

# BMW of North America, LLC

Pricing Guide  
Model Year 2018  
Suggested Retail Price

7 Series Sedan (G12)  
Effective May 24, 2017



|  |   | 740i Sedan | 740i xDrive Sedan | 740e xDrive iPerformance | 750i Sedan | 750i xDrive Sedan | M760i xDrive Sedan |
|--|---|------------|-------------------|--------------------------|------------|-------------------|--------------------|
| Start of Production                    |   | 03/2017    | 03/2017           | 03/2017                  | 03/2017    | 03/2017           | 03/2017            |
| Base Price U.S.A. Port of Entry*       |   | \$83,100   | \$86,100          | \$90,700                 | \$96,400   | \$99,400          | \$156,700          |
| Base Price Euro Deliver Munich Pick Up |   | \$78,945   | \$81,795          | \$86,165                 | \$91,580   | \$94,430          | \$148,865          |
| <b>Non-Metallic</b>                    |   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 300                                    | Alpine White  | x          | x                 | x                        | x          | x                 | x                  |
| 668                                    | Jet Black   | x          | x                 | x                        | x          | x                 |                    |
| <b>Metallic</b>                        |   | NC         | NC                | NC                       | NC         | NC                | NC                 |
| 416                                    | Carbon Black Metallic   | x          | x                 | x                        | x          | x                 | x                  |
|  | <i>416 requires ordering ZMP</i>                                | x          | x                 | x                        | x          | x                 |                    |
| 475                                    | Black Sapphire Metallic   | x          | x                 | x                        | x          | x                 | x                  |
| A72                                    | Cashmere Silver Metallic  | x          | x                 | x                        | x          | x                 |                    |
| A83                                    | Glacier Silver Metallic   | x          | x                 | x                        | x          | x                 | x                  |
| A89                                    | Imperial Blue Metallic  | x          | x                 | x                        | x          | x                 |                    |
|  | <i>A89 will add 3DE to the order</i>                            |            |                   | x                        |            |                   |                    |
| A90                                    | Dark Graphite Metallic  | x          | x                 | x                        | x          | x                 |                    |
| A96                                    | Mineral White Metallic  | x          | x                 | x                        | x          | x                 | x                  |
| B41                                    | Singapore Gray Metallic   | x          | x                 | x                        | x          | x                 | x                  |
|  | <i>B41 requires ordering ZMP</i>                                | x          | x                 | x                        | x          | x                 |                    |
| B65                                    | Jatoba Brown Metallic   | x          | x                 | x                        | x          | x                 |                    |
|  | <i>B65 requires ordering 3DE</i>                                | x          | x                 | x                        | x          | x                 |                    |
| C26                                    | Magellan Gray Metallic  | x          | x                 | x                        | x          | x                 |                    |
| C27                                    | Arctic Grey Metallic  | x          | x                 | x                        | x          | x                 | x                  |
|  | <i>C27 will add 3DE to the order</i>                            | x          | x                 | x                        | x          | x                 |                    |
| <b>Priority 1 Metallic</b>             |   | NC         | NC                | NC                       | NC         | NC                | NC                 |
| S34                                    | Azurite Black Metallic  | \$1,950    | \$1,950           | \$1,950                  | \$1,950    | \$1,950           | \$1,950            |
|  | <i>In combination with Z11</i>                                  | NC         | NC                | NC                       | NC         | NC                | NC                 |
| X03                                    | Ruby Black Metallic   | \$1,950    | \$1,950           | \$1,950                  | \$1,950    | \$1,950           | \$1,950            |
|  | <i>In combination with Z11</i>                                  | NC         | NC                | NC                       | NC         | NC                | NC                 |
| X04                                    | Moonstone Metallic  | \$1,950    | \$1,950           | \$1,950                  | \$1,950    | \$1,950           | \$1,950            |
|  | <i>In combination with Z11</i>                                  | NC         | NC                | NC                       | NC         | NC                | NC                 |
| X14                                    | Almandine Brown Metallic  | \$1,950    | \$1,950           | \$1,950                  | \$1,950    | \$1,950           | \$1,950            |
|  | <i>Included in package</i>                                      | Z11        | Z11               | Z11                      | Z11        | Z11               | Z11                |
|  | <i>X14 will add 3DE to the order</i>                            | x          | x                 | x                        | x          | x                 |                    |
| <b>Upholstery</b>                      |   | STD        | STD               | STD                      |            |                   |                    |
| LC                                     | Leather Dakota  | STD        | STD               | STD                      |            |                   |                    |
| LCCY                                   | Canberra Beige Dakota Leather                                   | x          | x                 | x                        |            |                   |                    |
| LCEW                                   | Ivory White and Black Dakota Leather                            | x          | x                 | x                        |            |                   |                    |
| LCMY                                   | Mocha Dakota Leather  | x          | x                 | x                        |            |                   |                    |
| LCRI                                   | Cognac Dakota Leather   | x          | x                 | x                        |            |                   |                    |
| LCSW                                   | Black Dakota Leather  | x          | x                 | x                        |            |                   |                    |
| NA                                     | Nappa Leather   | \$1,500    | \$1,500           | \$1,500                  | STD        | STD               | STD                |
|  | <i>Nappa Leather requires ordering ZEC (Valid From : 11/16)</i> | x          | x                 | x                        |            |                   |                    |
| NACY                                   | Canberra Beige Nappa Leather                                    | x          | x                 | x                        | x          | x                 | x                  |
| NAEW                                   | Ivory White and Black Nappa Leather                             | x          | x                 | x                        | x          | x                 | x                  |
| NAFZ                                   | Zagora Beige Nappa Leather                                      | x          | x                 | x                        | x          | x                 | x                  |
| NAMY                                   | Mocha Nappa Leather   | x          | x                 | x                        | x          | x                 | x                  |
| NARI                                   | Cognac Nappa Leather  | x          | x                 | x                        | x          | x                 | x                  |
| NASW                                   | Black Nappa Leather   | x          | x                 | x                        | x          | x                 | x                  |
| <b>Priority 1 Upholstery</b>           |   |            |                   |                          |            |                   |                    |
| ZB                                     | (Ind) Full Merino Leather                                       | \$5,500    | \$5,500           | \$5,500                  | \$4,000    | \$4,000           | \$4,000            |

