

# BMW Group



## Vehicle Sales BMW of North America, LLC, April 2016

	Apr.2016	Apr.2015	%	YTD Apr.2016	YTD Apr.2015	%
i3	814	406	100.0%	1,576	3,087	-48.9%
i8	130	138	-5.8%	305	479	-36.3%
2 Series	1,780	1,009	76.4%	5,181	3,156	64.2%
3 Series	4,681	6,866	-31.8%	18,781	27,086	-30.7%
4 Series	3,226	3,508	-8.0%	12,451	14,219	-12.4%
5 Series	4,454	4,294	3.7%	14,164	16,359	-13.4%
6 Series	278	313	-11.2%	1,117	4,495	-75.2%
7 Series	872	1,507	-42.1%	3,185	3,448	-7.6%
Z4	104	87	19.5%	321	889	-63.9%
X1	1,447	886	63.3%	7,947	3,647	117.9%
<b>BMW passenger cars</b>	<b>17,786</b>	<b>19,014</b>	<b>-6.5%</b>	<b>65,028</b>	<b>76,865</b>	<b>-15.4%</b>
X3	2,422	2,401	0.9%	12,633	8,407	50.3%
X4	364	920	-60.4%	1,837	2,381	-22.8%
X5	3,771	4,095	-7.9%	13,814	15,846	-12.8%
X6	608	522	16.5%	2,252	1,945	15.8%
<b>BMW light trucks</b>	<b>7,165</b>	<b>7,938</b>	<b>-9.7%</b>	<b>30,536</b>	<b>28,579</b>	<b>6.8%</b>
<b>BMW brand</b>	<b>24,951</b>	<b>26,952</b>	<b>-7.4%</b>	<b>95,564</b>	<b>105,444</b>	<b>-9.4%</b>
Cooper /S Hardtop 2 Door	1,136	2,141	-46.9%	4,422	7,071	-37.5%
Cooper /S Hardtop 4 Door	976	1,503	-35.1%	4,428	4,797	-7.7%
Cooper /S Convertible	541	301	79.7%	549	996	-44.9%
Cooper /S Clubman	884	3	29366.7%	2,579	8	32137.5%
Coupe	0	58	-100.0%	0	159	-100.0%
Roadster	1	144	-99.3%	3	414	-99.3%
Countryman	1,249	1,244	0.4%	3,615	4,469	-19.1%
Paceman	9	82	-89.0%	39	339	-88.5%
<b>MINI brand</b>	<b>4,796</b>	<b>5,476</b>	<b>-12.4%</b>	<b>15,635</b>	<b>18,253</b>	<b>-14.3%</b>
<b>TOTAL BMW of North America, LLC</b>	<b>29,747</b>	<b>32,428</b>	<b>-8.3%</b>	<b>111,199</b>	<b>123,697</b>	<b>-10.1%</b>