

# BMW of North America, LLC

Pricing Guide  
Model Year 2017  
Suggested Retail Price

X6 (F16)  
Effective April 1, 2017



|  |  | X6 sDrive35i      | X6 xDrive35i      | X6 xDrive50i            |
|--|--|-------------------|-------------------|-------------------------|
| Start of Production                    |  | 08/2016           | 08/2016           | 08/2016                 |
| Base Price U.S.A. Port of Entry*       |  | <b>\$62,500</b>   | <b>\$64,800</b>   | <b>\$77,450</b>         |
| Base Price Euro Deliver Munich Pick Up |  | NA                | NA                | NA                      |
| <b>Non-Metallic</b>                    |  | STD               | STD               | STD                     |
| 300                                    | Alpine White   | x                 | x                 | x                       |
| 668                                    | Jet Black  | x                 | x                 | x                       |
| <b>Metallic</b>                        |  | \$700             | \$700             | NC                      |
| 416                                    | Carbon Black Metallic<br><i>416 requires ordering ZMP</i>  | x<br>x            | x<br>x            | x<br>x                  |
| 475                                    | Black Sapphire Metallic  | x                 | x                 | x                       |
| A52                                    | Space Gray Metallic  | x                 | x                 | x                       |
| A83                                    | Glacier Silver Metallic  | x                 | x                 | x                       |
| A90                                    | Dark Graphite Metallic   | x                 | x                 | x                       |
| A96                                    | Mineral White Metallic   | x                 | x                 | x                       |
| C06                                    | Flamenco Red Metallic  | x                 | x                 | x                       |
| C07                                    | Dark Olive Metallic  | x                 | x                 | x                       |
| C2P                                    | Atlas Cedar Metallic   | x                 | x                 | x                       |
| <b>Priority 1 Metallic</b>             |  | \$700             | \$700             | NC                      |
| S34                                    | Azurite Black Metallic   | \$1,950           | \$1,950           | \$1,950                 |
| X01                                    | Pearl Silver metallic  | \$1,950           | \$1,950           | \$1,950                 |
| X03                                    | Ruby Black Metallic  | \$1,950           | \$1,950           | \$1,950                 |
| <b>Upholstery</b>                      |  |                   |                   |                         |
| LC                                     | Leather Dakota   | STD               | STD               | STD                     |
| LCB8                                   | Terra Dakota Leather   | x                 | x                 | x                       |
| LCD1                                   | Coral Red/Black Dakota Leather<br><i>LCD1 requires ordering 456 or ZMP</i>   | x<br>x            | x<br>x            | x<br>x                  |
| LCEW                                   | Ivory White and Black Dakota Leather<br><i>LCEW cannot be ordered with 456 or ZLS</i><br><i>LCEW will add 481 to the order</i><br><i>LCEW will delete STD or 100% equipment 456</i>                    | x<br>x            | x<br>x            | x<br>x                  |
| LCFY                                   | Canberra Beige/Black Dakota Leather  | x                 | x                 | x                       |
| LCRI                                   | Cognac Dakota Leather<br><i>LCRI cannot be ordered with 456 or ZLS</i><br><i>LCRI will add 481 to the order</i><br><i>LCRI will delete STD or 100% equipment 456</i>                                   | x<br>x            | x<br>x            | x<br>x                  |
| LCSW                                   | Black Dakota Leather   | x                 | x                 | x                       |
| NA                                     | Nappa Leather  | NC                | NC                | NC                      |
| NAEN                                   | Ivory White/Black Bi-Color Nappa Leather<br><i>Included in package</i><br><i>NAEN requires ordering ZII</i>  | x<br>ZII          | x<br>ZII          | x<br>ZII                |
| NARQ                                   | Cognac/Black Bi-Color Nappa Leather<br><i>Included in package</i><br><i>NARQ requires ordering ZCI</i>   | x<br>ZCI          | x<br>ZCI          | x<br>ZCI                |
| <b>Priority 1 Upholstery</b>           |  |                   |                   |                         |
| ZA                                     | (Ind) Extended Merino Leather<br><i>In combination with ZEC</i><br><i>(Ind) Extended Merino Leather requires ordering 456 or ZLS</i><br><i>(Ind) Extended Merino Leather will add XT1 to the order</i> | \$3,700<br>x<br>x | \$3,700<br>x<br>x | \$3,700<br>\$2,500<br>x |
| ZAFU                                   | Smoke White Extended Merino Leather  | \$3,700           | \$3,700           | \$3,700                 |
| ZAML                                   | Nutmeg Extended Merino Leather   | \$3,700           | \$3,700           | \$3,700                 |
| ZAN3                                   | Taupe Extended Merino Leather  | \$3,700           | \$3,700           | \$3,700                 |