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|--|------------|-------------------|--------------------------|------------|-------------------|--------------------|
| <b>Priority 1 Upholstery</b>   |            |                   |                          |            |                   |                    |
| ZBCR Caramel/Black Full Merino Leather   | \$5,500    | \$5,500           | \$5,500                  | \$4,000    | \$4,000           | \$4,000            |
| <i>In combination with Z11</i>   | NC         | NC                | NC                       | NC         | NC                | NC                 |
| <i>ZBCR requires ordering Z11, Z1D or ZMP</i>  | x          | x                 | x                        | x          | x                 | x                  |
| <i>ZBCR requires ordering 776 or XD5</i>   | x          | x                 | x                        | x          | x                 | x                  |
| ZBFQ Fiona Red/Black Full Merino Leather   | \$5,500    | \$5,500           | \$5,500                  | \$4,000    | \$4,000           | \$4,000            |
| <i>In combination with Z11</i>   | NC         | NC                | NC                       | NC         | NC                | NC                 |
| <i>ZBFQ requires ordering 776</i>  | x          | x                 | x                        | x          | x                 | x                  |
| ZBFU Smoke White/Black Full Merino Leather   | \$5,500    | \$5,500           | \$5,500                  | \$4,000    | \$4,000           | \$4,000            |
| <i>In combination with Z11</i>   | NC         | NC                | NC                       | NC         | NC                | NC                 |
| <i>ZBFU requires ordering Z11, Z1D or ZMP</i>  | x          | x                 | x                        | x          | x                 | x                  |
| <i>ZBFU requires ordering 776 or XD5</i>   | x          | x                 | x                        | x          | x                 | x                  |
| ZBKS Cashmere Beige/Black Full Merino Leather  | \$5,500    | \$5,500           | \$5,500                  | \$4,000    | \$4,000           | \$4,000            |
| <i>In combination with Z11</i>   | NC         | NC                | NC                       | NC         | NC                | NC                 |
| <i>ZBKS requires ordering Z11, Z1D or ZMP</i>  | x          | x                 | x                        | x          | x                 | x                  |
| <i>ZBKS requires ordering 776 or XD5</i>   | x          | x                 | x                        | x          | x                 | x                  |
| ZBRJ Smoke White/Viola Full Merino Leather   | \$5,500    | \$5,500           | \$5,500                  | \$4,000    | \$4,000           | \$4,000            |
| <i>In combination with Z11</i>   | NC         | NC                | NC                       | NC         | NC                | NC                 |
| <i>ZBRJ requires ordering XD5</i>  | x          | x                 | x                        | x          | x                 | x                  |
| <i>ZBRJ requires ordering Z11 or Z1D</i>   | x          | x                 | x                        | x          | x                 | x                  |
| ZBTQ Tartufo Full Merino Leather   | \$5,500    | \$5,500           | \$5,500                  | \$4,000    | \$4,000           | \$4,000            |
| <i>Included in package</i>   | Z11        | Z11               | Z11                      | Z11        | Z11               | Z11                |
| <i>ZBTQ requires ordering Z11, Z1D or ZMP</i>  | x          | x                 | x                        | x          | x                 | x                  |
| <i>ZBTQ requires ordering 776 or XD5</i>   | x          | x                 | x                        | x          | x                 | x                  |
| <b>Packages</b>  |            |                   |                          |            |                   |                    |
| ZAN <b>Autobahn Package</b>  | \$4,100    | \$4,100           |                          | \$4,100    | \$4,100           |                    |
| 2VH Integral Active Steering   | x          | x                 |                          | x          | x                 |                    |
| 2VS Active Comfort Drive with Road Preview   | x          | x                 |                          | x          | x                 |                    |
| ZCW <b>Cold Weather Package</b>  | \$400      | \$400             | \$400                    | \$400      | \$400             |                    |
| 248 Heated Steering Wheel  | x          | x                 | x                        | x          | x                 |                    |
| 4HA Front and Rear Heated Seats  | x          | x                 | x                        | x          | x                 |                    |
| ZCW cannot be ordered with ZLU   | x          | x                 | x                        | x          | x                 |                    |
| ZDA <b>Driving Assistance Package</b>  | \$1,700    | \$1,700           | \$1,700                  | \$900      | \$900             |                    |
| 5AS Active Driving Assistant   | x          | x                 | x                        | x          | x                 |                    |
| <b>or</b> ZDB Driving Assistance Plus Package  | + \$1,700  | + \$1,700         | + \$1,700                | + \$1,700  | + \$1,700         |                    |
| 610 Head-up Display  | x          | x                 | x                        |            |                   |                    |
| ZN1 Active Blind Spot Detection  | x          | x                 | x                        | x          | x                 |                    |
| ZN4 Lane Departure Warning   | x          | x                 | x                        | x          | x                 |                    |
| Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/ City Collision Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-Traffic Alert Rear. | x          | x                 | x                        | x          | x                 |                    |
| ZDB <b>Driving Assistance Plus Package</b>   | \$1,700    | \$1,700           | \$1,700                  | \$1,700    | \$1,700           | \$1,700            |
| 5AT Active Driving Assistant Plus  | x          | x                 | x                        | x          | x                 | x                  |
| ZN7 Active Cruise Control w/ Stop & Go   | x          | x                 | x                        | x          | x                 | x                  |
| ZN8 Active Lane Keeping Assistant w/ side collision avoidance  | x          | x                 | x                        | x          | x                 | x                  |
| ZN9 Traffic Jam Assistant  | x          | x                 | x                        | x          | x                 | x                  |
| Also includes Evasion Aid & Cross-Traffic Alert Front, in addition to the contents of Active Driving Assistant   | x          | x                 | x                        | x          | x                 | x                  |
| ZDB will delete 5AS from the order   | x          | x                 | x                        | x          | x                 |                    |
| ZDB requires ordering ZDA  | x          | x                 | x                        | x          | x                 |                    |
| ZDB will delete STD or 100% equipment 5AS  |            |                   |                          |            |                   | x                  |

