

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

4 Series Conv (F33)
Effective January 1, 2016



		428i Convertible SULEV	428i xDrive Convertible SULEV	435i Convertible	435i xDrive Convertible
Start of Production		07/2015	07/2015	07/2015	07/2015
Base Price U.S.A. Port of Entry*		\$50,000	\$52,000	\$56,950	\$58,950
Base Price Euro Deliver Munich Pick Up		\$47,500	\$49,400	\$54,105	\$56,005
Non-Metallic		STD	STD	STD	STD
300	Alpine White	x	x	x	x
668	Jet Black	x	x	x	x
Metallic		\$550	\$550	\$550	\$550
475	Black Sapphire Metallic	x	x	x	x
A75	Melbourne Red Metallic	x	x	x	x
A83	Glacier Silver Metallic	x	x	x	x
A89	Imperial Blue Metallic	x	x	x	x
A92	Orion Silver Metallic	x	x	x	x
A96	Mineral White Metallic	x	x	x	x
B38	Midnight Blue Metallic	x	x	x	x
B39	Mineral Grey Metallic	x	x	x	x
B45	Estoril Blue Metallic	x	x	x	x
	<i>B45 requires ordering ZMP</i>	x	x	x	x
B53	Sparkling Brown Metallic	x	x	x	x
Upholstery					
KC	SensaTec	STD	STD		
	<i>SensaTec cannot be ordered with ZPL or ZPP</i>	x	x		
KCDF	Venetian Beige SensaTec	x	x		
	<i>KCDF and 7AC will add 2XE to the order</i>	x	x		
	<i>KCDF and 7AC will delete STD or 100% equipment 255</i>	x	x		
KCL3	Black SensaTec with Red highlight	x	x		
	<i>KCL3 cannot be ordered with ZMP</i>	x	x		
KCSW	Black SensaTec	x	x		
LC	Leather Dakota	\$1,550	\$1,550	STD	STD
	<i>In combination with ZPP</i>	NC	NC		
	<i>Included in package</i>	ZPP	ZPP		
LCD3	Saddle Brown Dakota Leather	x	x	x	x
	<i>LCD3 and ZMP cannot be ordered with 4WF or ZPL</i>	x	x	x	x
	<i>LCD3 and 7AC will add 2XE to the order</i>	x	x	x	x
	<i>LCD3 and 7AC will delete STD or 100% equipment 255</i>	x	x	x	x
LCDF	Venetian Beige Dakota Leather	x	x	x	x
	<i>LCDF cannot be ordered with 4WF or ZPL</i>	x	x	x	x
	<i>LCDF and 7AC will delete STD or 100% equipment 255</i>	x	x	x	x
	<i>LCDF and 7AC will add 2XE to the order</i>	x	x	x	x
LCL3	Leather Dakota Black/Red highlight	x	x	x	x
	<i>LCL3 cannot be ordered with ZMP or ZPL</i>	x	x	x	x
LCL5	Coral Red Dakota Leather with Black highlight	x	x	x	x
	<i>LCL5 cannot be ordered with 4WF and ZPL</i>	x	x	x	x
LCLX	Leather Dakota Saddle Brown exclusive stitching	x	x	x	x
	<i>LCLX requires ordering ZPL</i>	x	x	x	x
LCLY	Leather Dakota Venetian Beige exclusive stitching	x	x	x	x
	<i>LCLY requires ordering ZPL</i>	x	x	x	x
LCLZ	Leather Dakota Black exclusive stitching	x	x	x	x
	<i>LCLZ requires ordering ZPL</i>	x	x	x	x
LCNL	Leather Dakota Black/blue highlight	x	x	x	x
	<i>LCNL requires ordering ZMP</i>	x	x	x	x
LCOM	Oyster Dakota Leather	x	x	x	x
LCSW	Black Dakota Leather	x	x	x	x
	<i>LCSW cannot be ordered with ZPL</i>	x	x	x	x

