

# BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

ALPINA B6 Gran Coupe

Effective April 1, 2017



|                              |                                          | ALPINA<br>B6 xDrive<br>Gran Cp                   |
|------------------------------|------------------------------------------|--------------------------------------------------|
|                              |                                          | Start of Production 03/2017                      |
|                              |                                          | Base Price U.S.A. Port of Entry* \$124,300       |
|                              |                                          | Base Price Euro Deliver Munich Pick Up \$118,085 |
| <b>Non-Metallic</b>          |                                          | STD                                              |
| 300                          | Alpine White                             | x                                                |
| 668                          | Jet Black                                | x                                                |
| <b>Metallic</b>              |                                          | x                                                |
| 475                          | Black Sapphire Metallic                  | x                                                |
| A52                          | Space Gray Metallic                      | x                                                |
| A75                          | Melbourne Red Metallic                   | x                                                |
| A83                          | Glacier Silver Metallic                  | x                                                |
| A96                          | Mineral White Metallic                   | x                                                |
| B65                          | Jatoba Brown Metallic                    | x                                                |
| C10                          | Mediterranean Blue Metallic              | x                                                |
| X06                          | ALPINA Blue Metallic                     | x                                                |
| X09                          | ALPINA Green Metallic                    | x                                                |
| <b>Priority 1 Metallic</b>   |                                          | x                                                |
| X02                          | Citrin Black Metallic                    | \$1,950                                          |
| X03                          | Ruby Black Metallic                      | \$1,950                                          |
| X04                          | Moonstone Metallic                       | \$1,950                                          |
| X10                          | Tanzanite Blue Metallic                  | \$1,950                                          |
| X11                          | Frozen Bronze Metallic                   | \$3,600                                          |
| X16                          | Frozen Brilliant White metallic          | \$3,600                                          |
| <b>Upholstery</b>            |                                          | STD                                              |
| NA                           | Nappa Leather                            | x                                                |
| NABY                         | Vermilion Red Nappa Leather              | x                                                |
| NAEP                         | Ivory White/Black Bi-Color Nappa Leather | x                                                |
| NARQ                         | Cognac/Black Bi-Color Nappa Leather      | x                                                |
| NASW                         | Black Nappa Leather                      | x                                                |
| <b>Priority 1 Upholstery</b> |                                          |                                                  |
| ZB                           | (Ind) Full Merino Leather                | \$3,500                                          |
| ZBC8                         | Platinum/Black Full Merino Leather       | \$3,500                                          |
| ZBOB                         | Opal White/Amaro Brown Merino Leather    | \$3,500                                          |
| ZBOW                         | Opal White Full Merino Leather           | \$3,500                                          |
| ZBP5                         | Amaro Brown Full Merino Leather          | \$3,500                                          |
| ZBP6                         | Champagne Full Merino Leather            | \$3,500                                          |
| ZBWT                         | Canyon Brown Full Merino Leather         | \$3,500                                          |
| <b>Packages</b>              |                                          |                                                  |
| ZDA                          | Driving Assistance Package               | \$1,700                                          |
| 5AG                          | Active Blind Spot Detection              | x                                                |
| 5AS                          | Active Driving Assistant                 | x                                                |
| or                           | ZDB Driving Assistance Plus Package      | + \$1,200                                        |
| 610                          | Head-up Display                          | x                                                |
| 8TH                          | Speed Limit Info                         | x                                                |

