

BMW Group



Vehicle Sales BMW of North America, LLC Q4 2022

	Q4 2022	Q4 2021	%	YTD 2022	YTD 2021	%
i3	0	199	-100.0%	9	1,476	-99.0%
i8	0	6	-100.0%	5	18	-72.0%
2 Series	2,370	3,132	-24.3%	11,548	15,683	-26.4%
3 Series	10,733	12,094	-11.3%	30,400	49,461	-38.5%
4 Series	13,552	6,632	104.3%	36,954	22,937	61.1%
5 Series	6,471	5,985	8.1%	20,859	24,523	-14.9%
6 Series	0	2	-100.0%	0	55	-100.0%
7 Series	2,071	1,719	20.5%	5,976	7,706	-22.5%
8 Series	1,761	2,159	-18.4%	7,311	7,760	-5.8%
Z4	364	643	-43.4%	1,567	2,367	-33.8%
X1	2,744	4,718	-41.8%	7,103	18,253	-61.1%
X2	330	1,692	-80.5%	2,641	6,565	-59.8%
BMW passenger cars	40,396	38,981	3.6%	124,373	156,804	-20.7%
X3	14,695	21,865	-32.8%	65,799	75,858	-13.3%
X4	3,167	3,749	-15.5%	9,797	10,620	-7.7%
X5	25,769	18,945	36.0%	82,372	60,725	35.6%
X6	4,466	2,916	53.2%	13,676	9,591	42.6%
X7	10,735	6,575	63.3%	30,706	23,046	33.2%
iX	2,510	0	0.0%	5,665	0	0.0%
BMW light trucks	61,342	54,050	13.5%	208,015	179,840	15.7%
BMW brand	101,738	93,031	9.4%	332,388	336,644	-1.3%
Cooper /S Hardtop 2 Door	3,436	2,389	43.8%	10,197	8,315	22.6%
Cooper /S Hardtop 4 Door	1,266	1,351	-6.3%	4,115	5,076	-18.9%
Cooper /S Convertible	1,195	700	70.7%	3,234	3,380	-4.3%
Cooper /S Clubman	669	784	-14.7%	2,469	2,719	-9.2%
Countryman	3,753	2,636	42.4%	9,489	10,440	-9.1%
MINI brand	10,319	7,860	31.3%	29,504	29,930	-1.4%
TOTAL BMW of North America, LLC	112,057	100,891	11.1%	361,892	366,574	-1.3%

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