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

4 Series Conv (F33)
Effective January 1, 2016



		428i Convertible SULEV	428i xDrive Convertible SULEV	435i Convertible	435i xDrive Convertible
Packages					
ZCW	Cold Weather Package	\$1,050	\$1,050	\$1,050	\$1,050
	248 Heated Steering Wheel	x	x	x	x
	494 Heated front seats	x	x	x	x
	4NH Neck Warmer	x	x	x	x
	502 Retractable headlight washers	x	x	x	x
	ZCW requires ordering Leather Dakota or ZPP	x	x		
ZDA	Driver Assistance Package	\$950	\$950	\$950	\$950
	3AG Rear view camera	x	x	x	x
	508 Park Distance Control	x	x	x	x
ZDB	Driver Assistance Plus	\$1,700	\$1,700	\$1,700	\$1,700
	5AG Active Blind Spot Detection	x	x	x	x
	5AS Active Driving Assistant	x	x	x	x
	5DL Side and Top View Cameras	x	x	x	x
	8TH Speed Limit Info	x	x	x	x
	Note: Active Driving Assistant includes Lane Departure Warning, Forward Collision Warning, Pedestrian Warning and City Collision Mitigation.	x	x	x	x
	ZDB requires ordering ZDA	x	x	x	x
	ZDB requires ordering 609 or ZTP	x	x	x	x
ZLP	Lighting Package	\$1,900	\$1,900	\$1,900	\$1,900
	552 Adaptive Full LED Lights	x	x	x	x
	5AC Automatic high beams	x	x	x	x
	ZLP will delete STD or 100% equipment 522 and 524	x	x	x	x

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

4 Series Conv (F33)
Effective January 1, 2016



		428i Convertible SULEV	428i xDrive Convertible SULEV	435i Convertible	435i xDrive Convertible
Packages					
ZMP	M Sport Package	\$2,300	\$2,300	\$2,300	\$2,300
	2PE 18" star-spoke 400M wheels w/ mixed summer tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x		x	
	or 21C 19" Light Alloy Wheel Double-spoke Style442 M Orbit Grey with Mixed Perf. Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900		+ \$900	
	or 23N 18" Light Alloy V-spoke Style 398 Orbit Grey w/Mixed Perf. Non-Run Flat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	+ \$0		+ \$0	
	or 2PL 19" Light Alloy Wheel Double-spoke Style442 M with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)			+ \$900	
	or 2PP 18" star-spoke 400M wheels w / all-season tires (18x8.0, 225/45 R18)	+ \$0		+ \$0	
	or 2PF 19" star-spoke 403M wheels w/ mixed summer tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900			
	2PP 18" star-spoke 400M wheels w / all-season tires (18x8.0, 225/45 R18)		x		x
	or 21C 19" Light Alloy Wheel Double-spoke Style442 M Orbit Grey with Mixed Perf. Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)		+ \$900		+ \$900
	or 23N 18" Light Alloy V-spoke Style 398 Orbit Grey w/Mixed Perf. Non-Run Flat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0		+ \$0
	or 2PE 18" star-spoke 400M wheels w/ mixed summer tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0		+ \$0
	or 2PF 19" star-spoke 403M wheels w/ mixed summer tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)		+ \$900		
	or 2PL 19" Light Alloy Wheel Double-spoke Style442 M with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)				+ \$900
	337 M Sport Package	x	x	x	x
	4WF Aluminum Hexagon Trim with Estoril Blue matte highlight	x	x	x	x
	or 4FT Brushed Aluminum trim with Black high-gloss accent	+ \$0	+ \$0	+ \$0	+ \$0
	or 4FU Finition Anthracite Wood Trim with PearlGloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4FW Burl Walnut Wood Trim with Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4GA Ash Grain Wood Trim with Metal Inlay and Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4WG Aluminum Hexagon Trim with Black high-gloss highlight	+ \$0	+ \$0	+ \$0	+ \$0
	704 M sport suspension	x		x	
	or 2VF Adaptive M Suspension	+ \$700		+ \$700	
	710 M steering wheel	x	x	x	x
	715 Aerodynamic kit	x	x	x	x
	760 Shadowline exterior trim	x	x	x	x
	840 Increased top speed limiter	x		x	
	or ZRT Remove Increased Top Speed	+ \$0		+ \$0	
	ZRT Remove Increased Top Speed		x		x
	or 840 Increased top speed limiter		+ \$0		+ \$0
	ZSU Standard Suspension		x		x
	or 2VF Adaptive M Suspension		+ \$700		+ \$700
	ZMP and 23N requires ordering ZTR	x	x	x	x
	ZMP will delete STD or 100% equipment 255, 321, 3L8 and 7AC	x	x	x	x
	ZMP and 21C requires ordering ZTR	x	x	x	x
	ZMP cannot be ordered with ZPL	x	x	x	x
	ZMP requires ordering 300, 475, A75, A83, B39 or B45	x	x	x	x
ZPL	Luxury Package	NC	NC	NC	NC
	7S2 Luxury Line	x	x	x	x
	Exterior Chrome design elements (bumper accents, air intakes with specific design, kidney bars, window surround, exhaust pipe finishers), Chrome ring around center stack, Signature key and deletion of Sport Instrument Cluster.	x	x	x	x
	ZPL requires ordering ZPP	x	x		
	ZPL cannot be ordered with ZMP	x	x	x	x
	ZPL will delete STD or 100% equipment 321, 3L8 and 7AC	x	x	x	x