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| <b>Packages</b> |  |            |                   |                          |            |                   |                    |
| <b>ZEC</b>      | <b>Executive Package</b>   | \$3,300    | \$3,300           | \$3,300                  | \$3,200    | \$3,200           |                    |
| 416             | Power rear sunshade & rear side window shades  | x          | x                 | x                        | x          | x                 |                    |
| 453             | Front ventilated seats   | x          | x                 | x                        | x          | x                 |                    |
| 456             | Multi-contour seats  | x          | x                 | x                        |            |                   |                    |
| 4ND             | Instrument panel with nappa leather finish   | x          | x                 | x                        | x          | x                 |                    |
| 4T7             | Front massaging seats  |            |                   |                          | x          | x                 |                    |
| 4U1             | Ceramic Controls   | x          | x                 | x                        | x          | x                 |                    |
| <b>ZID</b>      | <b>Interior Design Package</b>   | \$1,800    | \$1,800           | \$1,800                  | \$1,800    | \$1,800           |                    |
| 7S5             | Interior Design Package  | x          | x                 | x                        | x          | x                 |                    |
| ZH1             | Grab Handle in Wood Trim   | x          | x                 | x                        | x          | x                 |                    |
| ZH2             | Rear Seat Belt Cover in Wood Trim  | x          | x                 | x                        | x          | x                 |                    |
| ZH3             | Rear Center Armrest with Wood Trim   | x          | x                 | x                        | x          | x                 |                    |
| ZH4             | Luxury Rear Floor Mats   | x          | x                 | x                        | x          | x                 |                    |
| ZS5             | Alcantara Headliner in Coordinated Upholstery Color  | x          | x                 | x                        | x          | x                 |                    |
|                 | or 776 Anthracite Alcantara Headliner  | + \$0      | + \$0             | + \$0                    | + \$0      | + \$0             |                    |
|                 | or XD5 Alcantara headliner in upholstery color   | + \$0      | + \$0             | + \$0                    | + \$0      | + \$0             |                    |
|                 | Note: when ZS5 is selected, Black and Cognac upholsteries will receive an Ivory White Alcantara Headliner.                                   | x          | x                 | x                        | x          | x                 |                    |
|                 | ZID cannot be ordered with 4AY, 4BP or 4LM   | x          | x                 | x                        | x          | x                 |                    |
|                 | ZID cannot be ordered with Z11 or ZMP  | x          | x                 | x                        | x          | x                 |                    |
| <b>ZLU</b>      | <b>Luxury Rear Seating Package</b>   | \$3,900    | \$3,900           | \$3,900                  | \$3,900    | \$3,900           | \$1,800            |
| 454             | Rear ventilated seats  | x          | x                 | x                        | x          | x                 |                    |
| 460             | Rear comfort seats   | x          | x                 | x                        | x          | x                 |                    |
| 4HC             | Heated Steering Wheel with Front and Rear Heated Seats and Armrests  | x          | x                 | x                        | x          | x                 | x                  |
| 4T6             | Rear massaging seats   | x          | x                 | x                        | x          | x                 | x                  |
| 6U9             | 7" Touch Command Tablet  | x          | x                 | x                        | x          | x                 | x                  |
|                 | ZLU requires ordering 453 or ZEC   | x          | x                 | x                        | x          | x                 |                    |
|                 | ZLU will delete STD or 100% equipment 248 and 4HA  |            |                   |                          |            |                   | x                  |
| <b>ZMP</b>      | <b>M Sport Package</b>   | \$3,400    | \$3,400           | \$3,400                  | \$3,000    | \$3,000           |                    |
| 1MA             | M Sport exhaust system   |            |                   |                          | x          | x                 |                    |
| 21G             | 19" M Light alloy Double-Spoke Bi-Color wheels with all-season run-flat tires (19x8.5, 245/45 R19)   | x          | x                 | x                        | x          | x                 |                    |
|                 | or 21F 19" M Light alloy Double-Spoke Bi-Color wheels with performance run-flat tires (19x8.5, 245/45 R19 front and 19x9.5, 275/40 R19 rear) | + \$0      | + \$0             | + \$0                    | + \$0      | + \$0             |                    |
| 337             | M Sport Package  | x          | x                 | x                        | x          | x                 |                    |
| 3DE             | BMW iPerformance Design Elements Deletion  |            |                   | x                        |            |                   |                    |
| 3DZ             | Without Lines designation outside  | x          | x                 | x                        | x          | x                 |                    |
| 4LM             | Fineline Black Wood Trim   | x          | x                 | x                        | x          | x                 |                    |
|                 | or 4AS Gray Poplar Wood trim   | + \$0      | + \$0             | + \$0                    | + \$0      | + \$0             |                    |
|                 | or 4AX Chestnut Wood Trim w/ wooden inlay  | + \$0      | + \$0             | + \$0                    | + \$0      | + \$0             |                    |
|                 | or 4AY American Oak Wood Trim w/ metal inlay   | + \$0      | + \$0             | + \$0                    | + \$0      | + \$0             |                    |
|                 | or 4BP Light Poplar Wood trim  | + \$0      | + \$0             | + \$0                    | + \$0      | + \$0             |                    |
| 715             | Aerodynamic kit  | x          | x                 | x                        | x          | x                 |                    |
| 760             | Shadowline exterior trim   | x          | x                 | x                        | x          | x                 |                    |
|                 | or ZCO Chrome Line Exterior  | + \$0      | + \$0             | + \$0                    | + \$0      | + \$0             |                    |
| 775             | Anthracite headliner   | x          | x                 | x                        | x          | x                 |                    |
|                 | or 776 Anthracite Alcantara Headliner  | + \$1,050  | + \$1,050         | + \$1,050                | + \$1,050  | + \$1,050         |                    |
|                 | or XD5 Alcantara headliner in upholstery color   | + \$1,050  | + \$1,050         | + \$1,050                | + \$1,050  | + \$1,050         |                    |
|                 | Includes M door sills, M foot rest.  | x          | x                 | x                        | x          | x                 |                    |
|                 | ZMP requires ordering 300, 416, 475, A83, A96, B41, C26, S34, X03, X04 or X14  | x          | x                 |                          |            |                   |                    |
|                 | ZMP requires ordering 300, 416, 475, A83, A96, B41 or C26  |            |                   | x                        | x          | x                 |                    |

