

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

7 Series (G12)
Effective March 19, 2016



		740i Sedan	750i Sedan	750i xDrive Sedan
Start of Production		07/2015	11/2015	07/2015
Base Price U.S.A. Port of Entry*		\$81,300	\$94,400	\$97,400
Base Price Euro Deliver Munich Pick Up		\$77,235	\$89,680	\$92,530
Non-Metallic		STD	STD	STD
300	Alpine White	X	X	X
668	Jet Black	X	X	X
Special		NC	STD	STD
416	Carbon Black Metallic <i>416 requires ordering ZMP</i>	X X	X X	X X
475	Black Sapphire Metallic <i>In combination with Z11</i>	X	X	X NC
A72	Cashmere Silver Metallic	X	X	X
A83	Glacier Silver Metallic	X	X	X
A89	Imperial Blue Metallic <i>In combination with Z11</i>	X	X	X NC
A90	Dark Graphite Metallic <i>In combination with Z11</i>	X	X	X NC
A96	Mineral White Metallic <i>In combination with Z11</i>	X	X	X NC
B41	Singapore Gray Metallic <i>B41 requires ordering ZMP</i>	X X	X X	X X
B65	Jatoba Brown Metallic	X	X	X
C26	Magellan Gray Metallic <i>In combination with Z11</i>	X	X	X NC
C27	Arctic Gray Metallic	X	X	X
Priority 1 Special		NC	STD	STD
S34	Azurite Black Metallic <i>In combination with Z1N</i>	\$1,800 NC (SOP 03/16)	\$1,800 NC (SOP 03/16)	\$1,800 NC (SOP 03/16)
X03	Ruby Black Metallic <i>In combination with Z1N</i>	\$1,800 NC (SOP 03/16)	\$1,800 NC (SOP 03/16)	\$1,800 NC (SOP 03/16)
X04	Moonstone Metallic <i>In combination with Z1N</i>	\$1,800 NC (SOP 03/16)	\$1,800 NC (SOP 03/16)	\$1,800 NC (SOP 03/16)
X14	Almandine Brown Metallic <i>Included in package</i>	\$1,800 Z1N (SOP 03/16)	\$1,800 Z1N (SOP 03/16)	\$1,800 Z1N (SOP 03/16)
Upholstery				
LC	Leather Dakota	NC		
LCCY	Canberra Beige Dakota Leather	X		
LCEW	Ivory White and Black Dakota Leather	X		
LCMY	Mocha Dakota Leather	X		
LCRI	Cognac Dakota Leather	X		
LCSW	Black Dakota Leather	X		
NA	Nappa Leather	\$1,500	NC	NC
NACY	Canberra Beige Nappa Leather	X	X	X
NAEW	Ivory White and Black Nappa Leather	X	X	X
NAFZ	Zagora Beige Nappa Leather	X	X	X
NAMY	Mocha Nappa Leather	X	X	X
NARI	Cognac Nappa Leather	X	X	X
NASW	Black Nappa Leather	X	X	X

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Upholstery				
Z1	Special upholstery			NC
Priority 1 Upholstery				
ZB	(Ind) Full Merino Leather	\$5,500	\$4,000	\$4,000
ZBCR	Caramel/Black Full Merino Leather <i>In combination with ZIN</i>	\$5,500 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)
ZBFQ	Fiona Red/Black Full Merino Leather <i>In combination with ZIN</i>	\$5,500 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)
ZBFU	Smoke White/Black Full Merino Leather <i>In combination with ZIN</i>	\$5,500 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)
ZBKS	Cashmere Beige/Black Full Merino Leather <i>In combination with ZIN</i>	\$5,500 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)
ZBRJ	Smoke White/Viola Full Merino Leather <i>In combination with ZIN</i>	\$5,500 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)	\$4,000 NC (SOP 03/16)
ZBTQ	Tartufo Full Merino Leather <i>Included in package</i>	\$5,500 ZIN (SOP 03/16)	\$4,000 ZIN (SOP 03/16)	\$4,000 ZIN (SOP 03/16)
Packages				
ZAN	Autobahn Package	\$4,100	\$4,100	\$4,100
	2VH Integral Active Steering	x	x	x
	2VS Active Comfort Drive with Road Preview	x	x	x
	Includes black painted brake calipers	x	x	x
ZCW	Cold Weather Package	\$400	\$400	\$400
	248 Heated Steering Wheel	x	x	x
	4HA Front and Rear Heated Seats	x	x	x
	ZCW cannot be ordered with ZLU	x	x	x
ZDB	Driver Assistance Plus	\$1,900	\$1,900	\$1,900
	5AS Active Driving Assistant	x	x	x
	5DL Surround View w/ 3D View	x	x	x
	5DP Parking Assistant w/ Active Park Distance Control	x	x	x
	ZN1 Blind Spot Detection	x	x	x
	ZN2 Daytime Pedestrian Protection	x	x	x
	ZN3 Frontal Collision Warning w/ City Collision Mitigation	x	x	x
	ZN4 Lane Departure Warning	x	x	x
	ZN5 Speed Limit Info	x	x	x
ZDT	Driver Assistance Plus II	\$1,700	\$1,700	\$1,700
	ZN7 Active Cruise Control w/ Stop & Go	x	x	x
	ZN8 Active Lane Keeping Assistant w/ side collision avoidance	x	x	x
	ZN9 Traffic Jam Assistant	x	x	x
	ZDT requires ordering ZDB	x	x	x
	ZDT will add 5AT to the order	x	x	x
ZEC	Executive Package	\$4,100	\$3,200	\$3,200
	416 Power side window shades w/ Ambiance Light Pillar	x	x	x
	453 Front ventilated seats	x	x	x
	456 Multi-contour seats	x		
	4ND Instrument panel with nappa leather finish w/ contrast stitching	x	x	x
	4T7 Front massaging seats		x	x
	4U1 Ceramic Controls	x	x	x
	610 Head-up Display	x		