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| <b>Priority 1 Upholstery</b>  |   |              |              |              |
| ZAP3  | Criollo Brown Extended Merino Leather                   | \$3,700      | \$3,700      | \$3,700      |
| ZAP5  | Amaro Brown Extended Merino Leather                     | \$3,700      | \$3,700      | \$3,700      |
| <b>Packages</b>   |   |              |              |              |
| <b>ZCI</b>  | <b>Cognac/Black Bi-Color Interior Design Package</b>    | \$1,950      | \$1,950      | \$1,950      |
| 4D0   | Fineline Striped Wood Trim                              | x            | x            | x            |
| or  | 4AC Poplar Wood Trim                                    | +\$0         | +\$0         | +\$0         |
| or  | 4B9 Brushed Aluminum Trim                               | +\$0         | +\$0         | +\$0         |
| or  | 4CV Fineline Oak Wood Trim                              | +\$0         | +\$0         | +\$0         |
| or  | 4DD Fineline Pure Textured Wood Trim                    | +\$0         | +\$0         | +\$0         |
| or  | 4MR Aluminum Hexagon interior trim                      | +\$0         | +\$0         | +\$0         |
| 7KV   | Cognac/Black Nappa Leather Package                      | x            | x            | x            |
| or  | 7LB Cognac/Black Nappa Leather Package w/ M Sport       | +\$0         | +\$0         | +\$0         |
| NARQ  | Cognac/Black Bi-Color Nappa Leather                     | x            | x            | x            |
| Includes Black Nappa leather dashboard with contrast stitching. 4AC cannot be ordered with 7KV on the X5 xDrive50i.                           |   | x            | x            | x            |
| ZCI requires ordering 456 or ZLS  |   | x            | x            |              |
| ZCI and ZEC will delete 4M5 from the order  |   |              |              | x            |
| In combination with ZEC   |   |              |              | \$750        |
| <b>ZCW</b>  | <b>Cold Weather Package</b>                             | \$550        | \$550        | \$550        |
| 248   | Heated Steering Wheel                                   | x            | x            | x            |
| 496   | Heated rear seats                                       | x            | x            | x            |
| 502   | Retractable headlight washers                           | x            | x            | x            |
| <b>ZDA</b>  | <b>Driving Assistance Package</b>                       | \$1,400      | \$1,400      |              |
| 3AG   | Rear view camera  | x            | x            |              |
| 610   | Head-up Display   | x            | x            |              |
| <b>ZDB</b>  | <b>Driving Assistance Plus Package</b>                  | \$1,700      | \$1,700      | \$1,700      |
| 5AG   | Active Blind Spot Detection                             | x            | x            | x            |
| 5AS   | Active Driving Assistant                                | x            | x            | x            |
| or  | 5AT ACC Stop & Go + Active Driving Assistant            | +\$1,200     | +\$1,200     | +\$1,200     |
| 5DL   | Surround View   | x            | x            | x            |
| 8TH   | Speed Limit Info  | x            | x            | x            |
| Note: Active Driving Assistant includes Lane Departure Warning, Frontal Collision Warning, Pedestrian Warning, and City Collision Mitigation. |   | x            | x            | x            |
| ZDB requires ordering ZDA   |   | x            | x            |              |
| <b>ZDH</b>  | <b>Dynamic Handling Package</b>                         |              | \$4,500      | \$4,500      |
| 2VM   | Dynamic Damper Control + rear axle air suspension       |              | x            | x            |
| 2VP   | Dynamic Performance Control + Active Roll Stabilization |              | x            | x            |
| 7SZ   | Dynamic Handling Package                                |              | x            | x            |
| ZDH in combination with ZMP requires ordering 2VF and will delete 2VM from the order.   |   |              | x            | x            |
| ZDH and ZMP will delete 2VM from the order  |   |              | x            | x            |
| ZDH and ZMP requires ordering 2VF   |   |              | x            | x            |
| In combination with ZMP   |   |              | \$3,600      | \$3,600      |
| <b>ZEC</b>  | <b>Executive Package</b>                                |              |              | \$3,250      |
| 323   | Soft-close automatic doors                              |              |              | x            |
| 417   | Rear manual side window shades                          |              |              | x            |
| 4M5   | Leather Dashboard                                       |              |              | x            |
| 4U1   | Ceramic Controls  |              |              | x            |
| 610   | Head-up Display   |              |              | x            |
| 6NW   | Wireless Charging                                       |              |              | x            |
| 6WD   | WiFi Hotspot  |              |              | x            |
| ZEC cannot be ordered with LCEW or LCRI   |   |              |              | x            |
| ZEC and (Ind) Extended Merino Leather will delete 4M5 from the order  |   |              |              | x            |

