Pricing Guide Model Year 2016 Suggested Retail Price



Sugge	sted Retail Price					
		228i Coupe	228i Coupe SULEV	228i xDrive Coupe SULEV	M235i Coupe	M235i xDrive Coupe
	Start of Production	07/2015	07/2015	07/2015	07/2015	07/2015
	Base Price U.S.A. Port of Entry*	\$32,850	\$32,850	\$34,850	\$44,150	\$46,150
	Base Price Euro Deliver Munich Pick Up	\$31,210	\$31,210	\$33,110	\$41,945	\$43,845
		4 0.,0	40 1,2 10	400,110	\$11,010	V 10,0 10
	Non-Metallic	STD	STD	STD	STD	STD
300	Alpine White	х	х	х	х	х
668	Jet Black	х	X	X		
	Metallic	\$550	\$550	\$550	\$550	\$550
475	Black Sapphire Metallic	Х	Х	x	х	Х
A75	Melbourne Red Metallic	x	х	X	Х	х
A76	Deep Sea Blue Metallic	X	X	X		
A83	Glacier Silver Metallic	Х	Х	X	Х	X
A96	Mineral White Metallic	Х	Х	X	Х	X
B38	Midnight Blue Metallic	х	Х	Х		
B39	Mineral Grey Metallic	X	Х	X	Х	Х
B44	Valencia Orange	Х	Х	X		
B45	Estoril Blue Metallic B45 requires ordering ZMP	X X	X X	X X	Х	Х
B53	Sparkling Brown Metallic	X	X	x		
B66	Moonlight Silver	X	X	x		
KC	Upholstery SensaTec	STD	STD	STD	STD	STD
	SensaTec cannot be ordered with ZPL	×	x	x	0.2	0.12
KCCX	Sensatec Oyster/Black	X	x	x	x	x
KCL3	Black SensaTec with Red highlight	x	x	x		
1400)44	KCL3 cannot be ordered with ZMP	x	х	X		
	Black SensaTec	X	X	X	X	X
LC LCB8	Leather Dakota	\$1,450	\$1,450	\$1,450	\$1,450	\$1,450
LCDo	Terra Dakota Leather LCB8 cannot be ordered with 4LV	X X	X X	X X	Х	Х
	LCB8 and 7AC will delete STD or 100% equipment 255	x	x	x		
	LCB8 and 7AC will add 2XE to the order	x	х	х		
LCL3	Leather Dakota Black/Red highlight	X	X	X		
LCL5	LCL3 cannot be ordered with ZMP or ZPL Coral Red Dakota Leather with Black highlight	X V	×	X	•	v
LOLO	LCL5 cannot be ordered with ZPL	X X	X X	X X	X X	X X
LCOM	Oyster Dakota Leather	X	X	x	X	X
	Black Dakota Leather	х	x	X	х	x
Packag	ges					
ZCW	Cold Weather Package	\$700	\$700	\$700	\$700	\$700
	248 Heated Steering Wheel	X	X	x	x	X
	494 Heated front seats	х	х	x	x	х
	502 Retractable headlight washers	х	х	x	х	X
ZDA	Driver Assistance Package	\$950	\$950	\$950	\$950	\$950
	3AG Rear view camera	Х	X	x	X	X
	508 Park Distance Control	Х	х	x	х	х

