

The BMW Group: an Overview

units/euro million	2nd quarter 2001	2nd quarter 2000	Change
Vehicle production			
BMW ¹	231,656	210,787	9.9 %
MINI	2,317		
Motorcycles ²	30,127	22,256	35.4 %
Deliveries to customers			
BMW ³	238,058	218,855	8.8 %
Motorcycles ⁴	32,263	27,869	15.8 %
Workforce at end of quarter⁵	94,765	91,746	3.3 %
Cash flow	1,056	665	58.8 %
Sales⁶	10,608	10,089	5.1 %
Profit from ordinary activities	847	522	62.3 %
thereof:			
BMW Automobiles	764	728	4.9 %
Rover Automobiles	-	-338	
BMW Motorcycles	39	31	25.8 %
Financial Services	118	94	25.5 %
Miscellaneous, consolidations	-74	7	
Taxes on profit	322	290	11.0 %
Profit	525	232	126.3 %
DVFA/SG result per share in Euro	0.82	0.33	148.5 %

1 in the second quarter 2000 plus 58,859 Rover/Land Rover vehicles

2 in addition 3,653 C1 (second quarter 2000: 7,034)

3 in the second quarter 2000 plus 82,604 Rover/Land Rover vehicles

4 in addition 4,425 C1 (second quarter 2000: 3,631)

5 106,605 employees including Rover/Land Rover as at 30 June 2000

6 adjusted for Rover/Land Rover sales in the second quarter 2000 (euro 1,778 million), sales increased by 27.6%

units/euro million	1 January- 30 June 2001	1 January- 30 June 2000	Change
Vehicle production			
BMW ¹	469,389	414,146	13.3 %
MINI	2,317		
Motorcycles ²	53,481	43,718	22.3 %
Deliveries to customers			
BMW ³	459,835	420,955	9.2%
Motorcycles ⁴	50,117	45,626	9.8%
Workforce at end of quarter⁵	94,765	91,746	3.3%
Cash flow	2,000	1,204	66.1 %
Sales⁶	19,973	18,825	6.1 %
Profit from ordinary activities	1,700	719	136.4 %
thereof:			
BMW Automobiles	1,577	1,290	22.2 %
Rover Automobiles		-762	
BMW Motorcycles	59	48	22.9 %
Financial Services	208	190	9.5 %
Miscellaneous, consolidations	-144	-47	-206.4 %
Taxes on profit⁷	766	400	91.5 %
Profit	934	319	192.8 %
DVFA/SG result per share in Euro	1.52	0.51	198.0 %

1 from 1 January 2000–30 June 2000 plus 192,236 Rover/Land Rover vehicles

2 in addition 7,740 C1 (as of 30 June 2000: 9,946)

3 from 1 January 2000–30 June 2000 plus 189,753 Rover/Land Rover vehicles

4 in addition 5,820 C1 (as of 30 June 2000: 3,649)

5 as at 30 June 2000 106,605 employees including Rover/Land Rover

6 excluding Rover/Land Rover sales between 1 January 2000 and 30 June 2000 (euro 3,500 million) sales increased by 30.3 %

7 thereof in the first quarter 2001 euro 181 million impact of the tax reform in Germany (deferred taxes)