

BMW Group



Vehicle Sales BMW of North America, LLC, Nov. 2018

| | Nov-18 | Nov-17 | % | YTD Nov 2018 | YTD Nov 2017 | % |
|---------------------------|---------------|---------------|---------------|----------------|----------------|--------------|
| i3 | 490 | 283 | 73.1% | 5,761 | 5,604 | 2.8% |
| i8 | 133 | 44 | 202.3% | 675 | 408 | 65.4% |
| 2 Series | 574 | 884 | -35.1% | 8,490 | 10,549 | -19.5% |
| 3 Series | 3,218 | 6,181 | -47.9% | 41,394 | 53,893 | -23.2% |
| 4 Series | 2,806 | 2,776 | 1.1% | 29,463 | 36,223 | -18.7% |
| 5 Series | 4,271 | 4,002 | 6.7% | 39,181 | 35,915 | 9.1% |
| 6 Series | 266 | 351 | -24.2% | 3,432 | 2,986 | 14.9% |
| 7 Series | 603 | 788 | -23.5% | 7,288 | 8,169 | -10.8% |
| Z4 | 1 | 0 | 0.0% | 4 | 502 | -99.2% |
| X1 | 1,866 | 2,798 | -33.3% | 25,649 | 26,372 | -2.7% |
| X2 | 2,283 | 0 | 0.0% | 14,700 | 0 | 0.0% |
| BMW passenger cars | 16,511 | 18,107 | -8.8% | 176,037 | 180,621 | -2.5% |
| X3 | 5,451 | 3,087 | 77% | 52,840 | 36,408 | 45.1% |
| X4 | 481 | 541 | -11.1% | 3,711 | 4,660 | -20.4% |
| X5 | 5,191 | 5,515 | -5.9% | 37,690 | 43,968 | -14.3% |
| X6 | 696 | 799 | -12.9% | 6,379 | 5,775 | 10.5% |
| BMW light trucks | 11,819 | 9,942 | 18.9% | 100,620 | 90,811 | 10.8% |
| BMW brand | 28,330 | 28,049 | 1.0% | 276,657 | 271,432 | 1.9% |
| Cooper /S Hardtop 2 Door | 979 | 1,125 | -13.0% | 9,190 | 9,855 | -6.7% |
| Cooper /S Hardtop 4 Door | 673 | 718 | -6.3% | 6,002 | 6,896 | -13.0% |
| Cooper /S Convertible | 329 | 257 | 28.0% | 5,200 | 5,178 | 0.4% |
| Cooper /S Clubman | 372 | 399 | -6.8% | 4,108 | 7,233 | -43.2% |
| Countryman | 1,175 | 1,539 | -23.7% | 16,387 | 13,323 | 23.0% |
| Paceman | 0 | 0 | 0.0% | 0 | 9 | -100.0% |
| MINI brand | 3,528 | 4,038 | -12.6% | 40,887 | 42,494 | -3.8% |