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		Retail 1 1106					
			228i Coupe	228i Coupe SULEV	228i xDrive Coupe SULEV	M235i Coupe	M235i xDrive Coupe
Packa	iges						
ZDB	Drive	r Assistance Plus	\$700	\$700	\$700	\$700	\$700
	5AC	Automatic high beams	x	x	x	х	x
	5AS	Active Driving Assistant	X	Х	X	Х	X
	8TH	Speed Limit Info	X	Х	X	Х	х
		equires ordering ZPP equires ordering ZTP	x x	x x	x x	x	x
ZLP	Lighti	ing Package	\$900	\$900	\$900		
	522	Xenon headlights	X	Х	X		
	524	Adaptive light control	Х	Х	Х		
ZMP	M Spo	ort Package	\$2,500	\$2,500	\$2,500		
	2PU	18" double-spoke 461M wheels w/ mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	x	х			
	or	21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot	+ \$0	+ \$0			
		Super Sport tires		. 40			
		(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)					
	or	2TS 18" double-spoke 461M wheels w/ all-season tires	+ \$0	+ \$0			
	этс	(18x7.5, 225/40 R18)			v		
	2TS	18" double-spoke 461M wheels w/ all-season tires			X		
	or	(18x7.5, 225/40 R18) 21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot			+ \$0		
	O,	Super Sport tires			, φυ		
		(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)					
	or	2PU 18" double-spoke 461M wheels w/ mixed summer tires			+ \$0		
		(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)					
	337	M Sport Package	X	Х	Х		
	4WF	Aluminum Hexagon Trim with Estoril Blue matte highlight	X	Х	X		
	or	4FT Brushed Aluminum trim with Black high-gloss accent	+ \$0	+ \$0	+ \$0		
	or	4LC Fineline Stream wood trim with Oxide Silver matte accent	+ \$0	+ \$0	+ \$0		
	or	4WG Aluminum Hexagon Trim with Black high-gloss highlight	+ \$0	+ \$0	+ \$0		
	704	M sport suspension	x	x			
	710	M steering wheel	x	x	x		
	715	Aerodynamic kit	x	x	x		
	754	Rear spoiler	x	x	x		
	760	Shadowline exterior trim	x	x	x		
	840	Increased top speed limiter	x	х			
	ZMP c	annot be ordered with ZPL	x	х	x		
		equires ordering 300, 475, A75, A83, A96, B39 or B45	X	х	x		
	ZMP w	rill delete STD or 100% equipment 255, 520 and 7AC	Х	Х	Х		
ZPL	Luxuı	ry Package	\$350	\$350	\$350		
	4LC	Fineline Stream wood trim with Oxide Silver matte accent	X	Х	Х		
	or	4FT Brushed Aluminum trim with Black high-gloss accent	+ \$0	+ \$0	+ \$0		
		Luxury Line	X	Х	X		
		ill delete STD or 100% equipment 7AC	x	x	x		
		equires ordering 2L7 or 2L9	X	X	X		
		quires ordering Leather Dakota and ZPP annot be ordered with ZMP	X X	X X	X X		
ZPP	Dram	ium Package	\$2,950	\$2,950	\$2,950		
	319	Universal garage-door opener	φ2,950 X	φ2,950 X	φ2,950 X		
	322	Comfort Access keyless entry	X	X	X		
	403	Moonroof	X	X	X		
	430	Auto-dimming interior and exterior mirrors	X	X	X		
	430	Auto-dimming interior and exterior mirror Auto-dimming rearview mirror					
		<u> </u>	X	X	X		
	459	Power Front Seats	X	X	X		
	488	Lumbar support	X	X	X		
	563	Ambient Lighting	X	X	X		
	655	Satellite radio with 1 year subscription	X	X	X		

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			228i Coupe	228i Coupe SULEV	228i xDrive Coupe SULEV	M235i Coupe	M235i xDrive Coupe
Packa	ges						
ZTP	Techr	nology Package	\$1,950	\$1,950	\$1,950	\$1,950	\$1,950
	609	Navigation system	x	x	x	X	х
	6AK	BMW Online and BMW Apps	X	х	x	x	х
	6AM	Advanced Real-Time Traffic Information	x	x	x	X	х
	6AP	Remote Services	x	x	x	X	х
	6WA	Instrument cluster with extended contents	X	х	x	x	х
	ZAC	BMW Connected App Compatibility	Х	X	Х	X	Х
ZTR	Track	Handling Package	\$2,300	\$2,300	\$2,300		
	24P	18" alloy ferric grey 384 wheel w/non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	X	X	X		
	or	21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	+ \$0	+ \$0	+ \$0		
	2NH	M Sport Brakes	X	х	X		
	2VF	Adaptive M Suspension	x	х	х		
	2VL	Variable sport steering	X	х	x		
		nd ZMP will delete 704 from the order bination with ZMP	x \$1,700	x \$1,700	\$1,700		

