

BMW Group



Vehicle Sales BMW of North America, LLC, December 2017

	Dec. 2017	Dec. 2016	%	YTD Dec. 2017	YTD Dec. 2016	%
i3	672	791	-15.0%	6,276	7,625	-17.7%
i8	80	133	-40.0%	488	1,594	-69.4%
2 Series	1,188	1,085	9.5%	11,737	15,519	-24.4%
3 Series	5,556	6,740	-17.6%	59,449	70,458	-15.6%
4 Series	3,411	3,634	-6.1%	39,634	35,763	10.8%
5 Series	4,743	2,115	124.3%	40,658	32,408	25.5%
6 Series	369	348	6.0%	3,355	3,947	-15.0%
7 Series	1,107	1,313	-15.7%	9,276	12,918	-28.2%
Z4	0	75	-100.0%	502	1,187	-57.7%
X1	4,454	4,185	6.4%	30,826	27,812	10.8%
BMW passenger cars	21,580	20,419	5.7%	202,201	209,231	-3.4%
X3	4,283	4,978	-14.0%	40,691	44,196	-7.9%
X4	538	399	34.8%	5,198	4,989	4.2%
X5	6,847	6,245	9.6%	50,815	47,641	6.7%
X6	1,005	794	26.6%	6,780	7,117	-4.7%
BMW light trucks	12,673	12,416	2.1%	103,484	103,943	-0.4%
BMW brand	34,253	32,835	4.3%	305,685	313,174	-2.4%
Cooper /S Hardtop 2 Door	1,402	1,029	36.2%	11,257	11,296	-0.3%
Cooper /S Hardtop 4 Door	828	813	1.8%	7,724	11,175	-30.9%
Cooper /S Convertible	334	441	-24.3%	5,512	4,565	20.7%
Cooper /S Clubman	506	1,520	-66.7%	7,739	12,203	-36.6%
Coupe	0	1	0.0%	0	1	0.0%
Roadster	0	0	0.0%	0	0	0.0%
Countryman	1,541	853	80.7%	14,864	12,706	17.0%
Paceman	0	1	0.0%	9	84	-89.3%
MINI brand	4,611	4,658	-1.0%	47,105	52,030	-9.5%
TOTAL BMW of North America, LLC	38,864	37,493	3.7%	352,790	365,204	-3.4%