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| <b>Packages</b> |   |              |              |              |
| <b>ZII</b>      | <b>Ivory White/Black Bi-Color Interior Design Package</b>   | \$1,950      | \$1,950      | \$1,950      |
|                 | 4CV Finline Oak Wood Trim   | x            | x            | x            |
|                 | <b>or</b> 4AC Poplar Wood Trim  | + \$0        | + \$0        | + \$0        |
|                 | <b>or</b> 4B9 Brushed Aluminum Trim   | + \$0        | + \$0        | + \$0        |
|                 | <b>or</b> 4D0 Finline Striped Wood Trim   | + \$0        | + \$0        | + \$0        |
|                 | <b>or</b> 4DD Finline Pure Textured Wood Trim   | + \$0        | + \$0        | + \$0        |
|                 | <b>or</b> 4MR Aluminum Hexagon interior trim  | + \$0        | + \$0        | + \$0        |
|                 | 7KU Ivory White/Black Nappa Leather Package   | x            | x            | x            |
|                 | <b>or</b> 7LA Ivory White/Black Nappa Leather Package w/ M Sport  | + \$0        | + \$0        | + \$0        |
|                 | NAEN Ivory White/Black Bi-Color Nappa Leather   | x            | x            | x            |
|                 | Includes Black Nappa leather dashboard with contrast stitching. 4AC cannot be ordered with 7KU on the X5 xDrive50i.                                     | x            | x            | x            |
|                 | ZII requires ordering 456 or ZLS  | x            | x            |              |
|                 | ZII and ZEC will delete 4M5 from the order  |              |              | x            |
|                 | In combination with ZEC   |              |              | \$750        |
| <b>ZLP</b>      | <b>Lighting Package</b>   | \$1,900      | \$1,900      | \$1,900      |
|                 | 552 Adaptive Full LED Lights  | x            | x            | x            |
|                 | 5AC Automatic high beams  | x            | x            | x            |
| <b>ZLS</b>      | <b>Luxury Seating Package</b>   | \$1,350      | \$1,350      |              |
|                 | 453 Front ventilated seats  | x            | x            |              |
|                 | 456 Multi-contour seats   | x            | x            |              |
|                 | ZLS requires ordering (Ind) Extended Merino Leather, LCFY, LCSW, ZCI or ZII   | x            | x            |              |
|                 | In combination with ZMP   | \$1,000      | \$1,000      |              |
| <b>ZMP</b>      | <b>M Sport Package</b>  | \$3,000      | \$3,000      | \$3,000      |
|                 | 2TV 19" M Light alloy Double Spoke wheels style 623M with all-season run-flat tires (19x9.0, 255/50 R19)  | x            | x            | x            |
|                 | <b>or</b> 22P 20" M Light alloy Double Spoke wheels style 469M Black with performance run-flat (20x10.0, 275/40 R20 front and 20x11.0, 315/35 R20 rear) | + \$950      | + \$950      | + \$950      |
|                 | <b>or</b> 2PW 20" M Light alloy Double Spoke wheels style 469M-with performance run-flat tires (20x10.0, 275/40 R20 front and 20x11.0, 315/35 R20 rear) | + \$950      | + \$950      | + \$950      |
|                 | 337 M Sport Package   | x            | x            | x            |
|                 | 3DZ Without Lines designation outside   | x            | x            | x            |
|                 | 481 Sport seats   | x            | x            |              |
|                 | <b>or</b> 456 Multi-contour seats   | + \$950      | + \$950      |              |
|                 | 4MR Aluminum Hexagon interior trim  | x            | x            | x            |
|                 | <b>or</b> 4AC Poplar Wood Trim  | + \$0        | + \$0        | + \$0        |
|                 | <b>or</b> 4B9 Brushed Aluminum Trim   | + \$0        | + \$0        | + \$0        |
|                 | <b>or</b> 4D0 Finline Striped Wood Trim   | + \$0        | + \$0        | + \$0        |
|                 | <b>or</b> 4DD Finline Pure Textured Wood Trim   | + \$0        | + \$0        | + \$0        |
|                 | 710 M steering wheel  | x            | x            | x            |
|                 | 715 Aerodynamic kit   | x            | x            | x            |
|                 | 760 Shadowline exterior trim  | x            | x            | x            |
|                 | ZSU Standard Suspension   | x            | x            | x            |
|                 | <b>or</b> 2VF Adaptive M Suspension   | + \$900      | + \$900      | + \$900      |
|                 | Includes M foot rest and M door sills.  | x            | x            |              |
|                 | Unique tailpipe design for 6-cylinder models.   |              |              |              |
|                 | Ordering 22P or 2PW adds 840 Increased Top Speed Limiter.   |              |              |              |
|                 | Includes M foot rest and M door sills.  |              |              | x            |
|                 | Ordering 22P or 2PW adds 840 Increased Top Speed Limiter.   |              |              |              |
|                 | Note: adds hands-free trunk opening functionality.  |              |              |              |
|                 | ZMP requires ordering 300, 416, 475, A52, A96, C06, S34, X01 or X03   | x            | x            | x            |
|                 | ZMP will delete STD or 100% equipment 7KL   | x            | x            | x            |