Optio						
21U	18" double-spoke orbit grey 436M wheels w/ non-runflat mixed summer				NC	NC
	tires					
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)					
	21U cannot be ordered with 258				X	Х
	21U requires ordering 840				X	Х
21V	18" double-spoke orbit grey 436M wheels w/ all season tires				NC	NC
	(18x7.5, 225/40 R18)					
	21V cannot be ordered with 840				Х	Х
	21V requires ordering 258				X	Х
L7	18" Lt/Aly wheels Double-spoke 384 w/ All Season tires	\$600	\$600	\$600		
	(18x7.5, 225/40 R18)					
	2L7 cannot be ordered with 840	х	х	Х		
	2L7 requires ordering 258	x	х	X		
2L9	18" Light alloy wheels double-spoke 384 with mixed performance tires	\$600	\$600	\$600		
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)					
	2L9 and 7AC requires ordering 840	х	х	x		
	2L9 requires ordering 258	х	х	х		
PG	18" double-spoke 436M wheels w/ non-runflat mixed summer tires				STD	NC
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)					
	2PG requires ordering 840				х	х
	2PG cannot be ordered with 258				x	х
2TR	18" double-spoke 436M wheels w/ all-season tires				NC	STD
	(18x7.5, 225/40 R18)					_
	2TR requires ordering 258				х	х
	2TR cannot be ordered with 840				X	X
103	Moonroof	\$1,050	\$1,050	\$1,050	100%	100%
	Included in package	ZPP	ZPP	ZPP		,
59	Power Front Seats	\$995	\$995	\$995	100%	100%
.55		ZPP	ZPP	ZPP	10076	100 /
0.4	Included in package				\$500	Ф ЕОО
94	Heated front seats	\$500	\$500	\$500	\$500	\$500
	Included in package	ZCW	ZCW	ZCW	ZCW	ZCW
ŀFT	Brushed Aluminum trim with Black high-gloss accent	\$350	\$350	\$350	NC	NC
	In combination with ZMP	NC	NC	NC		
	In combination with ZPL	NC	NC	NC		
	Alternate in package	ZMP, ZPL	ZMP, ZPL	ZMP, ZPL		
LC	Fineline Stream wood trim with Oxide Silver matte accent	\$350	\$350	\$350	NC	NC
	Included in package	ZPL	ZPL	ZPL		
	In combination with ZMP	NC	NC	NC		
	Alternate in package	ZMP	ZMP	ZMP		
1LV	Black high-gloss trim with Coral Red matte accent	NC	NC	NC		

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		228i Coupe	228i Coupe SULEV	228i xDrive Coupe SULEV	M235i Coupe	M235i xDrive Coupe
Option	ns					
4WG	Aluminum Hexagon Trim with Black high-gloss highlight				NC	NC
	In combination with ZMP	NC	NC	NC		
	4WG requires ordering ZMP	X	х	х		
	Alternate in package	ZMP	ZMP	ZMP		
5DP	Parking Assistant	\$500	\$500	\$500	\$500	\$500
	5DP requires ordering ZDA	X	x	x	x	x
674	harman/kardon Premium Sound System	\$875	\$875	\$875	\$875	\$875
6NS	Enhanced USB and Bluetooth plus Smartphone Integration	\$350	\$350	\$350	\$350	\$350
	6NS will delete STD or 100% equipment 6NH	X	x	x	x	x
ZDM	Moonroof deletion				NC	NC
ZMT	Manual Transmission	100%			NC	
ZNS	Non Sport Seats for Luxury Package	NC	NC	NC		
	ZNS requires ordering ZPL	x	x	x		
	ZNS will delete STD or 100% equipment 481	X	x	x		
Other	Charges					

