FIRST DELIVERY OF MINI ELECTRIC IN THE US

MINI Media information

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AMAZON SWEEPSTAKES WINNER TAKES FIRST DELIVERY IN THE US OF ALL NEW BATTERY ELECTRIC MINI COOPER SE

The most affordable premium EV in the US is now officially on sale around the world

Woodcliff Lake, N.J., March 9, 2020. <u>MINI USA</u> announced today that the winner of the Amazon 12 Days of Deals holiday sweepstakes took delivery of the first MINI Cooper SE electric vehicle last week at <u>MAG MINI of Dublin</u> just outside of Columbus, Ohio. Through a partnership with Amazon, the MINI Cooper SE was featured in the 12 Days of Deals holiday sweepstakes in December 2019. Columbus-area chiropractor, Adam Solomon, was the lucky winner out of more than 250,000 sweepstakes entries.

After overwhelming interest in the new MINI Electric over the past few months, including down payment reservations on more than half of the units allocated for the U.S. market and more than 18,000 hand raisers, the 2020 MINI Cooper SE arrived at U.S. showrooms over the weekend with a Manufacturer's Suggested **Retail Price** (MSRP) of \$29,900 plus an additional \$850 Destination & Handling fee.

"There is a lot of excitement and buzz around the new MINI Electric from our customers, dealers and our team," said Michael Peyton, Vice President, MINI of the Americas. "We look forward to showing customers around the U.S. how fun it is to drive an affordable, premium EV like the MINI Electric."

The Cooper SE makes electric mobility more "MINI" by maintaining authentic attributes of design, handling, and fun that are found in every MINI model. The MINI Cooper SE harkens back to the mission of the very first Mini developed by Sir Alec Issigonis in 1959 – to develop a creative solution for a highly efficient car with a small footprint that was fun to drive, and accessible to the masses.

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Power and Performance

With a low center of gravity, a powerful electric powertrain, and dynamic handling, the MINI Cooper SE is a true performance car that retains all the fun-to-drive attributes MINI owners have come to know and love. The front wheel drive electric motor generates 181hp and 199 lb.-ft. of torque enabling the new MINI Cooper SE to go from 0 - 60 mph in 6.9 seconds and achieve a top speed of 93 mph.

Attainable Electric Mobility

While the MINI Cooper SE has an MSRP of \$29,900, the federal EV credit of \$7,500 along with available state EV incentives make the MINI Cooper SE even more attractive. In some cases, qualified consumers can get a MINI Cooper SE below \$20,000. Examples of some state EV incentives include;

- CO offers \$4,000 (as of 2020)
- CA offers \$2,000 plus an additional \$2,500 based on income qualifications
- DE offers \$3,500
- MD offers \$3,000
- OR offers \$2,500
- NJ exempt from 6.875% sales tax on new vehicle purchase of base trim equals an estimated \$2,114

<u>NOTE</u>: NJ law recently passed with 6 months given to enact allows for a \$2,750 credit on the MINI Cooper SE plus additional \$500 rebate for the installation of home charging. Total combine state tax incentives savings on the base trim are \$5,634.

There are also a number of states that offer \$1,500 - \$1,700 in credits, along with some states that offer additional benefits such as access to HOV lanes.

The value equation goes up more when one factors in fuel savings on top of federal and state incentives. A MINI Cooper SE battery electric customer may realize an additional saving of up to \$3,700 over a six-year period of driving with the comparison based on the following assumptions:

- MINI Cooper S with 2.0 liter 4-cylinder engine 30 MPG combined
- MINI Cooper SE battery electric miles per kWh at 3.22
- 10,000 average miles driven a year
- Premium fuel at \$3.30 a gallon
- Electricity at \$0.15 a kW

With this estimated fuel cost savings, the MINI Cooper SE becomes even more attainable.

"Premium" Well Defined with High Level of Standard Equipment

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03/2020 page 3 The MINI Cooper SE comes standard with the Signature base trim level that offers a full complement of premium features and equipment. Beyond the standard equipment, two additional trim levels will be offered giving customers the choice to easily add two bundled packages of premium equipment.

Signature Trim Level

100% Standard	Exterior	
Features	- LED Headlights and Fog lights	
	- Choice of solid or metallic exterior paint colors	
MSRP \$29,900	- Choice of 16" wheels	
Plus additional \$850	- Uniquely aerodynamically enhanced front/rear bumpers	
Destination &	- Front grille with unique MINI Electric design	
Handling	- Tailgate handle in Vigorous Grey	
	Interior	
	- Carbon Black Leatherette Upholstery	
	- Leather Multifunction Steering Wheel	
	- Design highlights in Energetic yellow	
	- Heated Front Seats	
	Infotainment	
	- Navigation system with 6.5" display	
	- MINI Connected	
	- Advanced Real Time Traffic Information	
	- Apple CarPlay	
	- Remote Services	
	- ConnectedDrive Services	
	- Intelligent emergency calling (E-call)	
	- E-Drive services (ability to initiate charging, monitor	
	charging status and locate public charging stations)	
	Functional Equipment	
	- Dynamic Digital Instrument Cluster	
	- Automatic dual zone climate control	
	- AC Charging up to 7.4 kW / DC Fast Charging up to	
	50kW	
	- MINI Driving Modes	
	- Two levels of power regeneration	
	- Energy Efficient Heat pump (allows for excess heat from	
	motor to be utilized to heat cabin space to maximize	
	efficiency)	
	- Pre-conditioning (remotely heat or cool the vehicle prior	
	to departure through MINI Connected app)	
	- Electric parking brake	
	- Comfort Access Keyless entry	