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| <b>Packages</b> |  |                  |                  |                  |
| <b>ZPP</b>      | <b>Premium Package</b>   | \$1,550          | \$1,550          |                  |
|                 | 322 Comfort Access keyless entry   | x                | x                |                  |
|                 | 4NB 4-zone automatic climate control   | x                | x                |                  |
|                 | 655 SiriusXM Satellite Radio with 1year All Access Subscription  | x                | x                |                  |
|                 | 6NW Wireless Charging  | x                | x                |                  |
|                 | 6WD WiFi Hotspot   | x                | x                |                  |
|                 | Note: adds hands-free trunk opening functionality when ordered with M Sport package  | x                | x                |                  |
| <b>Options</b>  |  |                  |                  |                  |
| 2L6             | 20" light alloy V-Spoke wheels style 597with performance run-flat tires<br>(20x10.0, 275/40 R20 front and 20x11.0, 315/35 R20 rear)<br>2L6 cannot be ordered with ZMP      | \$950            | \$950            | \$950            |
|                 |  | x                | x                | x                |
| 2TZ             | 20" light alloy high gloss Star Spoke wheels style 491 with performance RFTs<br>(20x10.0, 275/40 R20 front and 20x11.0, 315/35 R20 rear)<br>2TZ cannot be ordered with ZMP | \$950            | \$950            | \$950            |
|                 |  | x                | x                | x                |
| 2VM             | Dynamic Damper Control + rear axle air suspension<br>In combination with ZDH<br>Included in package<br>2VM cannot be ordered with 2VF<br>2VM cannot be ordered with ZMP    | \$1,500          | \$1,500          | \$1,500          |
|                 |  |                  | NC               | NC               |
|                 |  |                  | ZDH              | ZDH              |
|                 |  | x                | x                | x                |
|                 |  | x                | x                | x                |
| 300             | Space-saver spare  | \$150            | \$150            | \$150            |
| 323             | Soft-close automatic doors<br>In combination with ZEC<br>Included in package   | \$600            | \$600            | \$600            |
|                 |  |                  |                  | NC               |
|                 |  |                  |                  | ZEC              |
| 328             | Aluminum running boards<br>328 cannot be ordered with ZMP  | \$400            | \$400            | \$400            |
|                 |  | x                | x                | x                |
| 3AG             | Rear view camera<br>Included in package  | \$400            | \$400            | 100%             |
|                 |  | ZDA              | ZDA              |                  |
| 417             | Rear manual side window shades<br>Included in package  | \$250            | \$250            | \$250            |
|                 |  |                  |                  | ZEC              |
| 453             | Front ventilated seats<br>Included in package<br>453 requires ordering (Ind) Extended Merino Leather, LCFY, LCSW, ZCI or ZII   | ZLS              | ZLS              | \$500            |
|                 |  |                  |                  | x                |
| 456             | Multi-contour seats<br>In combination with ZLS<br>Included in package<br>In combination with ZMP<br>456 cannot be ordered with LCEW or LCRI<br>Alternate in package        | \$1,300          | \$1,300          | 100%             |
|                 |  | NC               | NC               |                  |
|                 |  | ZLS              | ZLS              |                  |
|                 |  | 950              | 950              |                  |
|                 |  | x                | x                | x                |
|                 |  | ZMP              | ZMP              |                  |
| 4B9             | Brushed Aluminum Trim<br>In combination with ZCI<br>In combination with ZII<br>In combination with ZMP<br>Alternate in package   | NC               | NC               | NC               |
|                 |  | NC               | NC               | NC               |
|                 |  | NC               | NC               | NC               |
|                 |  | NC               | NC               | NC               |
|                 |  | ZCI, ZII,<br>ZMP | ZCI, ZII,<br>ZMP | ZCI, ZII,<br>ZMP |
| 4CV             | Fineline Oak Wood Trim<br>Included in package<br>In combination with ZCI<br>Alternate in package   | NC               | NC               | NC               |
|                 |  | ZII              | ZII              | ZII              |
|                 |  | NC               | NC               | NC               |
|                 |  | ZCI              | ZCI              | ZCI              |
| 4D0             | Fineline Striped Wood Trim<br>Included in package<br>In combination with ZII<br>In combination with ZMP<br>Alternate in package  | NC               | NC               | NC               |
|                 |  | ZCI              | ZCI              | ZCI              |
|                 |  | NC               | NC               | NC               |
|                 |  | NC               | NC               | NC               |
|                 |  | ZII,<br>ZMP      | ZII,<br>ZMP      | ZII,<br>ZMP      |
| 4DD             | Fineline Pure Textured Wood Trim<br>In combination with ZCI<br>In combination with ZII<br>In combination with ZMP<br>Alternate in package                                  | NC               | NC               | NC               |
|                 |  | NC               | NC               | NC               |
|                 |  | NC               | NC               | NC               |
|                 |  | NC               | NC               | NC               |
|                 |  | ZCI, ZII,<br>ZMP | ZCI, ZII,<br>ZMP | ZCI, ZII,<br>ZMP |