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| <b>Packages</b>            |  |            |                   |                          |            |                   |                    |
| <b>ZPK</b>                 | <b>Parking Assistance Package</b>  | \$700      | \$700             | \$700                    | \$700      | \$700             |                    |
|                            | 5DL Surround View Cameras  | x          | x                 | x                        | x          | x                 |                    |
|                            | 5DP Parking Assistant  | x          | x                 | x                        | x          | x                 |                    |
| <b>ZRE</b>                 | <b>Rear Executive Lounge Seating Package</b>   |            |                   |                          | \$5,750    | \$5,750           | \$5,750            |
|                            | 4F4 Electric Reclining Seat and Footrest   |            |                   |                          | x          | x                 | x                  |
|                            | 4F5 Executive Lounge Rear Center Console   |            |                   |                          | x          | x                 | x                  |
|                            | 6FR Rear-seat entertainment Professional   |            |                   |                          | x          | x                 | x                  |
|                            | 7GZ Executive Lounge Seating   |            |                   |                          | x          | x                 | x                  |
|                            | Note: deletes front passenger seat massage, electric side bolster, lumbar, and headrest functionality. Rear center seat will be deleted. |            |                   |                          | x          | x                 | x                  |
|                            | ZRE will delete STD or 100% equipment 465  |            |                   |                          | x          | x                 | x                  |
|                            | ZRE cannot be ordered with NAFZ  |            |                   |                          | x          | x                 | x                  |
|                            | ZRE requires ordering ZEC and ZLU  |            |                   |                          | x          | x                 |                    |
|                            | ZRE requires ordering 4T7 and ZLU  |            |                   |                          |            |                   | x                  |
| <b>Priority 1 Packages</b> |  |            |                   |                          |            |                   |                    |
| <b>Z11</b>                 | <b>BMW Individual Composition</b>  | \$7,100    | \$7,100           | \$7,100                  | \$7,100    | \$7,100           | \$5,600            |
|                            | 3E1 Luxury Line  | x          | x                 | x                        | x          | x                 |                    |
|                            | 776 Anthracite Alcantara Headliner   | x          | x                 | x                        | x          | x                 | x                  |
|                            | or XD5 Alcantara headliner in upholstery color   | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | 778 Individual Door Sill Finishers   | x          | x                 |                          | x          | x                 |                    |
|                            | X14 Almandine Brown Metallic   | x          | x                 | x                        | x          | x                 | x                  |
|                            | or S34 Azurite Black Metallic  | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | or X03 Ruby Black Metallic   | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | or X04 Moonstone Metallic  | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | XC4 BMW Individual Composition   | x          | x                 | x                        | x          | x                 |                    |
|                            | XE7 Piano Finish Black Trim  | x          | x                 | x                        | x          | x                 | x                  |
|                            | or XEA Eucalyptus Smoke Brown Wood Trim  | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | or XEB Ash Grain Black And Red Wood Trim   | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | XL4 BMW Individual Leather steering wheel with fine wood   | x          | x                 | x                        | x          | x                 |                    |
|                            | ZBTQ Tartufo Full Merino Leather   | x          | x                 | x                        | x          | x                 | x                  |
|                            | or ZBCR Caramel/Black Full Merino Leather  | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | or ZBFQ Fiona Red/Black Full Merino Leather  | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | or ZBFU Smoke White/Black Full Merino Leather  | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | or ZBKS Cashmere Beige/Black Full Merino Leather   | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | or ZBRJ Smoke White/Viola Full Merino Leather  | +\$0       | +\$0              | +\$0                     | +\$0       | +\$0              | +\$0               |
|                            | Z11 cannot be ordered with ZID   | x          | x                 | x                        | x          | x                 |                    |
|                            | Z11 cannot be ordered with ZMP   | x          | x                 | x                        | x          | x                 |                    |
|                            | Z11 requires ordering ZDB, ZEC and ZLU   | x          | x                 | x                        | x          | x                 |                    |
|                            | Z11 will delete 4ND from the order   | x          | x                 | x                        | x          | x                 |                    |
|                            | Z11 will delete STD or 100% equipment 2TB  | x          | x                 |                          | x          | x                 |                    |

| <b>Options</b> |  |         |         |         |       |       |    |
|----------------|--|---------|---------|---------|-------|-------|----|
| 21G            | 19" M Light alloy Double-Spoke Bi-Color wheels with all-season run-flat tires<br>(19x8.5, 245/45 R19)<br>Included in package | ZMP     | ZMP     | ZMP     | ZMP   | ZMP   | NC |
| 23G            | 18" Light alloy V-Spoke wheels with all-season run-flat tires<br>(18x8.0, 245/50 R18)  | STD     | STD     | STD     | NC    | NC    |    |
| 23L            | 19" Light alloy V-Spoke wheels with all-season run-flat tires<br>(19x8.5, 245/45 R19)  | \$1,300 | \$1,300 | \$1,300 |       |       |    |
| 2NH            | M Sport Brakes<br>2NH requires ordering ZMP<br>2NH requires ordering 21H<br>2NH requires ordering 21F or 21G                 | \$650   | \$650   | \$650   | \$650 | \$650 |    |
|                |  | x       | x       | x       | x     | x     |    |
|                |  | x       | x       |         | x     | x     |    |
|                |  |         |         | x       |       |       |    |