Other Charges					
Destination & Handling	\$995	\$995	\$995	\$995	\$995

Stand	ard					
1CC	Automatic Start/Stop function	STD	STD	STD	STD	STD
216	Servotronic	STD	STD	STD	STD	STD
249	Multifunction steering wheel	STD	STD	STD	STD	STD
255	Sport leather steering wheel	STD	STD	STD		
258	Runflat tires	STD	STD	STD		STD
2LP	17" Light Alloy Wheels Y-Spoke Style 380-with All-Season Tires (17x7.0, 205/50 R17)	STD	STD	STD		
2NH	M Sport Brakes				STD	STD
2PG	18" double-spoke 436M wheels w/ non-runflat mixed summer tires				STD	
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)					
2TB	Sport Automatic Transmission		STD	STD	STD	STD
2TR	18" double-spoke 436M wheels w/ all-season tires					STD
	(18x7.5, 225/40 R18)					
2VB	Tire pressure monitor	STD	STD	STD	STD	STD
2VF	Adaptive M Suspension				STD	STD
2VL	Variable sport steering				STD	STD
302	Alarm System	STD	STD	STD	STD	STD
319	Universal garage-door opener				STD	STD
322	Comfort Access keyless entry				STD	STD
346	Chrome Line Exterior	STD	STD	STD		
3DZ	Without Lines designation outside	STD	STD	STD	STD	STD
403	Moonroof				STD	STD
423	Floor mats	STD	STD	STD	STD	STD
430	Auto-dimming interior and exterior mirrors				STD	STD
431	Auto-dimming rearview mirror				STD	STD
441	Smoker's package	STD	STD	STD	STD	STD
459	Power Front Seats				STD	STD
481	Sport seats	STD	STD	STD	STD	STD
488	Lumbar support				STD	STD
493	Storage package	STD	STD	STD	STD	STD
4AE	Adjustable front armrest	STD	STD	STD	STD	STD
4GD	Black high-gloss trim w/ Oxide Silver matte accent	STD	STD	STD		
4WF	Aluminum Hexagon Trim with Estoril Blue matte highlight				STD	STD
520	Fog lights	STD	STD	STD		
521	Rain sensor and auto headlights	STD	STD	STD	STD	STD
522	Xenon headlights				STD	STD
524	Adaptive light control				STD	STD
534	Automatic climate control	STD	STD	STD	STD	STD
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		228i Coupe	228i Coupe SULEV	228i xDrive Coupe SULEV	M235i Coupe	M235i xDrive Coupe
Standa						
544	Dynamic Cruise Control	STD	STD	STD	STD	STD
563	Ambient Lighting				STD	STD
5DC	Folding rear-seat headrests	STD	STD	STD	STD	STD
645	Radio control US	STD	STD	STD	STD	STD
655	Satellite radio with 1 year subscription				STD	STD
663	Radio BMW Professional	STD	STD	STD	STD	STD
676	Hi-fi sound system	STD	STD	STD	STD	STD
693	Satellite radio preparation	STD	STD	STD		
697	DVD Area coding (North America)	STD	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD	STD	STD
710	M steering wheel				STD	STD
715	Aerodynamic kit				STD	STD
754	Rear spoiler				STD	STD
760	Shadowline exterior trim				STD	STD
775	Anthracite headliner	STD	STD	STD	STD	STD
7AC	Sport Line	STD	STD	STD		
840	Increased top speed limiter				STD	
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD	STD
ZMT	Manual Transmission	STD				
ZTM	Tier 2	STD	STD	STD	STD	STD