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| <b>Packages</b>           |                                                                                                                      |                                |
| <b>ZDB</b>                | <b>Driving Assistance Plus Package</b>                                                                               | \$1,200                        |
|                           | 5AT ACC Stop & Go + Active Driving Assistant                                                                         | x                              |
|                           | Active Driving Assistant                                                                                             | x                              |
|                           | (5AS) includes Lane Departure Warning, Forward Collision Warning, Pedestrian Warning, and City Collision Mitigation. |                                |
|                           | ZDB will delete 5AS from the order                                                                                   | x                              |
|                           | ZDB requires ordering ZDA                                                                                            | x                              |
| <b>ZEC</b>                | <b>Executive Package</b>                                                                                             | \$2,200                        |
|                           | 248 Heated Steering Wheel                                                                                            | x                              |
|                           | 415 Power rear sunshade                                                                                              | x                              |
|                           | 416 Power rear sunshade & rear side window shades                                                                    | x                              |
|                           | 453 Front ventilated seats                                                                                           | x                              |
|                           | 455 Active front seats                                                                                               | x                              |
|                           | 496 Heated rear seats                                                                                                | x                              |
|                           | 4U1 Ceramic Controls                                                                                                 | x                              |
|                           | In combination with ZMS                                                                                              | \$0                            |
| <b>ZPK</b>                | <b>Parking Assistance Package</b>                                                                                    | \$500                          |
|                           | 5DL Side and Top View Cameras                                                                                        | x                              |
| <b>Options</b>            |                                                                                                                      |                                |
| 4B9                       | Brushed Aluminum Trim                                                                                                | NC                             |
| 4E0                       | Fineline Brown wood trim                                                                                             | NC                             |
| 5AG                       | Active Blind Spot Detection                                                                                          | \$500                          |
|                           | <i>Included in package</i>                                                                                           | ZDA                            |
| 6CP                       | Apple CarPlay Compatibility                                                                                          | \$300                          |
| 6F2                       | Bang & Olufsen Sound System                                                                                          | \$3,700                        |
| 6UK                       | Night Vision with Pedestrian Detection                                                                               | \$2,300                        |
| 927                       | All-season tires                                                                                                     | NC                             |
|                           | <i>927 will add ZBY to the order</i>                                                                                 | x                              |
|                           | <i>927 will delete STD or 100% equipment 840</i>                                                                     | x                              |
|                           | <i>Note: 840 - Increased top speed limiter</i>                                                                       |                                |
| XEY                       | ALPINA Myrtle Wood Trim                                                                                              | NC                             |
| XEZ                       | ALPINA Piano Black Trim                                                                                              | NC                             |
| ZBY                       | 20" Light Alloy ALPINA CLASSIC wheels with A/S tires                                                                 | NC                             |
|                           | <i>(20x8.5, 255/35 20 front and 20x10.0, 285/30 20 rear)</i>                                                         |                                |
|                           | <i>ZBY will delete 840 from the order</i>                                                                            | x                              |
|                           | <i>ZBY requires ordering 927</i>                                                                                     | x                              |
|                           | <i>Note: 840 - Increased top speed limiter</i>                                                                       |                                |
| <b>Priority 1 Options</b> |                                                                                                                      |                                |
| XD5                       | Alcantara headliner in upholstery color                                                                              | NC                             |
|                           | <i>XD5 requires ordering ZBC8, ZBOB, ZBP5 or ZBP6</i>                                                                | x                              |
| XE5                       | Dark Red Sycamore Wood trim                                                                                          | \$1,080                        |
| XE7                       | Piano Finish Black Trim                                                                                              | \$1,080                        |
| XEX                       | White Ash Grain Wood Trim                                                                                            | \$1,080                        |
| <b>Other Charges</b>      |                                                                                                                      |                                |
|                           | Destination & Handling                                                                                               | \$995                          |
| <b>Standard</b>           |                                                                                                                      |                                |
| 1CC                       | Automatic Start/Stop function                                                                                        | STD                            |

