

BMW Group



Vehicle Sales BMW of North America, LLC, May 2013

	May 2013	May 2012	%	YTD May 2013	YTD May 2012	%
1 Series	638	628	1.6%	2,555	3,463	-26.2%
3 Series	9,307	6,321	47.2%	38,205	40,022	-4.5%
Z4	338	284	19.0%	1,192	1,172	1.7%
5 Series	4,034	6,102	-33.9%	21,407	22,377	-4.3%
6 Series	914	725	26.1%	3,745	2,935	27.6%
7 Series	1,011	1,169	-13.5%	4,220	5,065	-16.7%
X1	3,249	N/A	N/A	10,216	N/A	N/A
BMW passenger cars	19,491	15,229	28.0%	81,540	75,034	8.7%
X3	2,134	2,460	-13.3%	11,259	11,592	-2.9%
X5	2,718	3,730	-27.1%	18,053	15,966	13.1%
X6	887	749	18.4%	2,505	2,187	14.5%
BMW light trucks	5,739	6,939	-17.3%	31,817	29,745	7.0%
BMW brand	25,230	22,168	13.8%	113,357	104,779	8.2%
Cooper /S Clubman	415	507	-18.1%	1,653	2,263	-27.0%
Cooper /S Hardtop	2,521	2,679	-5.9%	11,380	12,128	-6.2%
Cooper /S Convertible	594	650	-8.6%	1,820	2,153	-15.5%
Coupe	202	287	-29.6%	815	1,313	-37.9%
Roadster	301	254	18.5%	1,239	766	61.7%
Countryman	1,771	1,776	-0.3%	8,474	7,441	13.9%
Paceman	140	N/A	N/A	404	N/A	N/A
MINI brand	5,944	6,153	-3.4%	25,785	26,064	-1.1%
TOTAL BMW of North America, LLC	31,174	28,321	10.1%	139,142	130,843	6.3%