

MINI
2010 Model Year
Confidential Wholesale Price

Effective September 1, 2009

		John Cooper Works Hardtop	John Cooper Works Clubman	John Cooper Works Convertible
U.S. Models				
Base Price U.S.A. Port of Entry*		\$25,920	\$27,900	\$30,600
Base Price Euro Delivery Munich Pick Up		NA	NA	NA
Base Price Diplomatic U.S.A. Port of Entry		NA	NA	NA
Training Service Fee (Excludes Euro Delivery)		\$82	\$82	\$82
Options				
226	Sport suspension	\$450	\$450	\$450
2RP	17" alloy wheels, crown spoke (17x7.0, 205/45 R17)	NC	NC	NC
2RU	17" alloy wheels, black star bullet	NA	NA	NC
2RV	Alloy wheels in black (Requires 2RP on indicated models)	NC (req'd)	NC (req'd)	NC (req'd)
302	Anti-theft alarm system (Included in package)	\$450	\$450	\$450 ZP2
313	Power folding mirrors (Included in package)	\$450 ZCW	\$450 ZCW	\$450 ZCW
314	Heated mirrors and washer jets (In combination with 313) (Included in package)	\$225 NC ZCW	\$225 NC ZCW	\$225 NC ZCW
319	Universal garage-door opener (Included in package)	\$225 ZCV	\$225 ZCV	\$225 ZCV
322	Comfort Access keyless entry (Included in package)	\$450 ZCV	\$450 ZCV	\$450 ZCV
325	Rear spoiler (Not in combination with 386 on restricted models)	NA	\$225 (restr.)	NA
327	White bonnet stripes	\$90	NA	\$90
329	Black bonnet stripes	\$90	\$90	\$90
345	Chrome line interior (Included in package)	\$225	\$225	\$225 ZP2
346	Chrome-line exterior trim (Included in package)	\$225	\$225	\$225 ZP2
381	Roof in body color	NC	NC	NA
382	Roof and mirror caps in white (Not in combination with 850 or 900 on restricted models)	NC (restr.)	NA	NA
383	Roof and mirror caps in black (Not in combination with A94 on restricted models)	NC (restr.)	NC (restr.)	NA
384	Alloy wheels in white (Requires 2RP and 382 on indicated models) (Requires 2RP on indicated models)	NC (req'd)	NA	NC (req'd)
386	Roof rails	NA	\$225	NA
3AF	Roof and mirror caps in silver	NA	NC	NA
3AK	Silver bonnet stripes	NA	\$90	NA
3AN	C-pillars in silver	NA	NC	NA
3YB	Softtop Denim Blue (Not in combination with A67 on restricted models)	NA	NA	\$90 (restr.)
3YD	Softtop Hot Chocolate	NA	NA	NC
403	Dual pane panoramic sunroof (Included in package)	\$900 ZP2	\$900 ZP2	NA
405	Door mirror caps in chrome (In combination with 346) (In combination with ZPP)	\$90 NC	\$90 NC	\$90 NC NC
413	Cargo net	NA	\$225	NA
431	Auto-dimming rearview mirror (Included in package)	\$225 ZCV	\$225 ZCV	\$225 ZCV
473	Center armrest (In combination with 6NE)	\$225 NC	\$225 NC	\$225 NC
494	Heated front seats (Included in package)	\$450 ZCW	\$450 ZCW	\$450 ZCW
4A6	Interior color Tuscan Beige (Requires T6E4 on indicated models)	NC (req'd)	NC	NC
4A7	Color Line Dark Grey (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$225 NC NC NC NC	\$225 NC NC NC NC	\$225 NC NC NC NC
4A8	Color Line Cream White (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$225 NC NC NC NC	\$225 NC NC NC NC	\$225 NC NC NC NC
4BA	Color Line Rooster Red (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather) (Not in combination with A59, A67 or A94 on restricted models)	\$225 NC NC NC NC	\$225 NC NC NC (restr.)	\$225 NC NC NC NC
4BB	Color Line Pacific Blue (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather)	\$225 NC NC NC	\$225 NC NC NC	\$225 NC NC NC

