

# BMW Group



## Vehicle Sales BMW of North America, LLC, Sept. 2016

	Sept. 2016	Sept. 2015	%	YTD Sept. 2016	YTD Sept. 2015	%
i3	391	1,710	-77.1%	5,763	7,893	-26.9%
i8	158	182	-13.2%	1,089	1,342	-18.9%
2 Series	977	1,078	-9.4%	12,470	8,472	47.2%
3 Series	7,432	9,145	-18.7%	53,092	69,833	-24.0%
4 Series	2,289	2,726	-16.0%	26,036	33,749	-22.9%
5 Series	1,521	4,059	-62.5%	27,705	33,838	-18.1%
6 Series	276	265	4.2%	2,971	5,918	-49.8%
7 Series	1,201	134	796.3%	9,239	6,363	45.2%
Z4	99	96	3.1%	875	1,409	-37.9%
X1	2,463	847	190.8%	18,172	10,258	77.1%
<b>BMW passenger cars</b>	<b>16,807</b>	<b>20,242</b>	<b>-17.0%</b>	<b>157,412</b>	<b>179,075</b>	<b>-12.1%</b>
X3	3,829	3,033	26.2%	31,003	20,783	49.2%
X4	400	475	-15.8%	3,776	4,481	-15.7%
X5	3,749	2,525	48.5%	32,818	40,490	-18.9%
X6	604	333	81.4%	5,124	5,127	-0.1%
<b>BMW light trucks</b>	<b>8,582</b>	<b>6,366</b>	<b>34.8%</b>	<b>72,721</b>	<b>70,881</b>	<b>2.6%</b>
<b>BMW brand</b>	<b>25,389</b>	<b>26,608</b>	<b>-4.6%</b>	<b>230,133</b>	<b>249,956</b>	<b>-7.9%</b>
Cooper /S Hardtop 2 Door	694	1,686	-58.8%	8,516	16,007	-46.8%
Cooper /S Hardtop 4 Door	842	1,174	-28.3%	8,925	11,599	-23.0%
Cooper /S Convertible	446	238	87.4%	3,321	2,446	35.8%
Cooper /S Clubman	1,004	0	0.0%	8,024	0	0.0%
Coupe	1	14	-92.9%	7	452	-98.5%
Roadster	1	20	-95.0%	5	1,094	-99.5%
Countryman	1,031	1,180	-12.6%	10,045	12,059	-16.7%
Paceman	5	102	-95.1%	68	1,317	-94.8%
<b>MINI brand</b>	<b>4,024</b>	<b>4,414</b>	<b>-8.8%</b>	<b>38,911</b>	<b>44,974</b>	<b>-13.5%</b>
<b>TOTAL BMW of North America, LLC</b>	<b>29,413</b>	<b>31,022</b>	<b>-5.2%</b>	<b>269,044</b>	<b>294,930</b>	<b>-8.8%</b>