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|                | 740i Sedan   | 740i xDrive Sedan                         | 740e xDrive iPerformance                  | 750i Sedan                                | 750i xDrive Sedan                         | M760i xDrive Sedan                        |                           |
|----------------|--|---|---|---|---|---|---------------------------|
| <b>Options</b> |  |   |   |   |   |   |                           |
| 2VH            | Integral Active Steering<br><i>Included in package</i>   | \$1,150<br>ZAN                            | \$1,150<br>ZAN                            | \$1,150                                   | \$1,150<br>ZAN                            | \$1,150<br>ZAN                            | STD                       |
| 2XL            | Wood inlay leather steering wheel<br><i>2XL will delete STD or 100% equipment 2TB</i><br><i>2XL cannot be ordered with ZMP</i>   | \$690<br>x<br>x                           | \$690<br>x<br>x                           |   | \$690<br>x<br>x                           | \$690<br>x<br>x                           |                           |
| 300            | Space-saver spare  | \$150                                     | \$150                                     |   | \$150                                     | \$150                                     |                           |
| 3DE            | BMW iPerformance Design Elements Deletion<br><i>Included in package</i><br><i>3DE will delete STD or 100% equipment ZIG</i>  |   |   | NC<br>ZMP<br>x                            |   |   |                           |
| 407            | Panoramic Sky Lounge LED Roof<br><i>407 will delete STD or 100% equipment 402</i>  | \$900                                     | \$900                                     | \$900                                     | \$900                                     | \$900                                     | \$900<br>x                |
| 453            | Front ventilated seats<br><i>Included in package</i>   | ZEC                                       | ZEC                                       | ZEC                                       | \$500<br>ZEC                              | \$500<br>ZEC                              | 100%                      |
| 4AS            | Gray Poplar Wood trim<br><i>In combination with ZMP</i><br><i>Alternate in package</i>   | NC<br>NC<br>ZMP                           | NC<br>NC<br>ZMP                           | NC<br>NC<br>ZMP                           | NC<br>NC<br>ZMP                           | NC<br>NC<br>ZMP                           | NC                        |
| 4AX            | Chestnut Wood Trim w/ wooden inlay<br><i>In combination with ZMP</i><br><i>Alternate in package</i>  | NC<br>NC<br>ZMP                           | NC<br>NC<br>ZMP                           | NC<br>NC<br>ZMP                           | NC<br>NC<br>ZMP                           | NC<br>NC<br>ZMP                           | NC                        |
| 4AY            | American Oak Wood Trim w/ metal inlay<br><i>In combination with ZMP</i><br><i>4AY cannot be ordered with 2XL or ZID</i><br><i>Alternate in package</i>   | NC<br>NC<br>x<br>ZMP                      | NC<br>NC<br>x<br>ZMP                      | NC<br>NC<br>x<br>ZMP                      | NC<br>NC<br>x<br>ZMP                      | NC<br>NC<br>x<br>ZMP                      |                           |
| 4B7            | Fine Line High Gloss Wood trim   | 100%                                      | 100%                                      | 100%                                      | 100%                                      | 100%                                      | NC                        |
| 4BP            | Light Poplar Wood trim<br><i>In combination with ZMP</i><br><i>4BP cannot be ordered with 2XL or ZID</i><br><i>Alternate in package</i>  | NC<br>NC<br>x<br>ZMP                      | NC<br>NC<br>x<br>ZMP                      | NC<br>NC<br>x<br>ZMP                      | NC<br>NC<br>x<br>ZMP                      | NC<br>NC<br>x<br>ZMP                      |                           |
| 4LM            | Fineline Black Wood Trim<br><i>Included in package</i><br><i>4LM cannot be ordered with 2XL</i>  | NC<br>ZMP<br>x                            | NC<br>ZMP<br>x                            | NC<br>ZMP<br>x                            | NC<br>ZMP<br>x                            | NC<br>ZMP<br>x                            | STD                       |
| 4NM            | Ambient Air Package  | \$350                                     | \$350                                     | \$350                                     | \$350                                     | \$350                                     | \$350                     |
| 4T7            | Front massaging seats<br><i>Included in package</i><br><i>4T7 requires ordering ZEC</i>  | \$1,000<br>x                              | \$1,000<br>x                              | \$1,000<br>x                              | ZEC                                       | ZEC                                       | 100%                      |
| 5AS            | Active Driving Assistant<br><i>In combination with ZDA</i><br><i>Included in package</i>   | \$900<br>NC<br>ZDA                        | \$900<br>NC<br>ZDA                        | \$900<br>NC<br>ZDA                        | ZDA                                       | ZDA                                       | 100%                      |
| 5DV            | Remote Control Parking<br><i>5DV requires ordering ZPK</i>   | \$550<br>x                                | \$550<br>x                                |   | \$550<br>x                                | \$550<br>x                                | \$550                     |
| 6CP            | Apple CarPlay Compatibility  | \$300                                     | \$300                                     | \$300                                     | \$300                                     | \$300                                     | 100%                      |
| 6F1            | Bowers & Wilkins Diamond Surround Sound System   | \$3,400                                   | \$3,400                                   | \$3,400                                   | \$3,400                                   | \$3,400                                   | \$3,400                   |
| 6FR            | Rear-seat entertainment Professional<br><i>In combination with ZRE</i><br><i>Included in package</i><br><i>6FR will delete 6U9 from the order</i>  | \$2,700<br>x                              | \$2,700<br>x                              | \$2,700<br>x                              | \$2,700<br>NC<br>ZRE<br>x                 | \$2,700<br>NC<br>ZRE<br>x                 | \$2,700<br>NC<br>ZRE<br>x |
| 6UK            | Night Vision with Pedestrian Detection<br><i>6UK will add 502 to the order</i><br><i>Note: 502 - Retractable headlight washers</i>   | \$2,300<br>x                              | \$2,300<br>x                              | \$2,300<br>x                              | \$2,300<br>x                              | \$2,300<br>x                              | \$2,300<br>x              |
| 776            | Anthracite Alcantara Headliner<br><i>Included in package</i><br><i>In combination with ZID</i><br><i>In combination with ZMP</i><br><i>776 will delete STD or 100% equipment ZS5</i><br><i>Alternate in package</i>  | Z11<br>NC<br>1050<br>ZID, ZMP             | NC<br>Z11<br>x            |
| XD5            | Alcantara headliner in upholstery color<br><i>In combination with Z11</i><br><i>In combination with ZID</i><br><i>In combination with ZMP</i><br><i>XD5 requires ordering (Ind) Full Merino Leather</i><br><i>XD5 will delete STD or 100% equipment ZS5</i><br><i>Alternate in package</i> | NC<br>NC<br>1050<br>x<br>Z11, ZID,<br>ZMP | NC<br>NC<br>x<br>x<br>Z11 |