MINI
2010 Model Year
Confidential Wholesale Price

Effective September 1, 2009

		John Cooper Works Hardtop	John Cooper Works Clubman	John Cooper Works Convertible
(In combination with Punch Leather) (Not in combination with A60, A67 or 851 on restricted models)		NC	NC (restr.)	NC
4BC	Interior surface Fluid Silver	NC	NC	NC
4BL	Interior color Redwood Red (Requires T9E5 on indicated models)	NC (req'd)	NA	NA
4CU	Interior color Carbon Black	NC	NC	NC
507	Park Distance Control (rear only)	\$450	\$450	\$450
521	Rain sensor and auto headlights (Included in package)	\$225 ZCV	\$225 ZCV	\$225 ZCV
522	Xenon headlights	\$450	\$450	\$450
534	Automatic climate control (Included in package)	\$450 ZP2	\$450 ZP2	\$450 ZP2
5AA	Rear fog lamp	\$90	\$90	\$90
609	Navigation system	\$1,800	\$1,800	\$1,800
653	HD Radio	\$450	\$450	\$450
655	Satellite radio with 1 year subscription	\$450	\$450	\$450
6ND	Bluetooth and USB/iPod adapter (Included in package)	\$450 ZCV	\$450 ZCV	\$450 ZCV
6NE	Comfort Bluetooth and USB/iPod adapter (In combination with ZCV)	\$675 \$225	\$675 \$225	\$675 \$225
6NF	Smartphone Integration (Requires 6NE on indicated models)	\$90 (req'd)	\$90 (req'd)	\$90 (req'd)
785	White turn-signal lights	\$90	\$90	\$90
7AR	Aerodynamic kit	\$1,125	\$1,125	\$1,125

Colors / Upholsteries

Non-Metallic paint		STD	STD	STD
Metallic paint		\$450	\$450	\$450
AT	Cloth	NC	NC	NC
FK	Leather/Cloth	\$900	\$900	\$900
K8	Leatherette	NC	NC	NC
T6	Gravity Leather	\$1,350	\$1,350	\$1,350
T8	Punch Leather	\$1,350	\$1,350	\$1,350
T9	Lounge Leather	\$1,800	\$1,800	\$1,800

Packages

ZCV	Convenience Package 6NE Comfort Bluetooth and USB/iPod (upgrade)	\$1,125 +\$225	\$1,125 +\$225	\$1,125 +\$225
ZCW	Cold Weather Package	\$450	\$450	\$450
ZP2	Premium Package	\$1,125	\$1,125	\$1,125

Note: Package contents not fully represented above. Comprehensive package descriptions available separately.

Other Charges

Destination & Handling		\$700	\$700	\$700
------------------------	--	-------	-------	-------

All prices and specifications are subject to change without notice. STD - Standard Equipment, NA - Not Available, NC - No Charge Option

* The Dealer's ultimate cost may vary due to incentives, allowances and other programs or payments.

**MINI
2010 Model Year
Suggested Retail Price**

Effective September 1, 2009

		John Cooper Works Hardtop	John Cooper Works Clubman	John Cooper Works Convertible
U.S. Models				
Base Price U.S.A. Port of Entry*		\$28,800	\$31,000	\$34,000
Base Price Euro Delivery Pick Up		NA	NA	NA
Base Price Diplomatic U.S.A. Port of Entry		NA	NA	NA
Options				
226	Sport suspension	\$500	\$500	\$500
2RP	17" alloy wheels, crown spoke (17x7.0, 205/45 R17)	NC	NC	NC
2RU	17" alloy wheels, black star bullet	NA	NA	NC
2RV	Alloy wheels in black (Requires 2RP on indicated models)	NC (req'd)	NC (req'd)	NC (req'd)
302	Anti-theft alarm system (Included in package)	\$500	\$500	\$500 ZP2
313	Power folding mirrors (Included in package)	\$500 ZCW	\$500 ZCW	\$500 ZCW
314	Heated mirrors and washer jets (In combination with 313) (Included in package)	\$250 NC ZCW	\$250 NC ZCW	\$250 NC ZCW
319	Universal garage-door opener (Included in package)	\$250 ZCV	\$250 ZCV	\$250 ZCV
322	Comfort Access keyless entry (Included in package)	\$500 ZCV	\$500 ZCV	\$500 ZCV
325	Rear spoiler (Not in combination with 386 on restricted models)	NA	\$250 (restr.)	NA
327	White bonnet stripes	\$100	NA	\$100
329	Black bonnet stripes	\$100	\$100	\$100
345	Chrome line interior (Included in package)	\$250	\$250	\$250 ZP2
346	Chrome-line exterior trim (Included in package)	\$250	\$250	\$250 ZP2
381	Roof in body color	NC	NC	NA
382	Roof and mirror caps in white (Not in combination with 850 or 900 on restricted models)	NC (restr.)	NA	NA
383	Roof and mirror caps in black (Not in combination with A94 on restricted models)	NC (restr.)	NC (restr.)	NA
384	Alloy wheels in white (Requires 2RP and 382 on indicated models) (Requires 2RP on indicated models)	NC (req'd)	NA	NC (req'd)
386	Roof rails	NA	\$250	NA
3AF	Roof and mirror caps in silver	NA	NC	NA
3AK	Silver bonnet stripes	NA	\$100	NA
3AN	C-pillars in silver	NA	NC	NA
3YB	Softtop Denim Blue (Not in combination with A67 on restricted models)	NA	NA	\$100 (restr.)
3YD	Softtop Hot Chocolate	NA	NA	NC
403	Dual pane panoramic sunroof (Included in package)	\$1,000 ZP2	\$1,000 ZP2	NA
405	Door mirror caps in chrome (In combination with 346) (In combination with ZPP)	\$100 NC	\$100 NC	\$100 NC NC
413	Cargo net	NA	\$250	NA
431	Auto-dimming rearview mirror (Included in package)	\$250 ZCV	\$250 ZCV	\$250 ZCV
473	Center armrest (In combination with 6NE)	\$250 NC	\$250 NC	\$250 NC
494	Heated front seats (Included in package)	\$500 ZCW	\$500 ZCW	\$500 ZCW
4A6	Interior color Tuscan Beige (Requires T6E4 on indicated models)	NC (req'd)	NC	NC
4A7	Color Line Dark Grey (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$250 NC NC NC NC	\$250 NC NC NC NC	\$250 NC NC NC NC
4A8	Color Line Cream White (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$250 NC NC NC NC	\$250 NC NC NC NC	\$250 NC NC NC NC
4BA	Color Line Rooster Red (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather) (Not in combination with A59, A67 or A94 on restricted models)	\$250 NC NC NC NC	\$250 NC NC NC (restr.)	\$250 NC NC NC NC
4BB	Color Line Pacific Blue (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather) (Not in combination with A60, A67 or 851 on restricted models)	\$250 NC NC NC NC	\$250 NC NC NC (restr.)	\$250 NC NC NC NC

