

BMW Group



Vehicle Sales BMW of North America, LLC, February 2013

	Feb. 2013	Feb. 2012	%	YTD Feb. 2013	YTD Feb. 2012	%
1 Series	393	605	-35.0%	697	1,027	-32.1%
3 Series	6,973	8,103	-13.9%	11,804	14,801	-20.2%
Z4	156	245	-36.3%	308	349	-11.7%
5 Series	4,248	4,042	5.1%	6,833	7,258	-5.9%
6 Series	770	529	45.6%	1,194	938	27.3%
7 Series	709	1,123	-36.9%	1,292	2,100	-38.5%
X1	1,482	N/A	N/A	2,647	N/A	N/A
BMW passenger cars	14,731	14,647	0.6%	24,775	26,473	-6.4%
X3	2,175	2,831	-23.2%	4,180	4,518	-7.5%
X5	3,931	3,224	21.9%	8,015	5,834	37.4%
X6	474	502	-5.6%	854	784	8.9%
BMW light trucks	6,580	6,557	0.4%	13,049	11,136	17.2%
BMW brand	21,311	21,204	0.5%	37,824	37,609	0.6%
Cooper /S Hardtop	1,986	2,427	-18.2%	3,640	4,011	-9.2%
Cooper /S Convertible	157	363	-56.7%	298	489	-39.1%
Cooper /S Clubman	198	532	-62.8%	407	751	-45.8%
Coupe	118	254	-53.5%	215	400	-46.3%
Roadster	181	110	64.5%	346	110	214.5%
Countryman	1,662	1,294	28.4%	3,078	2,553	20.6%
MINI brand	4,302	4,980	-13.6%	7,984	8,314	-4.0%
TOTAL BMW of North America, LLC	25,613	26,184	-2.2%	45,808	45,923	-0.3%