

# BMW Group



## Vehicle Sales BMW of North America, LLC, July 2016

	July 2016	July 2015	%	YTD July 2016	YTD July 2015	%
i3	1,479	935	58.1%	4,359	5,391	-19.1%
i8	166	217	-23.5%	786	950	-17.3%
2 Series	1,708	1,028	66.1%	10,765	6,370	68.9%
3 Series	6,799	7,729	-12.0%	39,775	50,525	-21.3%
4 Series	2,186	3,190	-31.5%	21,462	28,083	-23.6%
5 Series	3,303	2,186	51.1%	23,578	25,767	-8.5%
6 Series	523	311	68.2%	2,398	5,395	-55.6%
7 Series	1,203	916	31.3%	6,808	6,139	10.9%
Z4	124	118	5.1%	675	1,190	-43.3%
X1	2,130	1,189	79.1%	14,269	7,094	101.1%
<b>BMW passenger cars</b>	<b>19,621</b>	<b>17,819</b>	<b>10.1%</b>	<b>124,875</b>	<b>136,904</b>	<b>-8.8%</b>
X3	2,678	2,340	14.4%	22,506	15,623	44.1%
X4	329	407	-19.2%	2,944	3,553	-17.1%
X5	2,744	6,011	-54.4%	24,948	35,162	-29.0%
X6	405	393	3.1%	3,940	4,351	-9.4%
<b>BMW light trucks</b>	<b>6,156</b>	<b>9,151</b>	<b>-32.7%</b>	<b>54,338</b>	<b>58,689</b>	<b>-7.4%</b>
<b>BMW brand</b>	<b>25,777</b>	<b>26,970</b>	<b>-4.4%</b>	<b>179,213</b>	<b>195,593</b>	<b>-8.4%</b>
Cooper /S Hardtop 2 Door	813	2,482	-67.2%	7,053	12,727	-44.6%
Cooper /S Hardtop 4 Door	924	1,036	-10.8%	7,243	9,297	-22.1%
Cooper /S Convertible	536	272	97.1%	2,366	1,979	19.6%
Cooper /S Clubman	1,076	0	0.0%	5,487	0	0.0%
Coupe	0	25	-100.0%	6	283	-97.9%
Roadster	1	78	-98.7%	4	751	-99.5%
Countryman	1,422	1,203	18.2%	7,702	9,481	-18.8%
Paceman	2	95	-97.9%	57	933	-93.9%
<b>MINI brand</b>	<b>4,774</b>	<b>5,191</b>	<b>-8.0%</b>	<b>29,918</b>	<b>35,451</b>	<b>-15.6%</b>
<b>TOTAL BMW of North America, LLC</b>	<b>30,551</b>	<b>32,161</b>	<b>-5.0%</b>	<b>209,131</b>	<b>231,044</b>	<b>-9.5%</b>