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Packages				
ZEF	Executive Package 2	\$3,600	\$2,700	\$2,700
416	Power side window shades w/ Ambiance Light Pillar	x	x	x
453	Front ventilated seats	x	x	x
456	Multi-contour seats	x		
4ND	Instrument panel with nappa leather finish w/ contrast stitching	x	x	x
4T7	Front massaging seats		x	x
610	Head-up Display	x		
ZID	Interior Design Package	\$1,800	\$1,800	\$1,800
7S5	Interior Design Package	x	x	x
ZH1	Grab Handle in Wood Trim	x	x	x
ZH2	Rear Seat Belt Cover in Wood Trim	x	x	x
ZH3	Rear Center Armrest with Wood Trim	x	x	x
ZH4	Luxury Rear Floor Mats	x	x	x
ZS5	Alcantara Headliner in Coordinated Upholstery Color	x	x	x
	or 776 Anthracite Alcantara Headliner	+\$0	+\$0	+\$0
	or XD5 Alcantara headliner in upholstery color	+\$0	+\$0	+\$0
	Note: when ZS5 is selected, Black and Cognac upholsteries will receive an Ivory White Alcantara Headliner.	x	x	x
	ZID cannot be ordered with Z11, ZIN or ZMP	x	x	x
	ZID cannot be ordered with 4AY, 4BP or 4LM	x	x	x
	In combination with Z11			\$0
	In combination with ZIN	\$400	\$400	\$400
ZLU	Luxury Rear Seating Package	\$3,900	\$3,900	\$3,900
454	Rear ventilated seats	x	x	x
460	Rear comfort seats	x	x	x
4HC	Heated Steering Wheel with Front and Rear Heated Seats and Armrests	x	x	x
4T6	Rear massaging seats	x	x	x
6U9	7" Touch Command Tablet	x	x	x
	ZLU requires ordering 453, ZEC or ZEF	x		
ZMP	M Sport Package	\$3,400	\$3,000	\$3,000
1MA	M Sport exhaust system		x	x
21G	19" M Light alloy Double-Spoke Bi-Color wheels with all-season run-flat tires (19x8.5, 245/45 19)	x	x	x
	or 21F 19" M Light alloy Double-Spoke Bi-Color wheels with performance run-flat tires (19x8.5, 245/45 R19 front and 19x9.5, 275/40 R19 rear)	+\$0	+\$0	+\$0
	or 21H 20" M Light alloy Double-Spoke Bi-Color wheels with performance run-flat tires (20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear)	+\$1,300	+\$1,300	+\$1,300
	or 24M 19" Light alloy Double Spoke wheels with all-season run-flat tires (19x8.5, 245/45 R19)		+\$0	+\$0
337	M Sport Package	x	x	x
3DZ	Without Lines designation outside	x	x	x
4LM	Fineline Black Wood Trim	x	x	x
	or 4AS Gray Poplar Wood trim	+\$0	+\$0	+\$0
	or 4AX Chestnut Wood Trim w/ wooden inlay	+\$0	+\$0	+\$0
	or 4AY American Oak Wood Trim w/ metal inlay	+\$0	+\$0	+\$0
	or 4BP Light Poplar Wood trim	+\$0	+\$0	+\$0
715	Aerodynamic kit	x	x	x
760	Shadowline exterior trim	x	x	x
	or ZCO Chrome Line Exterior	+\$0	+\$0	+\$0
775	Anthracite headliner	x	x	x
	or 776 Anthracite Alcantara Headliner	+\$1,050	+\$1,050	+\$1,050
	Includes M door sills, M foot rest.	x	x	x
	ZMP cannot be ordered with Z11		x	x
	ZMP requires ordering 300, 416, 475, A83, A96, B41 and C26	x	x	x