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

4 Series Conv (F33)
Effective January 1, 2016



		428i Convertible SULEV	428i xDrive Convertible SULEV	435i Convertible	435i xDrive Convertible
Packages					
ZPP	Premium Package	\$2,200	\$2,200		
	322 Comfort Access keyless entry	x	x		
	488 Lumbar support	x	x		
	655 Satellite radio with 1 year subscription	x	x		
	LC Leather Dakota	x	x		
ZTP	Technology Package	\$2,750	\$2,750	\$2,750	\$2,750
	609 Navigation system	x	x	x	x
	610 Head-up Display	x	x	x	x
	6AK BMW Online and BMW Apps	x	x	x	x
	6AM Advanced Real-Time Traffic Information	x	x	x	x
	6AP Remote Services	x	x	x	x
	6WA Instrument cluster with extended contents	x	x	x	x
	ZAC BMW Connected App Compatibility	x	x	x	x
ZTR	Track Handling Package	\$1,700	\$1,700	\$1,700	\$1,700
	23N 18" Light Alloy V-spoke Style 398 Orbit Grey w/Mixed Perf. Non-Run Flat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x	x	x	x
	or 21C 19" Light Alloy Wheel Double-spoke Style442 M Orbit Grey with Mixed Perf. Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900	+ \$900	+ \$900	+ \$900
	or 2T1 19" Light Alloy Wheel Star-spoke Style 407 with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900	+ \$900	+ \$900	+ \$900
	2NH M Sport Brakes	x	x	x	x
	2VF Adaptive M Suspension	x	x	x	x
	2VL Variable sport steering	x	x	x	x
	ZTR and 21C requires ordering ZMP	x	x	x	x
	ZTR and ZMP will delete 704 from the order	x	x	x	x
Options					
2D5	19" Light Alloy Wheel Star-spoke Style 407 with All-Season Tires (19x8.0, 225/40 R19)	\$900	\$900	\$900	\$900
2DW	17" Light Alloy Wheels Star-spoke Style 393 with All-Season Tires (17x7.5, 225/50 R17) 2DW cannot be ordered with ZMP or ZTR	NC x	NC x		
2T1	19" Light Alloy Wheel Star-spoke Style 407 with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) In combination with ZTR 2T1 will add 840 to the order Alternate in package	\$900 900 x ZTR	\$900 900 x ZTR	\$900 900 x ZTR	\$900 900 x ZTR
2VF	Adaptive M Suspension In combination with ZTR Included in package In combination with ZMP 2VF requires ordering ZMP or ZTR Alternate in package	\$700 NC ZTR 700 x ZMP	\$700 NC ZTR 700 x ZMP	\$700 NC ZTR 700 x ZMP	\$700 NC ZTR 700 x ZMP
494	Heated front seats Included in package	\$500 ZCW	\$500 ZCW	\$500 ZCW	\$500 ZCW
4FT	Brushed Aluminum trim with Black high-gloss accent In combination with ZMP Alternate in package	NC NC ZMP	NC NC ZMP	NC NC ZMP	NC NC ZMP
4FW	Burl Walnut Wood Trim with Pearl Gloss Chrome highlight In combination with ZMP Alternate in package	NC NC ZMP	NC NC ZMP	NC NC ZMP	NC NC ZMP
4GA	Ash Grain Wood Trim with Metal Inlay and Pearl Gloss Chrome highlight In combination with ZMP Alternate in package	NC NC ZMP	NC NC ZMP	NC NC ZMP	NC NC ZMP
5DF	Active Cruise Control 5DF will add 6WA to the order 5DF will delete STD or 100% equipment 544	\$1,200 x x	\$1,200 x x	\$1,200 x x	\$1,200 x x