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|----------------|---|------------------------|------------------------|------------------------|
| <b>Options</b> |   |                        |                        |                        |
| 4M5            | Leather Dashboard<br><i>Included in package</i><br>4M5 requires ordering Leather Dakota<br>4M5 cannot be ordered with (Ind) Extended Merino Leather, LCEW, LCRI, ZCI or ZII | \$1,200<br>x<br>x      | \$1,200<br>x<br>x      | ZEC<br>x               |
| 4U1            | Ceramic Controls<br><i>Included in package</i>  | \$650                  | \$650                  | ZEC                    |
| 5AT            | ACC Stop & Go + Active Driving Assistant<br><i>In combination with ZDB</i><br><i>Alternate in package</i>   | \$1,900<br>1200<br>ZDB | \$1,900<br>1200<br>ZDB | \$1,900<br>1200<br>ZDB |
| 5DL            | Surround View<br><i>Included in package</i><br>5DL requires ordering 3AG or ZDA   | \$750<br>ZDB, ZDU<br>x | \$750<br>ZDB, ZDU<br>x | \$750<br>ZDB           |
| 5DP            | Parking Assistant<br>5DP requires ordering 3AG or ZDA   | \$500<br>x             | \$500<br>x             | \$500                  |
| 688            | Harman Kardon surround sound system   | \$875                  | \$875                  | 100%                   |
| 6CP            | Apple CarPlay Compatibility   | \$300                  | \$300                  | \$300                  |
| 6F2            | Bang & Olufsen Sound System<br>6F2 cannot be ordered with 688<br>6F2 will delete STD or 100% equipment 688  | \$4,500<br>x           | \$4,500<br>x           | \$3,700<br>x           |
| 6FH            | Rear-seat entertainment Professional  | \$2,200                | \$2,200                | \$2,200                |
| 6UK            | Night Vision with Pedestrian Detection<br>6UK requires ordering ZCW   | \$2,300<br>x           | \$2,300<br>x           | \$2,300<br>x           |