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Packages			
ZRE Rear Executive Lounge Seating Package		\$5,750	\$5,750
4F4 Electric Reclining Seat and Footrest		x	x
4F5 Executive Lounge Rear Center Console		x	x
6FR Rear-seat entertainment w/ 7" Touch Command Tablet		x	x
7GZ Executive Lounge Seating		x	x
Note: deletes front passenger seat massage, electric side bolster, lumbar, and headrest functionality. Rear center seat will be deleted.		x	x
ZRE requires ordering ZLU		x	x
ZRE cannot be ordered with NAFZ, NAMY or NARI		x	x
ZRE will delete STD or 100% equipment 465		x	x
Priority 1 Packages			
Z11 BMW Individual Composition			\$8,400 (EOP 02/16)
2T3 20" BMW Individual Light alloy V-Spoke wheels with performance run-flat tires (20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear)			x
3E1 Exterior Design Accents			x
490 Special Order Color			x
or 475 Black Sapphire Metallic			+ \$0
or A89 Imperial Blue Metallic			+ \$0
or A90 Dark Graphite Metallic			+ \$0
or A96 Mineral White Metallic			+ \$0
or C26 Magellan Gray Metallic			+ \$0
6FR Rear-seat entertainment w/ 7" Touch Command Tablet			x
778 Individual Door Sill Finishers			x
7MK BMW Individual Composition			x
Z1XX Special Order Upholstery			x
Upholstery: Tartufo Merino Leather			x
Headliner: Tartufo Alcantara			
Trim: Piano Black			
Note: Almandine Brown Metallic only via special request - contact Regional Distribution Office.			
Z11 will delete STD or 100% equipment 2TB			x
Z11 cannot be ordered with ZID			x
Z11 requires ordering ZDB, ZEC and ZLU			x
Z11 cannot be ordered with ZRE			x

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Priority 1 Packages				
ZIN	BMW Individual Composition 2	\$7,100 (SOP 03/16)	\$7,100 (SOP 03/16)	\$7,100 (SOP 03/16)
	3E1 Exterior Design Accents	x	x	x
	776 Anthracite Alcantara Headliner	x	x	x
	or XD5 Alcantara headliner in upholstery color	+\$0	+\$0	+\$0
	778 Individual Door Sill Finishers	x	x	x
	X14 Almandine Brown Metallic	x	x	x
	or S34 Azurite Black Metallic	+\$0	+\$0	+\$0
	or X03 Ruby Black Metallic	+\$0	+\$0	+\$0
	or X04 Moonstone Metallic	+\$0	+\$0	+\$0
	XC4 BMW Individual Composition	x	x	x
	XE7 Piano Finish Black Trim	x	x	x
	or XEA Eucalyptus Smoke Brown Wood Trim	+\$0	+\$0	+\$0
	or XEB Ash Grain Black And Red Wood Trim	+\$0	+\$0	+\$0
	XL4 BMW Individual Leather steering wheel with fine wood	x	x	x
	ZBTQ Tartufo Full Merino Leather	x	x	x
	or ZBCR Caramel/Black Full Merino Leather	+\$0	+\$0	+\$0
	or ZBFQ Fiona Red/Black Full Merino Leather	+\$0	+\$0	+\$0
	or ZBFU Smoke White/Black Full Merino Leather	+\$0	+\$0	+\$0
	or ZBKS Cashmere Beige/Black Full Merino Leather	+\$0	+\$0	+\$0
	or ZBRJ Smoke White/Viola Full Merino Leather	+\$0	+\$0	+\$0
	ZIN cannot be ordered with ZMP	x	x	x
	ZIN will delete 4ND from the order	x	x	x
	ZIN requires ordering ZDB, ZEC and ZLU	x	x	x
Options				
23G	18" Light alloy V-Spoke wheels with all-season run-flat tires (18x8.0, 245/50 R18)	STD	NC	NC
23L	19" Light alloy V-Spoke wheels with all-season run-flat tires (19x8.5, 245/45 R19)	\$1,300		
24N	20" Light alloy Bi-Color V-Spoke wheels with performance run-flat tires (20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear) 24N will add 840 to the order 24N cannot be ordered with ZMP Note: 840 - Increased top speed limiter		\$1,300	\$1,300
			x	x
			x	x
27Z	20" Light alloy Star Spoke wheels, forged and polished with performance RFT (20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear) 27Z cannot be ordered with ZMP		\$1,300	\$1,300
			x	x
2NH	M Sport Brakes 2NH requires ordering 21H and ZMP	\$650 (SOP 03/16)	\$650 (SOP 03/16)	\$650 (SOP 03/16)
		x	x	x
2T3	20" BMW Individual Light alloy V-Spoke wheels with performance run-flat tires (20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear) In combination with Z11 Included in package 2T3 will add 840 to the order 2T3 cannot be ordered with ZMP Note: 840 - Increased top speed limiter	\$2,600	\$1,300	\$1,300
		NC	NC	NC
		x	x	x
		x	x	x
2VH	Integral Active Steering Included in package	\$1,150 ZAN	\$1,150 ZAN	\$1,150 ZAN
2XL	Wood inlay leather steering wheel 2XL cannot be ordered with ZMP 2XL will delete STD or 100% equipment 2TB	\$690	\$690	\$690
		x	x	x
		x	x	x
300	Space-saver spare	\$150	\$150	\$150
3DS	Display Key	\$250	\$250	\$250
407	Panoramic Sky Lounge LED Roof	\$900	\$900	\$900
453	Front ventilated seats Included in package	\$500 ZEC, ZEF	\$500 ZEC, ZEF	\$500 ZEC, ZEF