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

4 Series Conv (F33)
Effective January 1, 2016



		428i Convertible SULEV	428i xDrive Convertible SULEV	435i Convertible	435i xDrive Convertible
Options					
5DL	Side and Top View Cameras <i>Included in package</i> <i>5DL requires ordering ZDA</i>	\$750 ZDB x	\$750 ZDB x	\$750 ZDB x	\$750 ZDB x
5DP	Parking Assistant <i>5DP requires ordering ZDA</i>	\$500 x	\$500 x	\$500 x	\$500 x
609	Navigation system <i>Included in package</i> <i>609 requires ordering 6AK, 6AM, 6AP, 6WA and ZAC</i>	\$1,950 ZTP x	\$1,950 ZTP x	\$1,950 ZTP x	\$1,950 ZTP x
688	Harman Kardon surround sound system	\$875	\$875	100%	100%
6NS	Enhanced USB and Bluetooth plus Smartphone Integration <i>6NS will delete STD or 100% equipment 6NH</i>	\$350 x	\$350 x	\$350 x	\$350 x
ZNS	Non Sport Seats for Luxury Package <i>ZNS requires ordering ZPL</i> <i>ZNS will delete STD or 100% equipment 481</i>	NC x x	NC x x	NC x x	NC x x

Other Charges					
Destination & Handling		\$995	\$995	\$995	\$995

Standard					
1CA	CO2 relevant vehicles	STD	STD	STD	STD
1CC	Automatic Start/Stop function	STD	STD	STD	STD
216	Servotronic	STD	STD	STD	STD
249	Multifunction steering wheel	STD	STD	STD	STD
255	Sport leather steering wheel	STD	STD	STD	STD
258	Runflat tires	STD	STD	STD	STD
2A5	18" Light Alloy Wheel Double-spoke Style-397 w/ A/S Tires (18x8.0, 225/45 R18)	STD	STD	STD	STD
2TB	Sport Automatic Transmission	STD	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD	STD
302	Alarm System	STD	STD	STD	STD
319	Universal garage-door opener	STD	STD	STD	STD
321	Exterior parts in body color	STD	STD	STD	STD
322	Comfort Access keyless entry			STD	STD
387	Convertible Wind Deflector	STD	STD	STD	STD
3AP	Gray band windshield	STD	STD	STD	STD
3DZ	Without Lines designation outside	STD	STD	STD	STD
3L8	Matte Chrome Exterior Trim	STD	STD	STD	STD
423	Floor mats	STD	STD	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD	STD	STD
431	Auto-dimming rearview mirror	STD	STD	STD	STD
459	Power Front Seats	STD	STD	STD	STD
465	Split fold-down-rear seat	STD	STD	STD	STD
481	Sport seats	STD	STD	STD	STD
488	Lumbar support			STD	STD
493	Storage package	STD	STD	STD	STD
4FU	Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	STD	STD	STD	STD
520	Fog lights	STD	STD	STD	STD
521	Rain sensor and auto headlights	STD	STD	STD	STD
522	Xenon headlights	STD	STD	STD	STD
524	Adaptive light control	STD	STD	STD	STD
534	Automatic climate control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD	STD
563	Ambient Lighting	STD	STD	STD	STD
575	Additional 12-V power sockets	STD	STD	STD	STD
645	Radio control US	STD	STD	STD	STD
653	HD Radio	STD	STD	STD	STD
655	Satellite radio with 1 year subscription			STD	STD