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|-----------------------------|--|-----------------------------|-----------------------|--------------------------|-----------------------------|-----------------------------|----------------------|
| <b>Options</b>              |  |                             |                       |                          |                             |                             |                      |
| ZFD                         | Fog Light Removal<br><i>ZFD will delete STD or 100% equipment 5A1</i><br><i>ZFD cannot be ordered with ZMP</i>   | NC<br>x<br>x                | NC<br>x<br>x          | NC<br>x<br>x             | NC<br>x<br>x                | NC<br>x<br>x                |                      |
| ZWN                         | 20" M Light alloy Double-Spoke wheels with performance non run-flat tires<br><i>(20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear)</i><br><i>ZWN will add 2VC and 840 to the order</i><br><i>Note: 2VC - Mobility Kit</i><br><i>Note: 840 - Increased top speed limiter</i>                                     |                             |                       |                          |                             |                             | NC<br><br>x          |
| <b>Priority 1 Options</b>   |  |                             |                       |                          |                             |                             |                      |
| 21H                         | 20" M Light alloy Double-Spoke Bi-Color wheels with performance run-flat tires<br><i>(20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear)</i><br><i>21H requires ordering ZMP</i><br><i>21H will add 840 to the order</i><br><i>Note: 840 - Increased top speed limiter</i>                                       | \$1,300<br><br>x<br>x       | \$1,300<br><br>x<br>x |                          | \$1,300<br><br>x<br>x       | \$1,300<br><br>x<br>x       | NC                   |
| 24N                         | 20" Light alloy Bi-Color V-Spoke wheels with performance run-flat tires<br><i>(20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear)</i><br><i>24N will add 840 to the order</i><br><i>24N cannot be ordered with ZMP</i><br><i>Note: 840 - Increased top speed limiter</i>   |                             |                       |                          | \$1,300<br><br>x<br>x       | \$1,300<br><br>x<br>x       |                      |
| 27Z                         | 20" Light alloy Star Spoke wheels, forged and polished with performance RFT<br><i>(20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear)</i><br><i>27Z cannot be ordered with ZMP</i><br><i>27Z will add 840 to the order</i><br><i>Note: 840 - Increased top speed limiter</i>                                     |                             |                       |                          | \$1,300<br><br>x<br>x       | \$1,300<br><br>x<br>x       |                      |
| 2T3                         | 20" BMW Individual Light alloy V-Spoke wheels with performance run-flat tires<br><i>(20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear)</i><br><i>In combination with Z11</i><br><i>2T3 cannot be ordered with ZMP</i><br><i>2T3 will add 840 to the order</i><br><i>Note: 840 - Increased top speed limiter</i> | \$2,600<br><br>NC<br>x<br>x | \$2,600<br><br>x<br>x |                          | \$1,300<br><br>NC<br>x<br>x | \$1,300<br><br>NC<br>x<br>x |                      |
| 320                         | Badge Deletion   | NC                          | NC                    | NC                       | NC                          | NC                          | NC                   |
| XE7                         | Piano Finish Black Trim<br><i>Included in package</i>  | \$1,080<br>Z11              | \$1,080<br>Z11        | \$1,080<br>Z11           | \$1,080<br>Z11              | \$1,080<br>Z11              | \$1,080<br>Z11       |
| XEA                         | Eucalyptus Smoke Brown Wood Trim<br><i>In combination with Z11</i><br><i>Alternate in package</i>  | \$1,080<br>NC<br>Z11        | \$1,080<br>NC<br>Z11  | \$1,080<br>NC<br>Z11     | \$1,080<br>NC<br>Z11        | \$1,080<br>NC<br>Z11        | \$1,080<br>NC<br>Z11 |
| XEB                         | Ash Grain Black And Red Wood Trim<br><i>In combination with Z11</i><br><i>Alternate in package</i>   | \$1,080<br>NC<br>Z11        | \$1,080<br>NC<br>Z11  | \$1,080<br>NC<br>Z11     | \$1,080<br>NC<br>Z11        | \$1,080<br>NC<br>Z11        | \$1,080<br>NC<br>Z11 |
| <b>Other Charges</b>        |  |                             |                       |                          |                             |                             |                      |
| Destination & Handling      |  | \$995                       | \$995                 | \$995                    | \$995                       | \$995                       | \$995                |
| Gas Guzzler Tax (Estimated) |  |                             |                       |                          |                             |                             | \$1,700              |
| <b>Standard</b>             |  |                             |                       |                          |                             |                             |                      |
| 1CA                         | CO2 relevant vehicles  |                             |                       |                          |                             |                             | STD                  |
| 1CB                         | CO2 content  | STD                         | STD                   | STD                      | STD                         | STD                         | STD                  |
| 212                         | Brake System Equipment   | STD                         | STD                   | STD                      | STD                         | STD                         |                      |
| 223                         | Dynamic Damper Control   | STD                         | STD                   | STD                      | STD                         | STD                         | STD                  |
| 22M                         | 20" M Light alloy Double-Spoke wheels with performance run-flat tires<br><i>(20x8.5, 245/40 R20 front and 20x10.0, 275/35 R20 rear)</i>  |                             |                       |                          |                             |                             | STD                  |
| 23G                         | 18" Light alloy V-Spoke wheels with all-season run-flat tires<br><i>(18x8.0, 245/50 R18)</i>   | STD                         | STD                   | STD                      |                             |                             |                      |

