

# BMW Group



## Vehicle Sales BMW of North America, LLC, November 2017

	Nov. 2017	Nov. 2016	%	YTD Nov. 2017	YTD Nov. 2016	%
i3	283	629	-55.0%	5,604	6,834	-18.0%
i8	44	173	-75.0%	408	1,461	-72.1%
2 Series	884	955	-7.4%	10,549	14,434	-26.9%
3 Series	6,181	5,411	14.2%	53,893	63,718	-15.4%
4 Series	2,776	3,240	-14.3%	36,223	32,129	12.7%
5 Series	4,002	1,126	255.4%	35,915	30,293	18.6%
6 Series	351	276	27.2%	2,986	3,599	-17.0%
7 Series	788	1,233	-36.1%	8,169	11,605	-29.6%
Z4	0	159	-100.0%	502	1,112	-54.9%
X1	2,798	2,745	1.9%	26,372	23,627	11.6%
<b>BMW passenger cars</b>	<b>18,107</b>	<b>15,947</b>	<b>13.5%</b>	<b>180,621</b>	<b>188,812</b>	<b>-4.3%</b>
X3	3,087	4,535	-31.9%	36,408	39,218	-7.2%
X4	541	405	33.6%	4,660	4,590	1.5%
X5	5,515	4,693	17.5%	43,968	41,396	6.2%
X6	799	609	31.2%	5,775	6,323	-8.7%
<b>BMW light trucks</b>	<b>9,942</b>	<b>10,242</b>	<b>-2.9%</b>	<b>90,811</b>	<b>91,527</b>	<b>-0.8%</b>
<b>BMW brand</b>	<b>28,049</b>	<b>26,189</b>	<b>7.1%</b>	<b>271,432</b>	<b>280,339</b>	<b>-3.2%</b>
Cooper /S Hardtop 2 Door	1,125	948	18.7%	9,855	10,267	-4.0%
Cooper /S Hardtop 4 Door	718	760	-5.5%	6,896	10,362	-33.5%
Cooper /S Convertible	257	392	-34.4%	5,178	4,124	25.6%
Cooper /S Clubman	399	1,535	-74.0%	7,233	10,683	-32.3%
Coupe	0	0	0.0%	0	0	0.0%
Roadster	0	0	0.0%	0	0	0.0%
Countryman	1,539	867	77.5%	13,323	11,853	12.4%
Paceman	0	5	-100.0%	9	83	-89.2%
<b>MINI brand</b>	<b>4,038</b>	<b>4,507</b>	<b>-10.4%</b>	<b>42,494</b>	<b>47,372</b>	<b>-10.3%</b>
<b>TOTAL BMW of North America, LLC</b>	<b>32,087</b>	<b>30,696</b>	<b>4.5%</b>	<b>313,926</b>	<b>327,711</b>	<b>-4.2%</b>