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	- Active Driving Assistant with Forward Collision
	Warning
	- Acoustic Pedestrian Warning
	- Rear View Camera
	- Bluetooth with phone and audio streaming
	- Auto Rain Sensing Wipers and Headlights
	- Heated Mirrors and Washer Jets
	- Cruise Control
	- Storage Package

Signature Plus Trim Level

Includes all	- Panoramic moon roof	
standard features of	- Choice of additional 17" wheels	
the Signature trim	- Power folding mirrors	
plus:	- Auto dimming interior and exterior mirrors	
	- Universal garage door opener	
MSRP \$33,900	- Park Distance Control (rear)	
Plus additional \$850	- Harman-Kardon sound system	
Destination &		
Handling		

Iconic Trim Level

Includes everything	-	MINI Yours leather steering wheel	
from Signature Plus	-	- Additional color option MINI Yours Enigmatic Black	
trim plus:	-	Leather Upholstery	
	-	Additional wheel option 17" Corona Spoke	
MSRP \$36,900	-	Park Distance Control (front and rear)	
Plus additional \$850	-	Parking assistant	
Destination &	-	MINI Head-Up display	
Handling	-	8.8" touchscreen navigation	
	-	Wireless charging	
	-	Cooper SE specific floor mats	

MINI DNA Carries on in Electric Form

Based on, and dimensionally almost identical to the MINI Hardtop 2 Door launched in 2014, the MINI Cooper SE has been engineered to be electric. Modifications include a height increase of 18 mm (.7 inch) to accommodate floor mounted battery packs and a new, more efficient HVAC heat pump to maximize range during colder weather. Despite these modifications, the MINI Cooper SE has the same distinctive style and identical interior dimensions and cargo space as the internal combustion MINI Hardtop. It also includes a closed, uniquely styled grill for better aerodynamics.

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Charging and Regeneration

The MINI Cooper SE comes standard with AC Charging at up to 7.4 kW, which allows for a 100% charge at home in as little as 4 hours, as well as DC Charging at up to 50 kW, which allows for charging at public stations in as little as 40 minutes to achieve an 80% charge, and utilizes the SAE Combo fast charging standard. From the outside you will immediately notice the new EV Specific Filler Flap with LED status indicator for when the vehicle is in charge mode. The MINI Cooper SE also includes a programmable locking feature that can prevent the charge cord from being unplugged when charging and can automatically unlock when fully charged to allow others needing charge access to the charger. The MINI Cooper SE also comes standard with a two-mode regenerative braking system to help maximize the recharging of the battery while also meeting your personal driving style preference.

EASY HOME CHARGING OR CHARGING ON THE GO.

The new MINI Cooper SE includes both AC and DC (CCS1) ports for easy home and public charging



CHARGING CABLES. The new MINI Cooper SE includes an AC occasional use

The new MINI Cooper SE includes an AC occasional use charging cable permitting 120V charging.



PUBLIC CHARGING.

More than 17,000 AC Level 2 and over 2,000 CCS1 DC Fast public charging stations¹ are currently available in the US. These can be found in NAV POIs and with a variety of apps.



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HOME Charging

The included charging cable allows you to plug into a standard 120V outlet. For optimal home charging, a 32 Amp Level 2 Home Charger is recommended to be installed.

CHARGING² TIMES (0-100%).

Home charging (AC)		
With occasional home charging cable (120V supply)	≈1.2 kW	≈24 hours
With TurboCord3 (240V supply)	≃3.8 kW	~8 hours
With 32 Amp Level 2 Home Charger	≈7.4 kW	≈4 hours
Public charging (AC/DC)		
With AC public charging	≈7.4 kW	≈4 hours
With DC rapid charger	≈50 kW max	≈40 minutes (to 80% SOC)

1) Department of Energy Alternative Fuels Data center. https://afdc.energy.gov/stations

2) Charging time and power may vary and are dependent on a variety of factors.

3) Not included, or sold with the vehicle.

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Inside the Cockpit

The MINI Cooper SE come standard with a new Dynamic Digital Instrument Cluster which features a digital speedometer and graphic indications for Charge Level and Power Level, as well as scrollable data including remaining range and charging/charge level during charging. This puts essential EV operations and energy consumption data all in one convenient place.

The new MINI Cooper SE is currently available for customers at all MINI dealers across the U.S.

Performance	
Max Output	181 hp
Max Torque	199 lb-ft
Transmission	Single speed automatic
0 – 60 mph	6.9 seconds
Top Speed	93 mph
EPA Range*	110 miles
MPG-E (miles)	115 City/100 Highway/108 Combined
Battery	
Туре	Lithium-Ion
Gross Battery Content	32.6 kWh
Net Battery Content	28.9 kWh
Capacity	
Seating	4 Adults
Luggage	8.7 ft ³ / 34 ft ³
Curb Weight	3,153 lbs

TECHNICAL DATA

* U.S. Environmental Protection Agency (EPA) estimated electric label range of 110 miles

About MINI in the US

MINI is an independent brand of the BMW Group. In the United States, MINI USA operates as a business unit of BMW of North America, LLC, located in Woodcliff Lake, New Jersey and includes the marketing and sales organizations for the MINI brand. The MINI USA sales organization is represented in the U.S. through a network of 121 MINI passenger car dealers in 39 states. MINI USA began selling vehicles in the U.S. in 2002 with the introduction of the MINI Cooper and MINI Cooper S Hardtops. Since then, the MINI Brand in the U.S. has grown to encompass a model range of five unique vehicles.

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03/2020 page 7 Journalist notes: Media information about MINI and its products is available to journalists on-line at <u>www.miniusanews.com</u>.

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