## Priority 1 Options

|     |   |         |         |         |
|-----|---|---------|---------|---------|
| XE7 | Piano Finish Black Trim   | \$1,080 | \$1,080 | \$1,080 |
| XT1 | Merino Leather Dashboard<br>XT1 requires ordering (Ind) Extended Merino Leather | NC<br>x | NC<br>x | NC<br>x |

## Other Charges

|                        |  |       |       |       |
|------------------------|--|-------|-------|-------|
| Destination & Handling |  | \$995 | \$995 | \$995 |
|------------------------|--|-------|-------|-------|

## Standard

|     |  |     |     |     |
|-----|--|-----|-----|-----|
| 1CC | Automatic Start/Stop function  | STD | STD | STD |
| 216 | Servotronic  | STD | STD | STD |
| 245 | Power adjustable steering column   | STD | STD | STD |
| 255 | Sport leather steering wheel   | STD | STD | STD |
| 258 | Runflat tires  | STD | STD | STD |
| 2L4 | 19" light alloy Y-Spoke wheels style 595with all-season run-flat tires<br>(19x9.0, 255/50 R19) | STD | STD | STD |
| 2TB | Sport Automatic Transmission   | STD | STD | STD |
| 2VB | Tire pressure monitor  | STD | STD | STD |
| 302 | Alarm System   | STD | STD | STD |
| 316 | Power tailgate   | STD | STD | STD |
| 319 | Universal garage-door opener   | STD | STD | STD |
| 322 | Comfort Access keyless entry   |     |     | STD |
| 3AG | Rear view camera   |     |     | STD |
| 403 | Moonroof   | STD | STD | STD |
| 420 | Privacy glass  | STD | STD | STD |
| 423 | Floor mats   | STD | STD | STD |
| 430 | Auto-dimming interior and exterior mirrors   | STD | STD | STD |
| 431 | Auto-dimming rearview mirror   | STD | STD | STD |
| 441 | Smoker's package   | STD | STD | STD |
| 456 | Multi-contour seats  |     |     | STD |
| 459 | Power Front Seats  | STD | STD |     |
| 488 | Lumbar support   | STD | STD | STD |
| 493 | Storage package  | STD | STD | STD |

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| <b>Standard</b> |   |              |              |              |
| 494             | Heated front seats  | STD          | STD          | STD          |
| 4AC             | Poplar Wood Trim  | STD          | STD          | STD          |
| 4NB             | 4-zone automatic climate control                            |              |              | STD          |
| 4U2             | Driving Dynamics Control with ECO PRO                       | STD          | STD          | STD          |
| 508             | Park Distance Control                                       | STD          | STD          | STD          |
| 522             | Xenon headlights  | STD          | STD          | STD          |
| 524             | Adaptive light control                                      | STD          | STD          | STD          |
| 534             | Automatic climate control                                   | STD          | STD          | STD          |
| 563             | Ambient Lighting  | STD          | STD          | STD          |
| 575             | Additional 12-V power sockets                               | STD          | STD          | STD          |
| 5A1             | LED Fog Lights  | STD          | STD          | STD          |
| 609             | Navigation system   | STD          | STD          | STD          |
| 645             | Radio control US  | STD          | STD          | STD          |
| 655             | SiriusXM Satellite Radio with 1year All Access Subscription |              |              | STD          |
| 676             | Hi-fi sound system  | STD          | STD          |              |
| 688             | Harman Kardon surround sound system                         |              |              | STD          |
| 693             | Satellite radio preparation                                 | STD          | STD          |              |
| 697             | DVD Area coding (North America)                             | STD          | STD          | STD          |
| 6AC             | BMW Assist eCall  | STD          | STD          | STD          |
| 6AE             | BMW TeleServices  | STD          | STD          | STD          |
| 6AK             | BMW Online and BMW Apps                                     | STD          | STD          | STD          |
| 6AM             | Advanced Real-Time Traffic Information                      | STD          | STD          | STD          |
| 6AP             | Remote Services   | STD          | STD          | STD          |
| 6NP             | Enhanced USB and Bluetooth                                  | STD          | STD          | STD          |
| 6WB             | Dynamic Digital Instrument Cluster                          | STD          | STD          | STD          |
| 775             | Anthracite headliner  | STD          | STD          | STD          |
| 7KL             | xLine   | STD          | STD          | STD          |
| 823             | Hot climate version   | STD          | STD          | STD          |
| 845             | Acoustic belt warning                                       | STD          | STD          | STD          |
| 853             | Language Version English                                    | STD          | STD          | STD          |
| 8KL             | Oil Chg 10,000 mls/12 months                                | STD          | STD          | STD          |
| 8SL             | Trailer hitch prewiring                                     | STD          | STD          | STD          |
| 8SM             | Visible chassis number                                      | STD          | STD          | STD          |
| 8TN             | Daytime driving lights                                      | STD          | STD          | STD          |
| 927             | All-season tires  | STD          | STD          | STD          |
| ZAC             | BMW Connected App Compatibility                             | STD          | STD          | STD          |
| ZTM             | Tier 2  | STD          | STD          | STD          |