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## Standard

|     |                                                             |     |
|-----|-------------------------------------------------------------|-----|
| 1CD | Brake Energy Regeneration                                   | STD |
| 216 | Servotronic                                                 | STD |
| 255 | Sport leather steering wheel                                | STD |
| 2TB | Sport Automatic Transmission                                | STD |
| 2VA | Adaptive Drive                                              | STD |
| 2VB | Tire pressure monitor                                       | STD |
| 302 | Alarm System                                                | STD |
| 319 | Universal garage-door opener                                | STD |
| 322 | Comfort Access keyless entry                                | STD |
| 323 | Soft-close automatic doors                                  | STD |
| 3AG | Rear view camera                                            | STD |
| 403 | Moonroof                                                    | STD |
| 423 | Floor mats                                                  | STD |
| 430 | Auto-dimming interior and exterior mirrors                  | STD |
| 441 | Smoker's package                                            | STD |
| 442 | Cupholders                                                  | STD |
| 456 | Multi-contour seats                                         | STD |
| 459 | Power Front Seats                                           | STD |
| 465 | Split fold-down-rear seat                                   | STD |
| 488 | Lumbar support                                              | STD |
| 494 | Heated front seats                                          | STD |
| 4AS | Gray Poplar Wood trim                                       | STD |
| 4KS | Contrast Stitching                                          | STD |
| 4NB | 4-zone automatic climate control                            | STD |
| 4ND | Instrument panel with nappa leather finish                  | STD |
| 4U2 | Driving Dynamics Control with ECO PRO                       | STD |
| 4UR | Ambiance lighting                                           | STD |
| 502 | Retractable headlight washers                               | STD |
| 508 | Park Distance Control                                       | STD |
| 521 | Rain sensor and auto headlights                             | STD |
| 534 | Automatic climate control                                   | STD |
| 540 | Cruise Control                                              | STD |
| 544 | Dynamic Cruise Control                                      | STD |
| 552 | Adaptive Full LED Lights                                    | STD |
| 5A1 | LED Fog Lights                                              | STD |
| 5AC | Automatic high beams                                        | STD |
| 5AL | Active Protection                                           | STD |
| 5AP | Decoding for no-dazzle high-beam assistance                 | STD |
| 609 | Navigation system                                           | STD |
| 645 | Radio control US                                            | STD |
| 653 | HD Radio                                                    | STD |
| 655 | SiriusXM Satellite Radio with 1year All Access Subscription | STD |
| 676 | Hi-fi sound system                                          | STD |
| 688 | Harman Kardon surround sound system                         | STD |
| 697 | DVD Area coding (North America)                             | STD |
| 6AC | BMW Assist eCall                                            | STD |
| 6AE | BMW TeleServices                                            | STD |
| 6AK | ConnectedDrive Services                                     | STD |
| 6AM | Advanced Real-Time Traffic Information                      | STD |
| 6AN | Concierge Services                                          | STD |
| 6AP | Remote Services                                             | STD |
| 6NW | Wireless Charging                                           | STD |
| 6WD | WiFi Hotspot                                                | STD |
| 704 | M sport suspension                                          | STD |
| 760 | Shadowline exterior trim                                    | STD |
| 776 | Anthracite Alcantara Headliner                              | STD |
| 785 | White Turn-Signal Lights                                    | STD |
| 8S4 | Variable Light Decoding                                     | STD |

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| <b>Standard</b>                                                                                                         |                                                                                                                         |                                |
| 8TN                                                                                                                     | Daytime driving lights                                                                                                  | STD                            |
| 920                                                                                                                     | ALPINA package                                                                                                          | STD                            |
| 925                                                                                                                     | Shipping package                                                                                                        | STD                            |
| 9XA                                                                                                                     | ALPINA profile                                                                                                          | STD                            |
| ZAC                                                                                                                     | BMW Connected App Compatibility                                                                                         | STD                            |
| ZB6                                                                                                                     | 20" Light Alloy ALPINA CLASSIC wheels with performance tires<br>(20x8.5, 255/35 R20 front and 20x10.0, 295/30 R20 rear) | STD                            |
| ZEB                                                                                                                     | Enhanced USB & Bluetooth                                                                                                | STD                            |
| ZTM                                                                                                                     | Tier 2                                                                                                                  | STD                            |
| <b>Wheels</b>                                                                                                           |                                                                                                                         |                                |
|  <b>Code: ZB6</b><br><b>Style: B6</b>  | <b>20" Light Alloy ALPINA CLASSIC wheels with performance tires</b>                                                     | Standard                       |
|                                                                                                                         | Front: 20x8.5, 255/35 R20<br>Rear: 20x10.0, 295/30 R20<br>ZB6 includes 840                                              | x                              |
|  <b>Code: ZBY</b><br><b>Style: B6</b> | <b>20" Light Alloy ALPINA CLASSIC wheels with A/S tires</b>                                                             | NC                             |
|                                                                                                                         | Front: 20x8.5, 255/35 20<br>Rear: 20x10.0, 285/30 20<br>ZBY will delete 840 from the order<br>ZBY requires ordering 927 | x<br>x                         |