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|---|------------|-------------------|--------------------------|------------|-------------------|--------------------|
| <b>Standard</b>   |            |                   |                          |            |                   |                    |
| 248 Heated Steering Wheel   |            |                   |                          |            |                   | STD                |
| 24M 19" Light alloy Double Spoke wheels with all-season run-flat tires (19x8.5, 245/45 R19) |            |                   |                          | STD        | STD               |                    |
| 255 Sport leather steering wheel  | STD        | STD               | STD                      | STD        | STD               |                    |
| 258 Runflat tires   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 2TB Sport Automatic Transmission  | STD        | STD               |                          | STD        | STD               | STD                |
| 2TE STEPTRONIC automatic transmission with shift Paddles                                    |            |                   | STD                      |            |                   |                    |
| 2VB Tire pressure monitor   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 2VH Integral Active Steering  |            |                   |                          |            |                   | STD                |
| 2VR 2-axle air suspension   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 2VS Active Comfort Drive with Road Preview  |            |                   |                          |            |                   | STD                |
| 302 Alarm System  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 316 Power tailgate  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 319 Universal garage-door opener  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 322 Comfort Access keyless entry  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 323 Soft-close automatic doors  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 356 Climate Comfort Laminated Glass   |            |                   |                          |            |                   | STD                |
| 358 Infrared windshield   |            |                   |                          |            |                   | STD                |
| 3AG Rear view camera  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 3DS Display Key   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 402 Panoramic moonroof  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 415 Power rear sunshade   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 416 Power rear sunshade & rear side window shades   |            |                   |                          |            |                   | STD                |
| 423 Floor mats  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 441 Smoker's package  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 453 Front ventilated seats  |            |                   |                          |            |                   | STD                |
| 454 Rear ventilated seats   |            |                   |                          |            |                   | STD                |
| 456 Multi-contour seats   |            |                   |                          | STD        | STD               | STD                |
| 459 Power Front Seats   | STD        | STD               | STD                      |            |                   |                    |
| 460 Rear comfort seats  |            |                   |                          |            |                   | STD                |
| 465 Through-loading System  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 488 Lumbar support  | STD        | STD               | STD                      |            |                   |                    |
| 494 Heated front seats  | STD        | STD               | STD                      | STD        | STD               |                    |
| 4B7 Fine Line High Gloss Wood trim  | STD        | STD               | STD                      | STD        | STD               |                    |
| 4HA Front and Rear Heated Seats   |            |                   |                          |            |                   | STD                |
| 4LM Finition Black Wood Trim  |            |                   |                          |            |                   | STD                |
| 4NB 4-zone automatic climate control  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 4ND Instrument panel with nappa leather finish  |            |                   |                          |            |                   | STD                |
| 4T7 Front massaging seats   |            |                   |                          |            |                   | STD                |
| 4T8 Auto dimming driver exterior mirror   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 4U1 Ceramic Controls  |            |                   |                          |            |                   | STD                |
| 4UR Ambiance lighting   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 508 Park Distance Control   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 524 Adaptive light control  | STD        | STD               | STD                      |            |                   |                    |
| 552 Adaptive Full LED Lights  |            |                   |                          | STD        | STD               | STD                |
| 5A1 LED Fog Lights  | STD        | STD               | STD                      | STD        | STD               |                    |
| 5AC Automatic high beams  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 5AL Active Protection   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 5AP Decoding for no-dazzle high-beam assistance   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 5AS Active Driving Assistant  |            |                   |                          |            |                   | STD                |
| 5DL Surround View Cameras   |            |                   |                          |            |                   | STD                |
| 5DP Parking Assistant   |            |                   |                          |            |                   | STD                |
| 5DS Emergency trunk release   | STD        | STD               | STD                      | STD        | STD               |                    |
| 609 Navigation system   | STD        | STD               | STD                      | STD        | STD               | STD                |
| 610 Head-up Display   |            |                   |                          | STD        | STD               | STD                |
| 645 Radio control US  | STD        | STD               | STD                      | STD        | STD               | STD                |
| 650 In-dash CD player   | STD        | STD               | STD                      | STD        | STD               | STD                |

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|-----------------|---|-------------------|--------------------------|------------|-------------------|--------------------|
| <b>Standard</b> |   |                   |                          |            |                   |                    |
| 655             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 655             | SiriusXM Satellite Radio with 1year All Access Subscription |                   |                          |            |                   |                    |
| 688             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 688             | Harman Kardon surround sound system                         |                   |                          |            |                   |                    |
| 697             | DVD Area coding (North America)                             |                   |                          |            |                   |                    |
| 6AC             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6AC             | BMW Assist eCall  |                   |                          |            |                   |                    |
| 6AE             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6AE             | BMW TeleServices  |                   |                          |            |                   |                    |
| 6AG             |   |                   | STD                      |            |                   |                    |
| 6AG             | eDrive Services   |                   |                          |            |                   |                    |
| 6AK             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6AK             | ConnectedDrive Services                                     |                   |                          |            |                   |                    |
| 6AM             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6AM             | Advanced Real-Time Traffic Information                      |                   |                          |            |                   |                    |
| 6AN             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6AN             | Concierge Services  |                   |                          |            |                   |                    |
| 6AP             | STD   | STD               |                          | STD        | STD               | STD                |
| 6AP             | Remote Services   |                   |                          |            |                   |                    |
| 6CP             |   |                   |                          |            |                   | STD                |
| 6CP             | Apple CarPlay Compatibility                                 |                   |                          |            |                   |                    |
| 6NW             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6NW             | Wireless Charging   |                   |                          |            |                   |                    |
| 6U8             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6U8             | Gesture Control   |                   |                          |            |                   |                    |
| 6WB             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6WB             | Dynamic Digital Instrument Cluster                          |                   |                          |            |                   |                    |
| 6WD             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 6WD             | WiFi Hotspot  |                   |                          |            |                   |                    |
| 710             |   |                   |                          |            |                   | STD                |
| 710             | M steering wheel  |                   |                          |            |                   |                    |
| 715             |   |                   |                          |            |                   | STD                |
| 715             | Aerodynamic kit   |                   |                          |            |                   |                    |
| 754             |   |                   |                          |            |                   | STD                |
| 754             | Rear spoiler  |                   |                          |            |                   |                    |
| 823             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 823             | Hot climate version   |                   |                          |            |                   |                    |
| 842             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 842             | Cold climate version  |                   |                          |            |                   |                    |
| 845             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 845             | Acoustic belt warning                                       |                   |                          |            |                   |                    |
| 850             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 850             | Supplement tank filling                                     |                   |                          |            |                   |                    |
| 853             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 853             | Language Version English                                    |                   |                          |            |                   |                    |
| 8KL             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 8KL             | Oil Chg 10,000 mls/12 months                                |                   |                          |            |                   |                    |
| 8R9             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 8R9             | Refrigerant   |                   |                          |            |                   |                    |
| 8S4             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 8S4             | Variable Light Decoding                                     |                   |                          |            |                   |                    |
| 8TN             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 8TN             | Daytime driving lights                                      |                   |                          |            |                   |                    |
| 925             | STD   | STD               | STD                      | STD        | STD               | STD                |
| 925             | Shipping package  |                   |                          |            |                   |                    |
| ZAL             | STD   | STD               | STD                      |            |                   |                    |
| ZAL             | Adaptive LED Headlights                                     |                   |                          |            |                   |                    |
| ZCY             |   |                   |                          |            |                   | STD                |
| ZCY             | Cerium Gray exterior trim                                   |                   |                          |            |                   |                    |
| ZEB             | STD   | STD               | STD                      | STD        | STD               | STD                |
| ZEB             | Enhanced USB & Bluetooth                                    |                   |                          |            |                   |                    |
| ZIG             |   |                   | STD                      |            |                   |                    |
| ZIG             | BMW iPerformance Design Elements                            |                   |                          |            |                   |                    |
| ZS5             |   |                   |                          |            |                   | STD                |
| ZS5             | Alcantara Headliner in Coordinated Upholstery Color         |                   |                          |            |                   |                    |
| ZTM             | STD   | STD               | STD                      | STD        | STD               | STD                |
| ZTM             | Tier 2  |                   |                          |            |                   |                    |

