

BMW Group



Vehicle Sales BMW of North America, LLC, December 2012

	Dec. 2012	Dec. 2011	%	YTD 2012	YTD 2011	%
1 Series	757	917	-17.4%	7,689	8,832	-12.9%
3 Series	10,745	8,489	26.6%	99,602	94,371	5.5%
Z4	324	299	8.4%	2,751	3,479	-20.9%
5 Series	8,385	4,887	71.6%	56,798	51,491	10.3%
6 Series	1,037	723	43.4%	8,208	3,903	110.3%
7 Series	1,422	1,219	16.7%	11,098	11,299	-1.8%
X1	2,806	N/A	N/A	8,947	N/A	N/A
BMW passenger cars	25,476	16,534	54.1%	195,093	173,375	12.5%
X3	5,162	3,532	46.1%	35,173	27,793	26.6%
X5	5,722	6,007	-4.7%	44,445	40,547	9.6%
X6	1,039	761	36.5%	6,749	6,192	9.0%
BMW light trucks	11,923	10,300	15.8%	86,367	74,532	15.9%
BMW brand	37,399	26,834	39.4%	281,460	247,907	13.5%
Cooper /S Hardtop	3,011	2,762	9.0%	29,278	28,067	4.3%
Cooper /S Convertible	325	299	8.7%	4,813	4,964	-3.0%
Cooper /S Clubman	445	416	7.0%	5,769	6,844	-15.7%
Coupe	178	253	-29.6%	2,880	953	202.2%
Roadster	273	N/A	N/A	2,371	N/A	N/A
Countryman	2,224	1,981	12.3%	21,012	16,683	25.9%
MINI brand	6,456	5,711	13.0%	66,123	57,511	15.0%
TOTAL BMW of North America, LLC	43,855	32,545	34.8%	347,583	305,418	13.8%