

# BMW Group



## Vehicle Sales BMW of North America, LLC, November 2016

	Nov. 2016	Nov. 2015	%	YTD Nov. 2016	YTD Nov. 2015	%
i3	629	723	-13.0%	6,834	9,602	-28.8%
i8	173	118	46.6%	1,461	1,609	-9.2%
2 Series	955	1,147	-16.7%	14,434	10,877	32.7%
3 Series	5,411	8,433	-35.8%	63,718	89,278	-28.6%
4 Series	3,240	3,424	-5.4%	32,129	40,468	-20.6%
5 Series	1,126	4,646	-75.8%	30,293	41,177	-26.4%
6 Series	276	398	-30.7%	3,599	6,685	-46.2%
7 Series	1,233	1,045	18.0%	11,605	8,026	44.6%
Z4	159	81	96.3%	1,112	1,576	-29.4%
X1	2,745	1,792	53.2%	23,627	12,651	86.8%
<b>BMW passenger cars</b>	<b>15,947</b>	<b>21,807</b>	<b>-26.9%</b>	<b>188,812</b>	<b>221,949</b>	<b>-14.9%</b>
X3	4,535	4,987	-9.1%	39,218	28,798	36.2%
X4	405	572	-29.2%	4,590	5,545	-17.2%
X5	4,693	3,965	18.4%	41,396	48,747	-15.1%
X6	609	672	-9.4%	6,323	6,359	-0.6%
<b>BMW light trucks</b>	<b>10,242</b>	<b>10,196</b>	<b>0.5%</b>	<b>91,527</b>	<b>89,449</b>	<b>2.3%</b>
<b>BMW brand</b>	<b>26,189</b>	<b>32,003</b>	<b>-18.2%</b>	<b>280,339</b>	<b>311,398</b>	<b>-10.0%</b>
Cooper /S Hardtop 2 Door	948	1,460	-35.1%	10,235	18,822	-45.6%
Cooper /S Hardtop 4 Door	760	1,325	-42.6%	10,361	13,942	-25.7%
Cooper /S Convertible	392	62	532.3%	4,143	2,951	40.4%
Cooper /S Clubman	1,535	3	51066.7%	10,684	28	38057.1%
Coupe	0	1	-100.0%	7	455	-98.5%
Roadster	0	3	-100.0%	5	1,099	-99.5%
Countryman	867	1,260	-31.2%	11,853	14,538	-18.5%
Paceman	5	330	-98.5%	84	1,670	-95.0%
<b>MINI brand</b>	<b>4,507</b>	<b>4,444</b>	<b>1.4%</b>	<b>47,372</b>	<b>53,505</b>	<b>-11.5%</b>
<b>TOTAL BMW of North America, LLC</b>	<b>30,696</b>	<b>36,447</b>	<b>-15.8%</b>	<b>327,711</b>	<b>364,903</b>	<b>-10.2%</b>