MINI
2010 Model Year
Suggested Retail Price

Effective September 1, 2009

		John Cooper Works Hardtop	John Cooper Works Clubman	John Cooper Works Convertible
U.S. Models				
4BC	Interior surface Fluid Silver	NC	NC	NC
4BL	Interior color Redwood Red <i>(Requires T9E5 on indicated models)</i>	NC (req'd)	NA	NA
4CU	Interior color Carbon Black	NC	NC	NC
507	Park Distance Control (rear only)	\$500	\$500	\$500
521	Rain sensor and auto headlights (Included in package)	\$250 ZCV	\$250 ZCV	\$250 ZCV
522	Xenon headlights	\$500	\$500	\$500
534	Automatic climate control (Included in package)	\$500 ZP2	\$500 ZP2	\$500 ZP2
5AA	Rear fog lamp	\$100	\$100	\$100
609	Navigation system	\$2,000	\$2,000	\$2,000
653	HD Radio	\$500	\$500	\$500
655	Satellite radio with 1 year subscription	\$500	\$500	\$500
6ND	Bluetooth and USB/iPod adapter (Included in package)	\$500 ZCV	\$500 ZCV	\$500 ZCV
6NE	Comfort Bluetooth and USB/iPod adapter (In combination with ZCV)	\$750 \$250	\$750 \$250	\$750 \$250
6NF	Smartphone Integration <i>(Requires 6NE on indicated models)</i>	\$100 (req'd)	\$100 (req'd)	\$100 (req'd)
785	White turn-signal lights	\$100	\$100	\$100
7AR	Aerodynamic kit	\$1,250	\$1,250	\$1,250

Colors / Upholsteries

	Non-Metallic paint	STD	STD	STD
	Metallic paint	\$500	\$500	\$500
AT	Cloth	NC	NC	NC
FK	Leather/Cloth	\$1,000	\$1,000	\$1,000
K8	Leatherette	NC	NC	NC
T6	Gravity Leather	\$1,500	\$1,500	\$1,500
T8	Punch Leather	\$1,500	\$1,500	\$1,500
T9	Lounge Leather	\$2,000	\$2,000	\$2,000

Packages

ZCV	Convenience Package <i>6NE Comfort Bluetooth and USB/iPod (upgrade)</i>	\$1,250 +\$250	\$1,250 +\$250	\$1,250 +\$250
ZCW	Cold Weather Package	\$500	\$500	\$500
ZP2	Premium Package	\$1,250	\$1,250	\$1,250

Note: Package contents not fully represented above. Comprehensive package descriptions available separately.

Other Charges

Destination & Handling	\$700	\$700	\$700
------------------------	-------	-------	-------

All prices and specifications are subject to change without notice. STD - Standard Equipment, NA - Not Available, NC - No Charge Option

* The Dealer's ultimate cost may vary due to incentives, allowances and other programs or payments.

**MINI
2010 Model Year
Package Overview**

Effective September 1, 2009

		John Cooper Works Hardtop	John Cooper Works Clubman	John Cooper Works Convertible	Retail Price
ZCV	Convenience Package 319 Universal garage-door opener 322 Comfort Access keyless entry 431 Auto-dimming rearview mirror 521 Rain sensor and auto headlights 6ND Bluetooth and USB/iPod adapter or 6NE Comfort Bluetooth and USB/iPod adapter	x	x	x	\$1,250
		x	x	x	+ \$250
ZCW	Cold Weather Package 313 Power folding mirrors 314 Heated mirrors and washer jets 494 Heated front seats	x	x	x	\$500
ZP2	Premium Package 302 Anti-theft alarm system 345 Chrome line interior 346 Chrome-line exterior trim 534 Automatic climate control			x	\$1,250
	Premium Package 403 Moonroof 534 Automatic climate control	x	x		\$1,250