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Options				
4AS	Gray Poplar Wood trim <i>In combination with ZMP</i> <i>Alternate in package</i>	NC NC ZMP	NC NC ZMP	NC NC ZMP
4AX	Chestnut Wood Trim w/ wooden inlay <i>In combination with ZMP</i> <i>Alternate in package</i>	NC NC ZMP	NC NC ZMP	NC NC ZMP
4AY	American Oak Wood Trim w/ metal inlay <i>In combination with ZMP</i> <i>4AY cannot be ordered with 2XL or ZID</i> <i>Alternate in package</i>	NC NC x ZMP	NC NC x ZMP	NC NC x ZMP
4BP	Light Poplar Wood trim <i>In combination with ZMP</i> <i>4BP cannot be ordered with 2XL or ZID</i> <i>Alternate in package</i>	NC NC x ZMP	NC NC x ZMP	NC NC x ZMP
4LM	Fineline Black Wood Trim <i>Included in package</i>	NC ZMP	NC ZMP	NC ZMP
4NM	Ambient Air Package	\$350	\$350	\$350
4T7	Front massaging seats <i>4T7 requires ordering ZEC</i>	\$1,000 x		
5AT	Active Driving Assistant Plus <i>In combination with ZDB</i> <i>In combination with ZDT</i> <i>5AT requires ordering ZDT</i>	NC 1700 NC x	NC 1700 NC x	NC 1700 NC x
5DL	Surround View w/ 3D View <i>Included in package</i>	\$750 ZDB	\$750 ZDB	\$750 ZDB
6F1	Bowers & Wilkins Diamond Surround Sound System	\$3,400	\$3,400	\$3,400
6FR	Rear-seat entertainment w/ 7" Touch Command Tablet <i>In combination with ZRE</i> <i>Included in package</i> <i>6FR will delete 6U9 from the order</i>	\$2,700 x	\$2,700 NC ZRE x	\$2,700 NC Z11, ZRE x
6UK	Night Vision with Pedestrian Detection <i>6UK will add 502 to the order</i> <i>Note: 502 - Retractable headlight washers</i>	\$2,300 x	\$2,300 x	\$2,300 x
ZFD	Fog Light Removal <i>ZFD will delete STD or 100% equipment 5A1</i> <i>ZFD cannot be ordered with ZMP</i>	NC x x	NC x x	NC x x
Priority 1 Options				
XE7	Piano Finish Black Trim <i>Included in package</i>	\$1,080 (SOP 03/16) ZIN	\$1,080 (SOP 03/16) ZIN	\$1,080 (SOP 03/16) ZIN
XEA	Eucalyptus Smoke Brown Wood Trim <i>In combination with ZIN</i> <i>Alternate in package</i>	\$1,080 (SOP 03/16) NC ZIN	\$1,080 (SOP 03/16) NC ZIN	\$1,080 (SOP 03/16) NC ZIN
XEB	Ash Grain Black And Red Wood Trim <i>In combination with ZIN</i> <i>Alternate in package</i>	\$1,080 (SOP 03/16) NC ZIN	\$1,080 (SOP 03/16) NC ZIN	\$1,080 (SOP 03/16) NC ZIN
Other Charges				
Destination & Handling		\$995	\$995	\$995
Standard				
1CB	CO2 content	STD	STD	STD
212	Brake System Equipment	STD	STD	STD
223	Dynamic Damper Control	STD	STD	STD
23G	18" Light alloy V-Spoke wheels with all-season run-flat tires (18x8.0, 245/50 R18)	STD		