| <b>Wheels</b>   |  |                  |                  |                  |
|---|--|------------------|------------------|------------------|
|  | <b>20" M Light alloy Double Spoke wheels style 469M Black with performance run-flat</b><br>Front: 20x10.0, 275/40 R20<br>Rear: 20x11.0, 315/35 R20<br><br><b>Code: 22P</b><br><b>Style: 469M</b><br>In combination with ZMP<br>22P will add 840 to the order | ZMP<br>(upgrade) | ZMP<br>(upgrade) | ZMP<br>(upgrade) |
|   |  | + \$950<br>x     | + \$950<br>x     | + \$950<br>x     |
|  | <b>19" light alloy Y-Spoke wheels style 595with all-season run-flat tires</b><br>Front / Rear: 19x9.0, 255/50 R19  | Standard         | Standard         | Standard         |
|   |  |                  |                  |                  |

# BMW of North America, LLC

Pricing Guide  
 Model Year 2017  
 Suggested Retail Price

X6 (F16)  
 Effective April 1, 2017



|   |  | X6 sDrive35i                                  | X6 xDrive35i                                  | X6 xDrive50i                                  |
|---|--|---|---|---|
| <b>Wheels</b>   |  |   |   |   |
|    | <b>20" light alloy V-Spoke wheels style 597 with performance run-flat tires</b><br>Front: 20x10.0, 275/40 R20<br>Rear: 20x11.0, 315/35 R20<br><br><b>Code: 2L6</b><br><b>Style: 597</b><br>2L6 cannot be ordered with ZMP                                    | \$950<br><br><br><br><br><br><br>x            | \$950<br><br><br><br><br><br><br>x            | \$950<br><br><br><br><br><br><br>x            |
|    | <b>20" M Light alloy Double Spoke wheels style 469M with performance run-flat tires</b><br>Front: 20x10.0, 275/40 R20<br>Rear: 20x11.0, 315/35 R20<br><br><b>Code: 2PW</b><br><b>Style: 469M</b><br>In combination with ZMP<br>2PW will add 840 to the order | ZMP (upgrade)<br><br><br><br><br>+ \$950<br>x | ZMP (upgrade)<br><br><br><br><br>+ \$950<br>x | ZMP (upgrade)<br><br><br><br><br>+ \$950<br>x |
|    | <b>19" M Light alloy Double Spoke wheels style 623M with all-season run-flat tires</b><br>Front / Rear: 19x9.0, 255/50 R19<br><br><b>Code: 2TV</b><br><b>Style: 623 M</b>  | ZMP   | ZMP   | ZMP   |
|  | <b>20" light alloy high gloss Star Spoke wheels style 491 with performance RFTs</b><br>Front: 20x10.0, 275/40 R20<br>Rear: 20x11.0, 315/35 R20<br><br><b>Code: 2TZ</b><br><b>Style: 491</b><br>2TZ cannot be ordered with ZMP                                | \$950<br><br><br><br><br><br><br>x            | \$950<br><br><br><br><br><br><br>x            | \$950<br><br><br><br><br><br><br>x            |