Wheels						
	18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)		
Code: 21L	Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18	ZTR (upgrade)	ZTR (upgrade)	ZTR (upgrade)		
Style: 461M	21L requires ordering ZMP and ZTR 21L cannot be ordered with 258 21L requires ordering 840	x x x	x x x	x x x		
	18" double-spoke orbit grey 436M wheels w/ non-runflat mixed summer tires				NC	NC
	Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18					
Code: 21U Style: 436M	21U cannot be ordered with 258 21U requires ordering 840				x x	x x
	18" double-spoke orbit grey 436M wheels w/ all season tires				NC	NC
	Front / Rear: 18x7.5, 225/40 R18					
Code: 21V Style: 436M	21V cannot be ordered with 840 21V requires ordering 258				x x	x x

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		000: 0	228i Coupe	228i xDrive	MOOF! O	M235i xDrive
		228i Coupe	SULEV	Coupe SULEV	W2351 Coupe	Coupe
Wheels						
	18" alloy ferric grey 384 wheel w/non-runflat Michelin Pilot Super Sport tires	ZTR	ZTR	ZTR		
	Front: 18x7.5, 225/40 R18					
	Rear: 18x8.0, 245/35 R18					
Code: 24P						
Style: 384	24P requires ordering ZTR	x	X	x		
	24P cannot be ordered with 258	X	X	X		
	24P and 7AC requires ordering 840	X	X	X		
	18" Lt/Aly wheels Double-spoke 384 w/ All Season tires	\$600	\$600	\$600		
	Front / Rear: 18x7.5, 225/40 R18					
Code: 2L7						
Style: 384	2L7 cannot be ordered with 840 2L7 requires ordering 258	X X	X X	X X		
	- · · · · · · · · · · · · · · · · · · ·					
	18" Light alloy wheels double-spoke 384 with mixed performance tires	\$600	\$600	\$600		
	Front: 18x7.5, 225/40 R18					
	Rear: 18x8.0, 245/35 R18					
Code: 2L9						
Style: 384	2L9 and 7AC requires ordering 840	Х	Х	X		
	2L9 requires ordering 258	X	X	X		
	17" Light Alloy Wheels Y-Spoke Style 380-with All-Season Tires	Standard	Standard	Standard		
	Front / Rear: 17x7.0, 205/50 R17					
Code: 2LP						
Style: 380	2LP cannot be ordered with 840	X	Х	x		
	2LP requires ordering 258	Х	Х	Х		
	18" double-spoke 436M wheels w/ non-runflat mixed summer tires				Standard	NC
	Front: 18x7.5, 225/40 R18					
	Rear: 18x8.0, 245/35 R18					
Code: 2PG	000					
Style: 436M	2PG requires ordering 840 2PG cannot be ordered with 258				X X	X X
		71.40	7140	7140	^	^
	18" double-spoke 461M wheels w/ mixed summer tires	ZMP	ZMP	ZMP (upgrade)		
	Front: 18x7.5, 225/40 R18					
	Rear: 18x8.0, 245/35 R18					
Code: 2PU						
Style: 461M	2PU requires ordering 258 and 840	X	х	Х		
	2PU requires ordering ZMP	X	Х	Х		

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		228i Coupe	228i Coupe SULEV	228i xDrive Coupe SULEV	M235i Coupe	M235i xDrive Coupe
Wheels						
	18" double-spoke 436M wheels w/ all-season tires				NC	Standard
	Front / Rear: 18x7.5, 225/40 R18					
Code: 2TR						
Style: 436M	2TR requires ordering 258				х	X
	2TR cannot be ordered with 840				X	Х
IHI	18" double-spoke 461M wheels w/ all-season tires	ZMP	ZMP	ZMP		
	·	(upgrade)	(upgrade)			
	Front / Rear: 18x7.5, 225/40 R18	,	,			
Code: 2TS						
Style: 461M	2TS cannot be ordered with 840	x	x	х		
	2TS requires ordering 258	х	х	x		
	2TS requires ordering ZMP	x	x	x		