## Wheels

|   |  |               |               |               |               |               |
|---|--|---------------|---------------|---------------|---------------|---------------|
|  | <b>19" M Light alloy Double-Spoke Bi-Color wheels with performance run-flat tires</b><br>Front: 19x8.5, 245/45 R19<br>Rear: 19x9.5, 275/40 R19 | ZMP (upgrade) |
| <b>Code: 21F</b><br><b>Style: 647M</b>  |  |               |               |               |               |               |
|  | <b>19" M Light alloy Double-Spoke Bi-Color wheels with all-season run-flat tires</b><br>Front / Rear: 19x8.5, 245/45 R19                       | ZMP           | ZMP           | ZMP           | ZMP           | NC            |
| <b>Code: 21G</b><br><b>Style: 647M</b>  |  |               |               |               |               |               |

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Suggested Retail Price

7 Series Sedan (G12)  
Effective May 24, 2017



|  | 740i Sedan | 740i xDrive Sedan | 740e xDrive iPerformance | 750i Sedan | 750i xDrive Sedan | M760i xDrive Sedan |
|--|------------|-------------------|--------------------------|------------|-------------------|--------------------|
| <b>Wheels</b>  |            |                   |                          |            |                   |                    |
|  <p><b>20" M Light alloy Double-Spoke wheels with performance run-flat tires</b><br/>Front: 20x8.5, 245/40 R20<br/>Rear: 20x10.0, 275/35 R20<br/>Code: 22M<br/>Style: 760M</p>  |            |                   |                          |            |                   | Standard           |
|  <p><b>18" Light alloy V-Spoke wheels with all-season run-flat tires</b><br/>Front / Rear: 18x8.0, 245/50 R18<br/>Code: 23G<br/>Style: 642</p>  | Standard   | Standard          | Standard                 | NC         | NC                |                    |
|  <p><b>19" Light alloy V-Spoke wheels with all-season run-flat tires</b><br/>Front / Rear: 19x8.5, 245/45 R19<br/>Code: 23L<br/>Style: 620</p>  | \$1,300    | \$1,300           | \$1,300                  |            |                   |                    |
|  <p><b>19" Light alloy Double Spoke wheels with all-season run-flat tires</b><br/>Front / Rear: 19x8.5, 245/45 R19<br/>Code: 24M<br/>Style: 630</p>  |            |                   |                          | Standard   | Standard          |                    |
|  <p><b>20" M Light alloy Double-Spoke wheels with performance non run-flat tires</b><br/>Front: 20x8.5, 245/40 R20<br/>Rear: 20x10.0, 275/35 R20<br/>Code: ZWN<br/>Style: 760M<br/>ZWN will add 2VC and 840 to the order</p>                            |            |                   |                          |            |                   | NC<br><br>x        |
| <b>Priority 1 Wheels</b>   |            |                   |                          |            |                   |                    |
|  <p><b>20" M Light alloy Double-Spoke Bi-Color wheels with performance run-flat tires</b><br/>Front: 20x8.5, 245/40 R20<br/>Rear: 20x10.0, 275/35 R20<br/>Code: 21H<br/>Style: 648M<br/>21H requires ordering ZMP<br/>21H will add 840 to the order</p> | \$1,300    | \$1,300           |                          | \$1,300    | \$1,300           | NC<br><br>x<br>x   |
|  <p><b>20" Light alloy Bi-Color V-Spoke wheels with performance run-flat tires</b><br/>Front: 20x8.5, 245/40 R20<br/>Rear: 20x10.0, 275/35 R20<br/>Code: 24N<br/>Style: 628<br/>24N will add 840 to the order<br/>24N cannot be ordered with ZMP</p>    |            |                   |                          | \$1,300    | \$1,300           | <br><br>x<br>x     |

# BMW of North America, LLC

Pricing Guide  
 Model Year 2018  
 Suggested Retail Price

7 Series Sedan (G12)  
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|   | 740i Sedan | 740i xDrive Sedan | 740e xDrive iPerformance | 750i Sedan | 750i xDrive Sedan | M760i xDrive Sedan |
|---|------------|-------------------|--------------------------|------------|-------------------|--------------------|
| <b>Priority 1 Wheels</b>  |            |                   |                          |            |                   |                    |
|  <p><b>20" Light alloy Star Spoke wheels, forged and polished with performance RFT</b><br/>                     Front: 20x8.5, 245/40 R20<br/>                     Rear: 20x10.0, 275/35 R20</p> <p><b>Code: 27Z</b><br/> <b>Style: 646</b></p> <p>27Z cannot be ordered with ZMP<br/>                     27Z will add 840 to the order</p>   |            |                   |                          | \$1,300    | \$1,300           |                    |
|   |            |                   |                          | x          | x                 |                    |
|   |            |                   |                          | x          | x                 |                    |
|  <p><b>20" BMW Individual Light alloy V-Spoke wheels with performance run-flat tires</b><br/>                     Front: 20x8.5, 245/40 R20<br/>                     Rear: 20x10.0, 275/35 R20</p> <p><b>Code: 2T3</b><br/> <b>Style: 649i</b></p> <p>In combination with ZI1<br/>                     2T3 cannot be ordered with ZMP<br/>                     2T3 will add 840 to the order</p> | \$2,600    | \$2,600           |                          | \$1,300    | \$1,300           |                    |
|   | NC         |                   |                          | NC         | NC                |                    |
|   | x          | x                 |                          | x          | x                 |                    |
|   | x          | x                 |                          | x          | x                 |                    |