



Press Information 23 January 2017

BMW and MINI Driving Experience relaunches in the USA.

BMW Performance Centers in the USA receive international BMW M GmbH certification enhancing driver safety offerings of both BMW and MINI Driving Experiences.

Woodcliff Lake, NJ. BMW of North America is proud to offer customers and enthusiasts the opportunity to experience newly enhanced driver training courses for both the BMW and MINI Driving Experiences. The BMW Performance Center West in southern California and the BMW Performance Center East in Spartanburg, South Carolina now bear the seal of quality "BMW Driving Experience, Official Partner of BMW M." The basis for this is the successful certification by a team of inspectors from the BMW and MINI Driving Experiences in Cermany. The first international location to be awarded this status was the BMW and MINI Driving Experience in the Netherlands in 2015.

"We are pleased to present the second partner in the internationalisation of our successful driver safety program at the BMW and MINI Driving Experience," said Frank van Meel, President of BMW M GmbH. "As with the pilot project in the Netherlands, the BMW Performance Centers in the USA fully comply with all the prerequisites for the certification. Because of this, our customers in North America can now look forward to training courses that meet the high standards of the BMW and MINI Driving Experience in Cermany."

"The BMW Performance Center in Spartanburg has been helping drivers improve their skills, become safer drivers and experience the Ultimate Driving Machine in a very dynamic way since 1999. Now with the completion of our new BMW Performance Center West, we are better able to serve our many west coast customers." stated Ludwig Willisch President and CEO of BMW of North America, LLC. "With this certification by BMW M, we can ensure consistency of our BMW and MINI Driving Experiences at both US locations and worldwide." continued Willisch.

The BMW Performance Center West is the latest location for the BMW and MINI Driving Experience in North America. It is located a few miles outside La Quinta, about two hours' drive southeast of Los Angeles and was the second of its type





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in the USA when it was opened in 2014. It covers an area of 32 acres and features a 1.4 mile circuit with a 6 acre paddock, a skid pad, and an 8,500 square foot performance facility. The BMW Performance Center West is located on the site of partner and premium automobile club "The Thermal Club". 5.5 miles of racetrack and areas for maintenance and repairs are available here. The main building has a 70 foot control tower, while an outbuilding houses the fleet of track cars and safety cars.

The range of courses on offer at the BMW Performance Center West is extensive. Car Control Clinics and Teen Driving Schools are aimed at young drivers and beginners. Offerings such as the M School and Advanced M School cater for more advanced drivers and the field of racing. Tailored programs, such as those for business customers, are also available.

In 1999, BMW opened the BMW Performance Center East not far from the BMW plant in Spartanburg, South Carolina. This was the company's first permanent performance driving center in the USA. Since its opening, more than 161,000 BMW customers have taken part in courses. More than 9,700 customers have attended courses at the BMW Performance Center West in the first two years since it was opened.

The international certification concept developed by the BMW and MINI Driving Experience in Germany is aimed at ensuring all locations meet or exceed uniform, premium global standards regarding the customer experience. Customers benefit from the specific know-how and experience of the BMW instructors in regions all over the world. After the Netherlands and the USA, further certifications are being prepared in South Korea, South Africa and Scandinavia.

About the BMW and MINI Driving Experience

The BMW and MINI Driving Experience is part of BMW M GmbH. As one of the first providers of driver training courses, it has been thrilling its customers with driving experiences in BMW Group vehicles since 1977. The BMW and MINI Driving Experience currently offers about 50 different training courses for BMW and MINI models, as well as BMW motorcycles, in over 30 countries around the world – all under the watchful eye of professional instructors. In Germany alone,





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over 25,000 people took part in training courses in 2016. The global figure for the same year was over 100,000.

Under the slogan "Pure Passion Pure Adrenaline Pure Performance Pure Joy", the BMW and MINI Driving Experience plays an important role in improving driving safety on public roads, while at the same time conveying the joy of driving for which BMW is renowned. The BMW and MINI Driving Experience fulfils its social responsibility with its driver safety courses on asphalt and snow, which give the customers all the basics they need to drive safely and competently. The same can be said of the internal BMW driver training for approximately 20 different internal driving licences. On the other side of the coin are spectacular racetrack and drifting courses, which allow customers to enjoy emotional and action-packed experiences in powerful BMW M vehicles.

As well as the regular range of training courses, the BMW and MINI Driving Experience also places great importance on meeting the customer's specific desires. A team specialising in corporate events and incentives works closely with the customer to put together packages tailored to the customer's requirements.

Information on the BMW and MINI Driving Experience can be found at: https://bmwperformancecenter.com

If you have any questions, please contact:

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The BMW Group

With its three brands BMW, MINI and Rolls-Royce, the BMW Group is the world's leading premium manufacturer of automobiles and motorcycles and also provides premium financial and mobility services. As a global company, the







Rolls-Royce Motor Cars Limited

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BMW Group operates 31 production and assembly facilities in 14 countries and has a global sales network in more than 140 countries.

In 2016, the BMW Group sold approximately 2.367 million cars and 145,000 motorcycles worldwide. The profit before tax for the financial year 2015 was approximately € 9.22 billion on revenues amounting to € 92.18 billion. As of 31 December 2015, the BMW Group had a workforce of 122,244 employees.

The success of the BMW Group has always been based on long-term thinking and responsible action. The company has therefore established ecological and social sustainability throughout the value chain, comprehensive product responsibility and a clear commitment to conserving resources as an integral part of its strategy.

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