen and at <http://www.dat.de/angebote/verlagsprodukte/leitfaden-kraftstoffverbrauch.html>.
ManualCO₂ (PDF 2 MB)

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The BMW Group

With its three brands BMW, MINI and Rolls-Royce, the BMW Group is the world's leading premium manufacturer of automobiles and motorcycles and also provides premium financial and mobility services. As a global company, the BMW Group operates 31 production and assembly facilities in 14 countries and has a global sales network in more than 140 countries.



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In 2015, the BMW Group sold approximately 2.247 million cars and nearly 137,000 motorcycles worldwide. The profit before tax for the financial year 2015 was approximately € 9.22 billion on revenues amounting to € 92.18 billion. As of 31 December 2015, the BMW Group had a workforce of 122,244 employees.

The success of the BMW Group has always been based on long-term thinking and responsible action. The company has therefore established ecological and social sustainability throughout the value chain, comprehensive product responsibility and a clear commitment to conserving resources as an integral part of its strategy.

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