

BMW Group



Vehicle Sales BMW of North America, LLC Q4 2021

	Q4 2021	Q4 2020	%	YTD Q4 2021	YTD Q4 2020	%
i3	199	640	-69.0%	1,476	1,508	-2.0%
i8	6	28	-79.0%	18	191	-91.0%
2 Series	3,132	4,850	-35.4%	15,683	14,616	7.3%
3 Series	12,094	12,722	-4.9%	49,461	41,442	19.3%
4 Series	6,632	3,862	71.7%	22,937	9,495	141.6%
5 Series	5,985	11,087	-46.0%	24,523	26,785	-8.4%
6 Series	2	55	-96.4%	55	200	-72.5%
7 Series	1,719	2,226	-22.8%	7,706	6,443	19.6%
8 Series	2,159	2,177	-0.8%	7,760	7,737	0.3%
Z4	643	196	228.1%	2,367	2,371	-0.2%
X1	4,718	4,322	9.2%	18,253	14,405	26.7%
X2	1,692	1,581	7.0%	6,565	7,387	-11.1%
BMW passenger cars	38,981	43,746	-10.9%	156,804	132,580	18.3%
X3	21,865	23,541	-7.1%	75,858	59,941	26.6%
X4	3,749	2,896	29.5%	10,620	7,677	38.3%
X5	18,945	18,657	1.5%	60,725	50,642	19.9%
X6	2,916	2,866	1.7%	9,591	7,313	31.2%
X7	6,575	7,044	-6.7%	23,046	20,579	12.0%
BMW light trucks	54,050	55,004	-1.7%	179,840	146,152	23.0%
BMW brand	93,031	98,750	-5.8%	336,644	278,732	20.8%
Cooper /S Hardtop 2 Door	2,389	2,489	-4.0%	8,315	8,119	2.4%
Cooper /S Hardtop 4 Door	1,351	1,408	-4.0%	5,076	4,932	2.9%
Cooper /S Convertible	700	876	-20.1%	3,380	3,039	11.2%
Cooper /S Clubman	784	712	10.1%	2,719	2,654	2.4%
Countryman	2,636	3,064	-14.0%	10,440	9,394	11.1%
MINI brand	7,860	8,549	-8.1%	29,930	28,138	6.4%
TOTAL BMW of North America, LLC	100,891	107,299	-6.0%	366,574	306,870	19.5%

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