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Standard			
24M		STD	STD
255	STD	STD	STD
258	STD	STD	STD
2TB	STD	STD	STD
2VB	STD	STD	STD
2VR	STD	STD	STD
302	STD	STD	STD
316	STD	STD	STD
319	STD	STD	STD
322	STD	STD	STD
323	STD	STD	STD
3AG	STD	STD	STD
402	STD	STD	STD
415	STD	STD	STD
423	STD	STD	STD
441	STD	STD	STD
456		STD	STD
459	STD		
465	STD	STD	STD
488	STD		
494	STD	STD	STD
4B7	STD	STD	STD
4NB	STD	STD	STD
4T8	STD	STD	STD
4UR	STD	STD	STD
508	STD	STD	STD
524	STD	STD	STD
552		STD	STD
5A1	STD	STD	STD
5AC	STD	STD	STD
5AL	STD	STD	STD
5AP	STD	STD	STD
5DS	STD	STD	STD
609	STD	STD	STD
610		STD	STD
650	STD	STD	STD
655	STD	STD	STD
688	STD	STD	STD
6AC	STD	STD	STD
6AE	STD	STD	STD
6AK	STD	STD	STD
6AM	STD	STD	STD
6AN	STD	STD	STD
6AP	STD	STD	STD
6NW	STD	STD	STD
6U8	STD	STD	STD
6WB	STD	STD	STD
6WD	STD	STD	STD
823	STD	STD	STD
842	STD	STD	STD
845	STD	STD	STD
8KL	STD	STD	STD
8S4	STD	STD	STD
8TN	STD	STD	STD
925	STD	STD	STD
ZAC	STD	STD	STD
ZAL	STD		

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Standard				
ZTM	Tier 2	STD	STD	STD
Wheels				
	19" M Light alloy Double-Spoke Bi-Color wheels with performance run-flat tires Front: 19x8.5, 245/45 R19 Rear: 19x9.5, 275/40 R19 Code: 21F Style: 647M	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
	19" M Light alloy Double-Spoke Bi-Color wheels with all-season run-flat tires Front / Rear: 19x8.5, 245/45 19 Code: 21G Style: 647M	ZMP	ZMP	ZMP
	20" M Light alloy Double-Spoke Bi-Color wheels with performance run-flat tires Front: 20x8.5, 245/40 R20 Rear: 20x10.0, 275/35 R20 Code: 21H Style: 648M In combination with ZMP 21H will add 840 to the order	ZMP (upgrade) + \$1,300 x	ZMP (upgrade) + \$1,300 x	ZMP (upgrade) + \$1,300 x
	18" Light alloy V-Spoke wheels with all-season run-flat tires Front / Rear: 18x8.0, 245/50 R18 Code: 23G Style: 642	Standard	NC	NC
	19" Light alloy V-Spoke wheels with all-season run-flat tires Front / Rear: 19x8.5, 245/45 R19 Code: 23L Style: 620	\$1,300		
	19" Light alloy Double Spoke wheels with all-season run-flat tires Front / Rear: 19x8.5, 245/45 R19 Code: 24M Style: 630		Standard ZMP (upgrade)	Standard ZMP (upgrade)
	20" Light alloy Bi-Color V-Spoke wheels with performance run-flat tires Front: 20x8.5, 245/40 R20 Rear: 20x10.0, 275/35 R20 Code: 24N Style: 628 24N will add 840 to the order 24N cannot be ordered with ZMP		\$1,300 x x	\$1,300 x x

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Wheels				
	20" Light alloy Star Spoke wheels, forged and polished with performance RFT Front: 20x8.5, 245/40 R20 Rear: 20x10.0, 275/35 R20 Code: 27Z Style: 646 27Z cannot be ordered with ZMP		\$1,300	\$1,300
	20" BMW Individual Light alloy V-Spoke wheels with performance run-flat tires Front: 20x8.5, 245/40 R20 Rear: 20x10.0, 275/35 R20 Code: 2T3 Style: 649i In combination with Z11 2T3 will add 840 to the order 2T3 cannot be ordered with ZMP	\$2,600	\$1,300	\$1,300 Z11
		NC	NC	NC
		x	x	x
		x	x	x