

# BMW Group



## Vehicle Sales BMW of North America, LLC, February 2018

	Feb. 2018	Feb.2017	%	YTD Feb. 2018	YTD Feb. 2017	%
i3	623	318	96.0%	1,005	700	43.6%
i8	39	58	-33.0%	71	108	-34.3%
2 Series	949	598	58.7%	1,589	1,256	26.5%
3 Series	4,255	4,408	-3.5%	8,806	8,440	4.3%
4 Series	2,124	2,812	-24.5%	3,709	4,756	-22.0%
5 Series	3,185	2,731	16.6%	5,641	3,480	62.1%
6 Series	336	201	67.2%	559	459	21.8%
7 Series	615	623	-1.3%	977	1,168	-16.4%
Z4	0	88	-100.0%	2	158	-98.7%
X1	2,857	2,050	39.4%	4,534	4,401	3.0%
<b>BMW passenger cars</b>	<b>14,983</b>	<b>13,887</b>	<b>7.9%</b>	<b>26,893</b>	<b>24,926</b>	<b>7.9%</b>
X3	3,281	4,020	-18.4%	6,235	7,174	-13.1%
X4	517	282	83.3%	904	493	83.4%
X5	4,006	3,900	2.7%	7,236	7,176	0.8%
X6	721	469	53.7%	1,256	898	39.9%
<b>BMW light trucks</b>	<b>8,525</b>	<b>8,671</b>	<b>-1.7%</b>	<b>15,631</b>	<b>15,741</b>	<b>-0.7%</b>
<b>BMW brand</b>	<b>23,508</b>	<b>22,558</b>	<b>4.2%</b>	<b>42,524</b>	<b>40,667</b>	<b>4.6%</b>
Cooper /S Hardtop 2 Door	715	680	5.1%	1,360	1,336	1.8%
Cooper /S Hardtop 4 Door	434	481	-9.8%	802	954	-15.9%
Cooper /S Convertible	269	304	-11.5%	470	574	-18.1%
Cooper /S Clubman	290	499	-41.9%	528	1,087	-51.4%
Coupe	0	0	0.0%	0	0	0.0%
Roadster	0	0	0.0%	0	0	0.0%
Countryman	1,357	188	621.8%	2,842	1,310	116.9%
Paceman	0	2	-100.0%	0	3	-100.0%
<b>MINI brand</b>	<b>3,065</b>	<b>2,154</b>	<b>42.3%</b>	<b>6,002</b>	<b>5,264</b>	<b>14.0%</b>
<b>TOTAL BMW of North America, LLC</b>	<b>26,573</b>	<b>24,712</b>	<b>7.5%</b>	<b>48,526</b>	<b>45,931</b>	<b>5.6%</b>