

BMW Group

U.S. Press Information

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BMW Announces Executive Leadership Changes in the U.S.

- Patrick Clark Named Vice President, Sales & Marketing, BMW Financial Services North America Succeeding Aksel Krieger.
- Grant Paullo will assume the role of Regional Vice President, Central Region, BMW of North America succeeding Patrick Clark.

Woodcliff Lake, NJ – June 26, 2025... BMW announced today two changes to the executive leadership teams at BMW of North America and BMW Financial Services North America. Effective August 1, 2026, Patrick Clark will assume the role of Vice President, Sales & Marketing at BMW Financial Services North America. Grant Paullo will succeed Clark as Regional Vice President, Central Region, BMW of North America.

Clark initially joined BMW Financial Services North America in 1996 where, over the next 24 years, he held leadership positions across Finance, Operations, Sales and Marketing, including field leadership in the Southern Region. In 2020, he transitioned to BMW of North America as Regional Sales Manager for the Central Region before assuming leadership of BMW Canada's sales business in 2024. Most recently, Clark served as Regional Vice President for BMW of North America's Central Region, where he led the team to record sales in 2025.

Clark will report to Ole Jensen, President and CEO of BMW Financial Services North America and leverage his broad leadership experience to drive continued profitable growth and advance BMW Financial Services' strategic objectives.

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"We are happy to welcome Patrick back into the BMW Financial Services organization," said Ole Jensen, President and CEO of BMW Financial Services North America. "Patrick brings a unique combination of financial services expertise, sales leadership and deep knowledge of the BMW Group. His experience across our business in the U.S. and Canada, coupled with his proven track record of delivering results, positions him well to lead our sales organization and help drive the next chapter of profitable growth."

Concurrently, Grant Paullo will take over leadership for BMW of North America's Central Region, with responsibility for all sales, marketing, aftersales and center development functions across 12 midwestern states and 78 BMW dealers in the region. He will report directly to Shaun Bugbee, Executive Vice President, Operations, BMW of North America.

"Throughout his career, Grant has earned the trust and respect of our retailers and associates through his collaborative leadership and focus on results," said Shaun Bugbee, Executive Vice President, Operations, BMW of North America. "His extensive regional leadership experience makes him the ideal choice to lead the Central Region as Regional Vice President, and I am confident he will build on the region's strong momentum."

Paullo brings more than 25 years of experience with BMW Group in the U.S. to his new role, first with BMW Financial Services North America and later with BMW of North America. Since 2005, he has held positions across Network Development, Sales & Marketing and Aftersales in the Eastern and Central Regions. Most recently, he served as Department Head of Sales and Marketing for the Central Region, where he was responsible for driving sales performance and strengthening retailer partnerships.

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BMW Group in the United States.

BMW Group began operations in the U.S. over 50 years ago. In addition to the sales, marketing, and distribution of BMW, MINI, Rolls-Royce, and BMW Motorrad vehicles, BMW Group's business in the U.S. spans 30 locations in 12 states including BMW Group Financial Services, BMW Manufacturing, Designworks, BMW Technology Office USA, and BMW i Ventures. The company's U.S. plant in South Carolina is the largest single BMW production facility in the world and the global center of competence for BMW Sports Activity Vehicles. The BMW Group sales organization is represented by a nationwide network of 359 BMW retailers, 139 BMW motorcycle retailers, 104 MINI passenger car dealers, and 38 Rolls-Royce Motor Car dealers. Taken together, BMW Group's business activities in the U.S. provide and support over 120,000 jobs and contribute more than \$43.3 billion to the U.S. economy annually.

For more information about BMW Group's business and products in the U.S., please visit: [PressClub USA](#).