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

4 Series Conv (F33)
Effective January 1, 2016



		428i Convertible SULEV	428i xDrive Convertible SULEV	435i Convertible	435i xDrive Convertible
Standard					
676	Hi-fi sound system	STD	STD		
688	Harman Kardon surround sound system			STD	STD
693	Satellite radio preparation	STD	STD		
697	DVD Area coding (North America)	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD	STD
775	Anthracite headliner	STD	STD	STD	STD
7AC	Sport Package	STD	STD	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD
925	Shipping package	STD	STD	STD	STD
ZTM	Tier 2	STD	STD	STD	STD

Wheels

 <p>19" Light Alloy Wheel Double-spoke Style 442 M Orbit Grey with Mixed Perf. Tires Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19 Code: 21C Style: 442 M</p>	In combination with ZMP	+ \$900	+ \$900	+ \$900	+ \$900
	In combination with ZTR	+ \$900	+ \$900	+ \$900	+ \$900
	21C will add 840 to the order	x	x	x	x
		ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
 <p>18" Light Alloy V-spoke Style 398 Orbit Grey w/Mixed Perf. Non-Run Flat Tires Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18 Code: 23N Style: 398</p>		ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
		ZTR	ZTR	ZTR	ZTR
 <p>18" Light Alloy Wheel Double-spoke Style-397 w/ A/S Tires Front / Rear: 18x8.0, 225/45 R18 Code: 2A5 Style: 397</p>		Standard	Standard	Standard	Standard
 <p>19" Light Alloy Wheel Star-spoke Style 407 with All-Season Tires Front / Rear: 19x8.0, 225/40 R19 Code: 2D5 Style: 407</p>		\$900	\$900	\$900	\$900
 <p>17" Light Alloy Wheels Star-spoke Style 393 with All-Season Tires Front / Rear: 17x7.5, 225/50 R17 Code: 2DW Style: 393</p>	2DW cannot be ordered with ZMP or ZTR	x	x		
		NC	NC		

BMW of North America, LLC

Pricing Guide
 Model Year 2016
 Suggested Retail Price

4 Series Conv (F33)
 Effective January 1, 2016



		428i Convertible SULEV	428i xDrive Convertible SULEV	435i Convertible	435i xDrive Convertible
Wheels					
	18" star-spoke 400M wheels w/ mixed summer tires Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18 Code: 2PE Style: 400M 2PE will add 840 to the order	ZMP	ZMP (upgrade)	ZMP	ZMP (upgrade)
		x	x	x	x
	19" star-spoke 403M wheels w/ mixed summer tires Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19 Code: 2PF Style: 403M In combination with ZMP	ZMP (upgrade)	ZMP (upgrade)		
		+ \$900	+ \$900		
	19" Light Alloy Wheel Double-spoke Style 442 M with Mixed Performance Tires Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19 Code: 2PL Style: 442 M In combination with ZMP 2PL will add 840 to the order			ZMP (upgrade)	ZMP (upgrade)
		x	x	+ \$900 x	+ \$900 x
	18" star-spoke 400M wheels w / all-season tires Front / Rear: 18x8.0, 225/45 R18 Code: 2PP Style: 400	ZMP (upgrade)	ZMP	ZMP (upgrade)	ZMP
	19" Light Alloy Wheel Star-spoke Style 407 with Mixed Performance Tires Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19 Code: 2T1 Style: 407 In combination with ZTR 2T1 will add 840 to the order	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)
		+ \$900 x	+ \$900 x	+ \$900 x	+ \$900 x